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# 水亨銀行有限公司 WING HANG BANK, LIMITED

2003 Annual Report·年報

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永亨銀行於二零零三年八月一日達成協議收購浙江第一銀行(「浙一」) ,總作價為港幣四十八億元。集團有信心於二零零四年七月底,待合 併條例草案通過後,集團經整合完成,將成為一間更強大及更具規模 的銀行集團。

是項收購標誌著永亨向前邁進重要策略的一步,亦符合本銀行在香港 銀行界整固趨勢下之既定目標,擴大集團之規模。

收購浙一符合本銀行既定的收購準則。浙一擁有穩健的資產負債表、 良好的資產質素,而是項交易預期可提升集團的盈利能力。此外,兩 間銀行的企業文化能夠互相融合;無論從營運或財務角度來說,是項 收購的規模都在永亨的控制範圍之內。相信將雙方的業務合併,更積 極利用浙一的充裕資金,將達致協同效益,創造更多的盈利機會。

浙一創立於上海,並於一九五零年在香港重新開業,現時在香港設有十四間分行,以服務中小企客戶及貿易融資為主。於二零零二年十二月三十一日,浙一的資產總值為港幣二百七十八億元,客戶之貸款及其他賬項為港幣一百三十三億元,總存款為港幣二百二十二億元。二零零二年資產回報率為百分之零點九一,股本回報率為百分之五點二六,而資本充足比率則為百分之二十六點六。





On 1st August, 2003, Wing Hang Bank entered into an agreement to acquire Chekiang First Bank (CFB) for a total consideration of HK\$4.8 billion. The Bank is confident that by July 2004, pending the approval of the Merger Bill, integration will be completed resulting in a stronger and more substantial Bank.

The acquisition is a significant strategic step forward for Wing Hang and represents the fulfillment of our stated desire to capitalize on suitable opportunities as Hong Kong's banking sector consolidates. It creates a meaningful increase in our scale.

The purchase of CFB is in line with our stated acquisition criteria. CFB has a clean balance sheet and strong asset quality and the transaction is earnings enhancing. Furthermore, both institutions have compatible cultures and the overall size of the transaction is manageable from both operational and financing perspectives. Wing Hang also believes that significant value will be created from synergies achieved through integrating the two businesses and capitalizing on CFB's liquid balance sheet for increased revenue opportunities.

CFB was founded in Shanghai and was re-established in Hong Kong in 1950. With 14 branches in Hong Kong, CFB has a focus on SME customers and is strong in trade finance. As of 31st December, 2002, CFB had total assets of HK\$27.8 billion. Advances of customers and other accounts were HK\$13.3 billion and total deposits were HK\$22.2 billion. The return on assets was 0.91% for 2002 and the return on equity registered at 5.26%. Capital adequacy ratio was 26.6%.

# 本行簡介 Corporate Profile

事銀號由已故董事長馮堯敬先生於一九三七年在 廣州市創立,最初經營金銀找換業務。早年因中 國的政治及經濟環境動盪致經營困難。一九四五年於香 港文咸東街重整業務,初期資金只有港幣三十萬元,員 工則僅十九人。戰後經濟繁榮,令業務發展更趨蓬勃。 一九六零年註冊為永亨銀行並獲銀行牌照,為日後之發 展奠下首個里程碑。

一九七三年美國紐約歐文信託公司購入本銀行控股權益,透過合作關係,本銀行獲得更強大的財政及國際銀行業務之基礎。一九七九年總行行址與毗鄰物業重建為現代化總行大廈以配合業務發展之需求。一九八八年歐文信託公司與美國紐約銀行合併成為實力更加雄厚及業務更多元化之銀行集團。一九九三年七月永亨銀行成為上市公司,其股票於香港聯合交易所上市買賣。永亨銀行於二零零三年八月一日達成協議收購浙江第一銀行(「浙一」),使其成為全資附屬公司。浙一的信貸紀錄良好,客戶基礎穩固,令集團規模及市場覆蓋範圍擴大。

永亨銀行乃集團之控股公司及主要業務運作公司,集團主要提供全面性的銀行服務。與浙一合併後,在香港總分行共四十一間,國內於深圳市設有一間分行,亦於廣州市及上海市設立代表處。集團之主要附屬公司澳門永亨銀行,於一九四一年開業,於澳門有廣闊的分行網絡。此外,透過其附屬公司,更提供代理人、接受存款、離岸銀行、租購貸款、私人貸款、保險及股票經紀等服務。

二零零三年底集團之總資產為港幣八百八十七億三千七 百萬元,股東資金為港幣六十六億八千七百萬元,二零 零三年股東應得之溢利為港幣八億六千三百九十萬元。 ing Hang Ngan Ho was first established in 1937 by the late Mr Y K Fung in Guangzhou to carry on the business of a money changer. Its early years proved to be difficult due to the prevailing political and economical turbulence in China. In 1945 the company re-established in Hong Kong with a capital of HK\$300,000 and a staff of nineteen and prospered during the post war boom. In 1960 Wing Hang Bank was incorporated and was granted a banking license reaching the first milestone in its future growth.

In 1973 the Irving Trust Company of New York acquired a majority interest in the Bank and the partnership provided Wing Hang with a stronger financial base and the expertise of a major international bank. In 1979 the Head Office Building was redeveloped and provided much needed modern facilities for its operations. In 1988 the Irving Trust Company merged with The Bank of New York and became a stronger and more diversified partner. In July 1993, the shares of Wing Hang Bank were listed on The Stock Exchange of Hong Kong. On 1st August, 2003. Wing Hang Bank entered into an agreement to acquire the Chekiang First Bank (CFB) as a wholly owned subsidiary. With a solid credit history and a strong portfolio, CFB brings greater scale and coverage to the Bank.

Wing Hang Bank is the holding company and the principal operating company of the Group which provides a full range of banking services. After merger with Chekiang First Bank the combined bank will have 41 branches in Hong Kong, one branch in Shenzhen and representative offices in Guangzhou and Shanghai. The Group's subsidiary, Banco Weng Hang has been operating in Macau since 1941 and has an extensive branch network in the territory. In addition, through its other subsidiaries and affiliated companies the Group provides nominee, deposit taking, offshore banking, hire purchase, consumer financing, insurance and share brokerage services.

At the end of 2003, the Group's total assets and shareholders' fund amounted to HK\$88,737 million and HK\$6,687 million respectively, net profit attributable to shareholders for 2003 was HK\$863.9 million.

# 集團業績簡報 Group Results in Brief

				增加/(減少) Increase/	
		2003	2002	(Decrease)	2003
全年結算	For The Year	HK\$m	HK\$m	%	US\$m
股東應得之溢利	Profit Attributable to Shareholders	864	*669	29	111.30
股息	Dividends	426	534	(20)	54.88
以每股計算	Per Share	HK\$	HK\$	%	US\$
基本盈利	Basic Earnings	2.94	*2.28	29	0.38
現金盈利	Cash Earnings	2.99	*2.28	31	0.38
中期及末期股息	Interim & Final Dividends	1.45	1.16	25	0.19
特別股息	Special Dividend	-	0.66	(100)	-
資產淨值	Net Asset Value	22.76	*21.60	5	2.93
於年終計算	AT YEAR END	HK\$m	HK\$m	0/0	US\$m
股東資金	Shareholders' Funds	6,687	*6,338	6	861.4
總存款	Total Deposits	77,477	50,102	55	9,980.5
客戶貸款	Advances to Customers	46,612	34,417	35	6,004.5
總資產	Total Assets	88,737	*57,120	55	11,431.1
比率	Ratio	%	%		
成本與收入比率	Cost to Income Ratio	35.1	32.4		
平均資產回報率	Return on Average Assets	1.27	*1.19		
平均股東資金回報率	Return on Average Shareholders' Fu	nds <b>13.3</b>	*10.8		
<i>m = million(百萬)</i> US\$1.00 = HK\$7.7628					

\* 重報

<sup>\*</sup> Restated

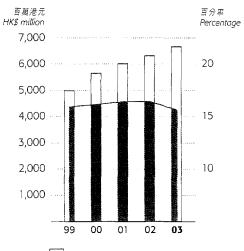
# 五年集團財務概況 Five Year Group Financial Summary

		1999	2000	2001	2002	2003
百萬港元	HK\$ million					
股東資金	Shareholders' Funds	5,008	5,666	6,032	6,338	6,687
總存款	Total Deposits	44,645	48,236	48,597	50,102	77,477
客戶貸款	Advances to Customers	32,331	33,666	35,515	34,417	46,612
總資產	Total Assets	50,441	54,530	55,062	57,120	88,737
營業收入	Operating Income	1,782	2,011	1,880	1,838	2,031
營業支出	Operating Expenses	517	582	589	596	712
股東應得之溢利	Profit Attributable to the					
	Shareholders	683	901	779	669	864
股息	Dividends	250	358	358	534	426
港元	HK\$					
每股基本盈利	Basic Earnings per Share	2.32	3.07	2.65	2.28	2.94
每股現金盈利	Cash Earnings per Share	2.32	3.07	2.65	2.28	2.99
每股中期及末期股息	Interim & Final Dividends per Share	0.85	1.22	1.22	1.16	1.45
每股特別股息	Special Dividend per Share	-	-	-	0.66	-
百分率	Percentage					
貸存比率	Loan to Deposit Ratio	72.4	69.8	73.1	68.7	60.2
資本充足比率	Capital Adequacy Ratio	16.0	16.2	16.5	16.5	15.7
平均流動資金比率	Average Liquidity Ratio	45.8	44.3	45.3	42.4	49.0
成本與收入比率	Cost to Income Ratio	29.0	29.0	31.3	32.4	35.1
平均資產回報率	Return on Average Assets	1.38	1.72	1.42	1.19	1.27
平均股東資金回報率	Return on Average					
	Shareholders' Funds	14.4	16.9	13.3	10.8	13.3

因會計政策變更,二零零二年之數字經予重報。一九九九年至二零零一年之數字,因數額不多,故並無作出重報。

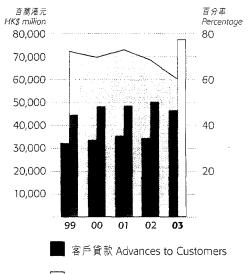
Figures for 2002 were restated due to changes in accounting policy. Figures for years 1999 to 2001 were not restated as the amounts were immaterial.

股東資金/資本充足比率 Shareholders' Funds / Capital Adequacy Ratio



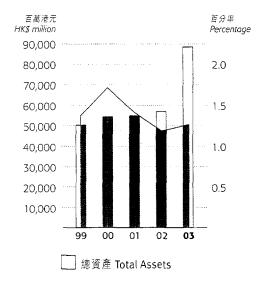
- ── 股東資金 Shareholders' Funds
- 資本充足比率 Capital Adequacy Ratio

客戶貸款 /總存款 /貸存比率 Advances to Customers / Total Deposits / Loan to Deposit Ratio



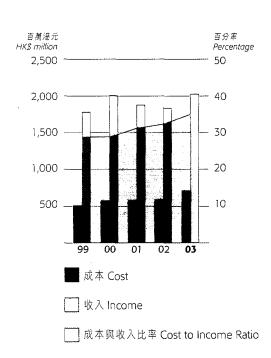
- 總存款 Total Deposits
- 貸存比率 Loan to Deposit Ratio

總資產 / 平均資產回報率 Total Assets / Return on Average Assets



平均資產回報率 Return on Average Assets

成本/收入/成本與收入比率 Cost / Income / Cost to Income Ratio



## 公司資料及日程表

#### 公司資料

#### 董事會 董事長

馮鈺斌博士

#### 董事

劉漢銓太平紳士 GBS \* 鄭漢鈞博士 GBS, JP \* 李國賢太平紳士 \* 馮鈺聲先生 何志偉先生 何子珍先生 \* 王家華先生 Mr Alan R Griffith # Mr Kenneth A Lopian #

古岸濤先生#(於二零零三年 十月二十三日獲委任) 董建成先生\*(於二零零四年

#### 秘書

何志偉先生

#### 行政委員會

馮鈺斌博士 王家華先生 馮鈺聲先生

#### 審核委員會

李國賢太平紳士 何子珍先生 古岸濤先生

#### 薪酬委員會

鄭漢鈞博士 GBS, JP 李國賢太平紳士

\*獨立非執行董事

#非執行董事

#### 核數師

畢馬威會計師事務所 香港執業會計師

#### 註冊辦事處

香港皇后大道中一六一號 電話: (852) 2852-5111 圖文傳真: (852) 2541-0036 直線電報: HX73268

環球財務電訊: WIHBHKHH

電報: WIHANGBA 網址: www.whbhk.com

#### 股份上市

香港聯合交易所

#### 股份登記處

香港中央證券登記有限公司 香港皇后大道東一八三號 合和中心十九樓一九零一至五室

#### 美國預託證券託管銀行

紐約銀行

電話:(212) 815-5822 傳真:(212) 571-3050 網址:www.adrbny.com

#### 美國紐約銀行集團成員

#### 日程表

二零零三年全年業績 於二零零四年三月十一日公佈

二零零三年年報 於二零零四年三月底前郵寄予股東

截止過戶日期 二零零四年四月十九日至二零零四年 四月二十二日

股東週年大會 將於二零零四年四月二十二日舉行

二零零三年末期股息派發日期 二零零四年五月十日

二零零四年中期業績 約於二零零四年八月中公佈

二零零四年中期報告 約於二零零四年九月上旬郵寄予股東

## 董事及高級行政人員

#### 執行董事

#### 馮鈺斌博士

#### 董事長兼行政總裁

56歲。一九七三年獲加拿大多倫多大學工商管理碩士學位,二零零一年獲香港理工大學頒授榮譽工商管理博士學位。一九七六年加入本銀行,並於一九八零年獲委任為董事。一九九二年三月獲委任為行政總裁,一九九六年四月獲委任為董事長兼行政總裁。現為本集團多間附屬公司董事長。一九八五年起任美麗華酒店企業有限公司董事。香港理工大學顧問委員會委員、多倫多大學(香港)基金有限公司主席及大學管理學系顧問委員會委員、旅遊業賠償基金管理委員會主席、香港銀行學會副會長及市區重建局規劃、拓展及文物保護委員會增選委員。本銀行已故創辦人馮堯敬先生之長子。

#### 王家華先生

#### 副行政總裁

52歲。一九七九年獲康乃爾大學工商管理碩士學位。於一九九九年六月加入本銀行並獲委任為董事及副行政總裁。同時為本銀行主要股東美國紐約銀行之高級副總裁,擁有豐富之授信監管經驗。本銀行行政委員會、授信委員會及管理委員會成員。接受存款公司諮詢委員會委員。

#### 馮鈺聲先生

#### 總經理

54歲。獲加拿大渥太華卡頓大學文學士學位。一九七八年加入本銀行並於一九九二年獲委任為董事,現為本銀行行政委員會成員及集團多間附屬公司董事。香港肝壽基金董事局成員。本銀行已故創辦人馮堯敬先生之次子。

#### 何志偉先生

#### 秘書及副總經理

67歲。一九六一年獲加拿大麥基爾大學工程學士學位,一九七二年加入本銀行,並於一九九五年十月獲委任為董事。本銀行管理委員會及授信委員會成員,亦為本集團多間附屬公司董事及秘書。馮鈺斌先生之姐夫。

#### 非執行董事

#### 劉漢銓太平紳士GBS

56歲。擁有倫敦大學法律學士學位,為香港特別行政區高等法院律師、中國司法部委托公證人、國際公證人。 現為立法會議員、立法會財經事務委員會主席及劉漢銓律師行高級合夥人。二零零一年獲香港特別行政區政府頒授金紫荊星章勳銜。亦為中國人民政治協商會議全國委員會常務委員、市區重建局董事會成員及多間上市公司之非執行董事。一九九六年加入本銀行董事會。

#### 鄭漢鈞博士 GBS、JP

76歲。持有天津大學工程學位,曾為香港工程師學會會長。現為交通諮詢委員會主席。天津發展控股有限公司、恆隆集團有限公司及恆隆地產有限公司董事。一九八七年加入本銀行董事會。

#### 李國賢太平紳士

76歲。新興集團主席。本銀行審核委員會主席。香港獅子會眼庫主席,香港聾人福利會主席,香港肝壽基金會長,香港大學校董。曾擔任國際獅子會三零三區總監及國際理事。一九九一年加入本銀行董事會。

#### 何子珍先生

54歲。一九九七年加入本銀行董事會,並為董事會審核 委員會成員,在商人銀行及金融服務行業積逾二十五年 經驗。

#### Mr Alan R Griffith

62 歲。獲 Lafayette College 文學士學位,一九七一年 獲 Baruch College 工商管理碩士學位。美國紐約銀行副主席,專責國際銀行業務。一九九九年加入本銀行董事會。

#### Mr Kenneth A Lopian

47歲。一九七九年獲美國斯克蘭頓大學理學士學位,曾 就讀於英國倫敦商學院。美國紐約銀行執行副總裁,專 責亞太區、拉丁美洲及環球貿易融資服務。二零零二年 三月加入本銀行董事會。

#### 古岸濤先生

42 歲。一九八二年獲英國 University of Exeter 文學士學位。一九八五年加入美國紐約銀行倫敦分行,曾在紐約接受信貸業務訓練及在香港、倫敦及東京擔任職務,現任美國紐約銀行香港分行總經理及北亞洲區業務主管。二零零三年十月加入本銀行董事會。

#### 董建成先生

61歲。東方海外(國際)有限公司主席、總裁兼行政總裁。獲美國麻省理工學院頒發機械工程碩士學位。中國銀行(香港)有限公司、國泰航空有限公司、浙江第一銀行有限公司及中國石油天然氣股份有限公司董事。現為香港美國協會主席,香港理工大學顧問委員會主席及校董會成員。二零零四年一月加入本銀行董事會。

#### 高級行政人員

#### 管理委員會成員

馮鈺斌博士 董事長兼行政總裁 (履歷刊載於第九頁)

王家華先生 *董事兼副行政總裁* (履歷刊載於第九頁)

馮鈺聲先生 *董事兼總經理* (履歷刊載於第九頁)

何志偉先生 *董事兼副總經理* (履歷刊載於第九頁)

馮建偉先生 助理總經理 資訊科技處主管 52歲。一九七六年加入本銀行。

黃循球先生 助理總經理 零售銀行處主管 50歲。一九七二年加入本銀行。

梁超華先生 助理總經理 營運管理處主管 45歲。一九九六年加入本銀行。

阮少智先生 助理總經理 財務管理處主管 48歲。一九七四年加入本銀行。

# 董事長報告

"今年,我們將致力發揮收購浙一的價值, 透過整合雙方的業務,達致協同效益,以創造價值。 透過重組分行網絡及將後勤業務集中處理, 提高成本效益。"



**馮鈺斌** 董事長兼行政總裁

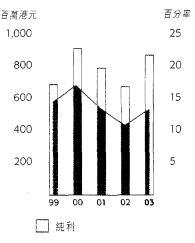
零零三年為充滿挑戰的一年,本港經濟面對各種不利因素。年初,中 東戰火燃起令全球經濟暫時蒙上陰影,國際形勢急速惡化。於三月爆 發的非典型肺炎對本地經濟造成嚴重打擊,尤以零售、旅遊及餐飲業為甚。

『更緊密經貿關係安排』的簽訂及中國內地旅客「個人遊」計劃的推動,下半年經濟逐漸回穩。失業率由百分之八點七的高水平回落至年底的百分之七點三。由於就業情況改善,以及房地產市道好轉,消費者情緒亦轉佳。對外貿易方面,受內地出口表現強勁帶動,本地總出口錄得增長。內地訪港旅客去年創出新高,抵銷了世界其他各地來港旅客增幅之放緩,更推動旅遊業復甦。二零零三年第四季,本地生產總值較去年同期實質增長百分之五,扭轉第二季下跌百分之零點五的不利情況。

對銀行業而言,二零零三年尤其是上半年,經營環境十分困難。來自個人及企業的信貸需求疲弱,令貸款持續萎縮。二零零三年初,由於住宅樓宇按揭貸款的負資產增加,導致資產質素轉差,但至年底時已經改善。

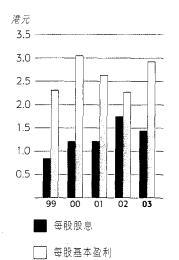
截至二零零三年十二月三十一日止,本銀行股東應得之溢利達港幣八億六千三百九十萬元,去年則為港幣六億六千九百五十萬元。自本行於二零零三年九月三十日完成購入浙江第一銀行(「浙一」)後,本集團綜合業績已包括浙一及其附屬公司之業績。每股盈利上升百分之二十九至港幣二元九角四仙。董事會建議派發末期股息每股港幣一元零八仙,連同二零零三年中已派發之中期股息每股港幣三角七仙,全年每股股息共達港幣一元四角五仙,若不計入去年派發之特別股息每股港幣六角六仙,較二零零二年增加百分之二十五。派發二零零二

#### 純利/平均股東資金回報率



□ 平均股東資金回報率

#### 每股股息/每股基本盈利



年特別股息主要是為於低息環境下提高股東回報,以及維持有效的資金管理。 由於過剩的資金已用作收購事項,因此今年將不會派發特別股息。

本年度集團之平均資產回報率及平均股東資金回報率分別為百分之一點二七及 百分之十三點三。資本充足比率及平均流動資金比率分別為百分之十五點七及 百分之四十九。

在二零零三年間,集團努力分散收入來源及節省成本,亦積極擴展非利息收入, 以抵銷本地貸款需求不足的影響。集團相信有效運用資金以提升股東價值及經 濟效益對節省成本是十分重要。有鑑於此,永亨銀行於二零零三年八月一日達 成協議收購浙一,使其成為全資附屬公司。浙一的信貸紀錄良好,加上客戶基 礎穩固,令集團規模及市場覆蓋範圍擴大。

兩間銀行整合的過程順利及快速,對收益及成本已開始產生協同效益。集團有信心於二零零四年七月底,待合併條例草案獲批准後,集團經整合完成,將成為一間更強大及更具規模的銀行集團。

今年,我們將致力發揮收購浙一的價值。透過整合雙方的業務,達致協同效益, 以創造價值。集團已將浙一的流動資產負債表資本化以提高收益。透過將分行 重組及將後勤工作集中處理,提高成本效益。預期收益及成本的全面協同效益, 將分別於二零零四年及二零零五年完成。

展望未來,全球經濟前景將於二零零四年明朗化。美國經濟在大選年受調節性的貨幣及財政政策支持下持續復甦,中國內地因本地及海外需求強勁而保持暢



旺,貿易推動的本地經濟則受惠於『更緊密經貿關係安排』所帶來的新貿易及 投資機會而邁步向前。此外,隨著消費物價指數跌幅放緩及房地產價格反彈, 通縮壓力亦將消除。與內地進一步的融合亦會令鄰近的澳門受惠,預期當地經 濟於二零零四年將保持兩位數字的增長。

銀行業的經營環境於二零零四年將可改善,住宅樓宇按揭貸款的負資產減少,申請破產數字急降,令資產質素轉佳。預期銀行貸款數量將與本地生產總值同步微升。各家銀行亦將藉著『更緊密經貿關係安排』、中國內地旅客個人遊及在香港推出人民幣業務等重大發展而找到新的業務機會。

為把握與內地融合所帶來的機遇,我們將努力迎合並投入更多資源於內地市場。集團已於珠江三角洲一帶建立據點,並緊隨我們的客戶擴張至其他區域。 我們並計劃於二零零四年將上海代表辦事處升格為分行,在北京開設代表辦事處,以配合深圳分行及廣州代表辦事處的業務發展。

永亨銀行將繼續拓展財資及財富管理業務,擴大佣金收入。在採取增長策略的 同時,我們會繼續維持審慎的貸款政策。鑑於新的巴塞爾資本協定即將推出, 集團將加強風險管理方面的工作。隨著香港經濟復甦,內地提供更多業務機會, 我們對集團於二零零四年的表現將更為樂觀。

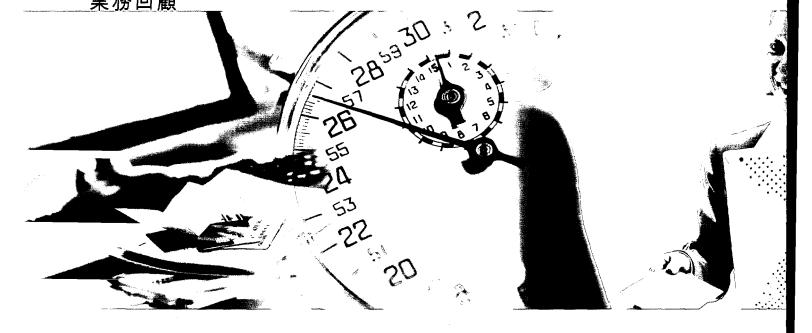
最後本人希望藉此機會歡迎浙一的同事,他們的加入將為集團未來的強勁增長 奠下基石。本人亦對各同事們在這經濟環境惡劣的情況下所作出之努力致意, 對董事會成員的鼎力支持及指引,以及各股東們對集團的信賴和支持,深感謝 意。

董事長兼行政總裁

馮鈺斌 謹啟

香港 二零零四年三月十一日





截至二零零三年十二月三十 一日止年度,集團之除稅後 盈利達港幣八億六千三百九 十萬元,去年則為港幣六億 六千九百五十萬元。

#### 經營業績

至二零零三年十二月三十一日止年度,集團之除稅後盈利達港幣八億 六千三百九十萬元,去年則為港幣六億六千九百五十萬元。每股盈利 上升百分之二十九至港幣二元九角四仙。每股現金盈利上升百分之三 十點七至港幣二元九角九仙。

#### 財務回顧

客戶總貸款額上升百分之三十五點四至港幣四百六十六億一千萬元。不計入浙一之貸款,集團之總貸款額下降百分之一點四至港幣三百三十九億二千萬元,主要由於上半年爆發非典型肺炎令貸款需求下降,其中包括本地個人及企業貸款減少所致。由於貸款政策收緊及消費開支疲弱,信用卡應收賬項亦下跌。然而中國及澳門的貸款顯著上升,抵銷了這方面的跌幅。上半年地產市道低迷,同業競爭激烈,但集團之住宅樓宇按揭仍有百分之一點八的增長。

總存款上升百分之五十四點六至港幣七百七十四億八千萬元。不計入浙一之存款,總存款上升百分之九點九至港幣五百五十億四千萬元,主要由於年內發行總值達港幣十二億三千萬元之零售存款証及外幣存款增加。集團更成功推廣低成本之往來及儲蓄戶口存款,分別上升百分之五十二點四及百分之六十三點九。

淨利息收入上升百分之七點二至港幣十五億七千八百萬元。不計入浙一之收入, 淨利息收入上升百分之一點三至港幣十四億九千一百六十萬元,主要由於財資 業務增加。按揭利息收入減少,抵銷了部分收入之升幅。

因浙一之息差較窄及貸款需求疲弱,淨息差由去年百分之二點六二收窄至本年 度百分之二點三一。

本行已致力擴大非利息收入基礎,以減低貸款需求疲弱的影響。此等收入佔集 團營業收入百分之二十二點三,與二零零二年比較,上升百分之二十四點一。 向浙一的客戶銷售永亨多元化的投資產品有助財富管理業務的持續增長。信用 卡佣金收入下降,抵銷了外匯交易、保險佣金及證券買賣收入的部份增長。





# 營建架標

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儘管本行繼續努力控制成本,營業支出仍上升百分之十九點六至港幣七億一千 二百二十萬元,主要由於收購浙一及其商譽支出所致,開支收入比率因而由二 零零二年的百分之三十二點四上升至二零零三年的百分之三十五點一的水平。

二零零二年底,不履行貸款佔總貸款額之比率為百分之二點六八,至二零零三年六月三十日增至百分之三點三五,二零零三年底已減少至百分之二點九八。 呆壞賬準備減少百分之三十點五至港幣三億二千五百三十萬元,主要由於消費 信貸之改善。截至二零零三年十二月三十一日止,集團之信用卡撇賬率為百分 之七點九六,撇賬率改善部份原因由於本行收緊了信貸審批條件,二零零三年 第四季的年撇賬率下跌至百分五點二。

#### 業務回顧

#### 整合與合併

集團於二零零三年九月完成收購浙一,使其成為全資附屬公司。本行聘用科爾尼管理顧問(香港)有限公司以協助整合過程,並成立由一個中央整合辦事處及超過二十個團隊組成的有效整合框架,以推行整合規劃及執行等各項業務、 支援及控制工作。

整合過程相當順利及快速。本行已完成大部分規劃及接合,並已成立一個中期管理委員會以確保策略及營運上的聚合。浙一的管理人員獲保留及融入新的管理架構內。我們認為溝通是十分重要的,因此員工會在適當時候獲知整合的最新消息。至於因分行重組而變為過剩的人手,人力資源部會為其進行需求分析,並協助受影響的員工獲取被分派新職位的技能。整合過程中,客戶的賬戶及存款並未有受到明顯影響,客戶亦作出正面的反應。管理層有信心至二零零四年七月底,經合併條例草案獲批准後,集團在營運及法律架構方面均可完全整合。

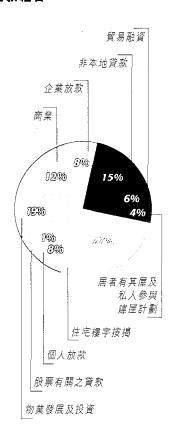
於二零零三年十二月底,本集團擁有二千二百六十三名僱員,包括浙一的六百四十七名員工、永亨銀行一千三百二十八名員工,以及澳門永亨二百八十八名員工。本集團現擁有二十七間永亨銀行分行、十四間浙一分行、十一間澳門分行、以及一間深圳分行。

#### 零售銀行業務

去年,零售銀行業務除稅前盈利較二零零二年上升百分之四十三點三,增幅主要來自呆壞賬準備減少及財富管理業務增長。



#### 貸款組合



#### 貸款

二零零三年上半年,非典型肺炎爆發,令原已呆滯的房地產市場進一步受壓。 永亨因應此情況推出「一站式九成按揭計劃」,以擴大市場佔有率。

第四季房地產一手及二手市場交投強勁回升,有助物業價格回穩,市場情緒亦出現改善。因此,至年底新造住宅樓宇按揭貸款已回升。

集團之住宅樓宇按揭貸款佔總貸款額百分之二十六點八,較去年上升百分之三十點八。雖然面對激烈之競爭及上半年房地產市場放緩,不計浙一之業務,住宅樓宇按揭貸款仍上升百分之一點八。

由於香港住宅樓宇按揭業務市場增長放緩,集團已積極拓展國內住宅樓宇按揭業務並錄得理想增長。住宅樓宇按揭貸款較去年上升百分之六十七點九。集團為珠江三角洲及國內主要城市購買房屋的香港居民提供度身訂做及具競爭力的按揭服務,並成為這個市場的領導者。

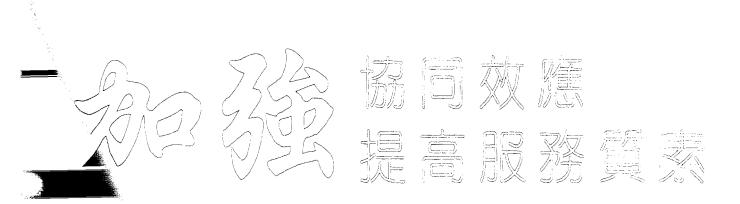
#### 消費信貸

消費信貸方面,集團透過永亨信用財務有限公司集中發展個人貸款。年內,該公司推出稅務貸款及循環貸款,配合不同客戶需要,包括設有最低息保證的「稅亨通」稅務貸款計劃,具創意的「利息減半」債務重組計劃。該公司亦為曾對抗非典型肺炎的人士及受影響的行業提供特別援助。年內永亨信用財務之貸款額較去年上升百分之二十四。

鑑於珠江三角洲一帶之製造業發展蓬勃,集團透過永亨財務有限公司繼續為本港及國內中小型企業提供貸款服務,包括汽車及機械貸款。年內,該公司貸款上升百分之五。

鑑於現時香港個人破產數字及呆壞賬上升,集團已減慢信用卡業務之增長速度。然而集團亦繼續提供創新的計劃以吸引信用良好的客戶。新產品包括「The One Visa」信用卡服務,持卡人在購物時可享有現金回贈及在五個月內將其最近期信用卡賬單之全部或部分新購物簽賬轉為分期付款形式。

由於收緊信貸審批條件及持卡人數減少,集團之信用卡應收賬減除浙一之業務後,較去年下降百分之七點一至港幣二億八千八百六十萬元。截至二零零三年十



二月三十一日止,信用卡撒賬率為百分之七點九六,撒賬率改善部份原因由於本行收緊了信貸審批條件。二零零三年第四季的年撒賬率下跌至百分之五點二。

#### 存款

總存款上升百分之五十四點六至港幣七百七十四億八千萬元。由於外幣存款增加及本行發行存款証,不計入浙一之總存款上升百分之九點九達港幣五百五十億零四千萬元。本行亦推出「易存款」及「智特息外幣掛鈎存款」服務,讓客戶有更多選擇及更高回報。在低息環境下,本行於年內成功地吸納了更多低成本之往來及儲蓄存款以取代成本較高之定期存款。該兩類存款分別上升百分之五十二點四及百分之六十三點九。年內,集團發行零售存款証總值達港幣十二億三千萬元。

#### 財富管理、保險及股票買賣

在持續的低息環境下,本行為配合市場需求,透過財富管理業務為客戶提供了多項高回報的存款及投資服務。年內,集團推出了一系列單位信託基金,微型債券、可提早贖回零售存款証及証券票據等投資工具產品,並取得理想之成績。透過銀行售出的單位信託基金及債券總數超逾港幣七億七千三百一十萬元。

集團已採取新措施為客戶提高更優質的銀行服務。年內,我們增加了分行客戶服務員工之人數,並繼續提供在職培訓,使員工能具備更佳資料配合推銷現有投資環境的產品。

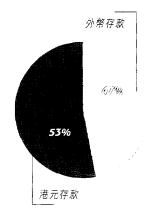
我們承諾為客戶提供多途徑一站式服務以配合他們的財務需求。客戶對集團推出的尊貴理財服務,反應理想。此項服務專為擁有高存款及高資產淨值的客戶而設,讓他們可享有若干交易費用獲豁免、認購債券手續費獲折扣優惠及度身訂做的結構性產品等增值服務。

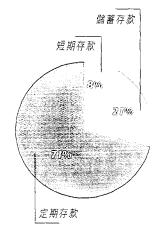
集團的結構性零售存款証息率吸引,因此市場反應熱烈,集團共發行金額達港幣十二億三千萬元之存款証,每次推出後不久即獲全數認購。

#### 永亨保險

永亨保險代理、永亨保險顧問及永亨蘇黎世保險有限公司在二零零三年繼續取得理想成績。強制性公積金及人壽保險業務在年內亦錄得穩定增長。澳門方面,集團與多間銀行及保險公司合作投資聯豐亨人壽保險股份有限公司,藉以進一步參與人壽保險及退休金業務。

#### 存款組合





在持續的低息環境下,本行為配合市場需求,透過財富管理 業務為客戶提供了多項高回報 的存款及投資服務。 中國經濟的強勁增長及『更緊密經貿關係安排』的落實後,繼續吸引了不少香港投資者往國內投資,因而為銀行提供了不少貸款機會。

#### 永亨證券

永亨證券的股票服務費錄得百分之一百點四的可觀升幅:不計入浙一的業務亦有百分之八十一的增幅,主要由於有效的推廣計劃。該公司於二零零二年推出之 IVR (話音互動系統)交易服務,反應理想。

#### 企業銀行

企業銀行去年除税前盈利上升百分之十一點三。雖然本港貿易表現強勁,但因客戶不斷減持債務,該部門的貿易融資業務在年內微升百分之零點五。本行亦繼續積極參與政府的中小企貸款保證計劃,及推出多項優惠利率計劃以協助中小企改善其財務資源及提高生產力及競爭力。

中國經濟的強勁增長及『更緊密經貿關係安排』的落實後,繼續吸引了不少香港投資者往國內投資,因而為銀行提供了不少貸款機會。二零零二年五月,永亨銀行正式獲准經營人民幣業務,為國內之外資企業及外籍人士提供人民幣銀行服務,亦獲准為國內之中資機構提供外幣服務,以擴大在國內的銀行業務範圍。隨著獲准經營人民幣業務,集團可進一步發展國內銀行業務,並可為現有客戶及新客戶提供更佳的服務。

本行計劃向在內地開設新服務的香港客戶提供服務。年內,企業融資處與深圳分行攜手合作,盡力協助北上投資的本港廠家,為他們提供各類融資服務,並為在國內發展的地產商提供項目融資。本行計劃於二零零四年將上海代表辦事處升格為分行,在北京開設代表辦事處,以配合深圳分行及廣州代表辦事處的業務發展。

#### 財資業務

年內,由於集團鋭意拓展財資業務以提升集團過剩資金的回報率,該業務的除 税前盈利較去年上升百分之二十七點七。能達到這鼓舞的成績,其中的原因為 集團將浙一的部分資金投放於高投資等級債券及債務證券上。集團繼續拓展財 資業務,並將更有效率及審慎地投資過剩資金。

#### 澳門永亨

集團在澳門之業務亦表現理想,澳門永亨之業績表現突出,盈利上升百分之八至澳門幣一億三千四百一十萬元。貸款及存款方面均錄得穩健增長,分別上升百分之六點四及百分之十一。淨利息收入微升百分之四點五,而非利息收入則上升百分之十七點九。

# 董事會報告書

董事會謹將截至二零零三年十二月三十一日止之年度營業報告及已審核之賬目送呈各股東省覽。

#### 主要業務

本銀行及其附屬公司之主要業務為經營銀行及有關之財務服務。

本銀行及其附屬公司之主要業務及地區劃分之業務分析載於賬目附註三十一。

#### 業績

截至二零零三年十二月三十一日止年度之集團盈利載於本年報第四十二頁內,有關已派發或建議派發之股息載於賬 目附註八。

#### 主要客戶

董事會認為本集團五位最大客戶佔本集團總收入少於百分之三十。

#### 固定資產

本集團及本銀行於本年度內之固定資產變動狀況載於賬目附註二十一。

#### 股本及儲備

本集團及本銀行於本年度內之股本及儲備變動狀況載於賬目附註二十七及二十八。

#### 審核委員會

本銀行審核委員會於一九九二年成立。該委員會每年舉行三次會議,成員名單刊於本年報第八頁。

審核委員會須向董事會負責而其主要責任包括審查本銀行的財務報告及內部監控運作。

#### 董事提名委員會

董事提名委員會於二零零二年十二月成立,成員包括三名獨立非執行董事,劉漢銓太平紳士、鄭漢鈞博士及李國賢 太平紳士。

該委員會負責向董事會提出建議委任本銀行董事、行政總裁、副行政總裁及總經理之位。

#### 薪酬委員會

薪酬委員會於一九九五年成立。該委員會每年舉行一次會議,評估及批准本銀行行政總裁之薪酬及福利,成員名單刊於本年報第八頁。

#### 慈善捐款

本年度內本集團對各項慈善機構之捐款約為港幣二十九萬五千元。此外,本集團亦曾向多間慈善機構提供服務,涉 及之費用約港幣七萬六千元。

#### 董事

於本年報通過日董事會各同寅之芳名請參閱本年報第八頁。

任宜正先生於二零零三年十一月十二日返回紐約後已辭任董事之職。

古岸濤先生及董建成先生分別於二零零三年十月二十三日及二零零四年一月十五日獲委任為本銀行董事。古岸濤先生及董建成先生將於應屆股東週年大會中告退,但可再選復任。

董事馮鈺斌先生、李國賢先生及何子珍先生依照註冊章程均應告退。馮鈺斌先生及李國賢先生願再選復任,何子珍 先生則由於商務繁忙,將於二零零四年四月二十二日股東週年大會舉行後告退,故不會再選復任。

董事會對任宜正先生及何子珍先生任內之貢獻表示深切謝意。

#### 獨立非執行董事袍金

本銀行每位獨立非執行董事於截至二零零三年十二月三十一日之年度內,各收取董事袍金港幣十萬元正。

#### 主要股東權益

根據主要股東權益及淡倉登記冊,除披露於董事及行政總裁權益項下,各主要股東於二零零三年十二月三十一日持有本銀行股本之權益如下:

姓名	所持股數
Aberdeen Asset Management Asia Ltd.	18,010,500
BNY International Financing Corporation	(1) 73,800,000
(美國紐約銀行集團全資附屬公司。)	
保定有限公司	(2) 24,156,000
Tessel Inc.	(2) 10,639,200
The Capital Group Companies, Inc.	17,496,000
YKF Trustee Holding Inc.	(2) 24,098,400

- (1) BNY International Financing Corporation於二零零四年一月三十日配售本銀行股份共 14,450,000 股予機構投資者 將其於本銀行之持股量降至 59.350,000 股。
- (2) 全部股份由公司持有,馮鈺斌先生、馮鈺聲先生、何志偉夫人及其他人士為合資格之受益人。

根據一項於一九九六年八月二十二日訂立之股東協議,BNY International Financing Corporation、馮鈺斌先生、馮鈺聲先生、保定有限公司、YKF Trustee Holding Inc.及泰華置業有限公司同意保留本銀行已發行股份合共百分之三十七點五之聯合控制權。根據證券及期貨條例第 XV 部分,以上各股東各自被視為於 110,167,688 股本銀行股份中擁有權益。

上述全部權益均為長盤。根據本銀行依照證券及期貨條例第336條而設之主要股東權益及淡倉登記冊,於二零零三年十二月三十一日,並無淡倉紀錄。

#### 董事及行政總裁權益

根據董事及行政總裁權益及淡倉登記冊,各董事及行政總裁於二零零三年十二月三十一日持有本銀行股本之權益如下:

	所持股數					
姓名	個人	家庭	其他	合計		
—————————— 馮鈺斌	2,982,000	-	130,000 (1&3)	3,112,000		
王家華	-	-	100,000 (1)	100,000		
馮鈺聲	3,060,000	_	100,000 (1&3)	3,160,000		
何志偉	124,000	60,000	100,000 (1)	284,000		
李國賢	-	, -	10,000 (2)	10,000		
劉漢銓	71,500	-	-	71,500		
何子珍	10,000	-	-	10,000		

#### 附註:

(1) 董事會議決根據一九九三年六月九日通過之認股權計劃,授予董事及行政人員認股權,下列董事經接納下列認股權;

		行	「使期間	認購價
授予認股權之股份數目	授予日期	由	至	港元
50,000	10/03/2001	10/03/2002	9/03/2011	23.60
40,000	15/03/2002	15/03/2003	14/03/2012	26.30
40,000	14/03/2003	14/03/2004	13/03/2013	26.50
40,000	10/03/2001	10/03/2002	9/03/2011	23.60
30,000	15/03/2002	15/03/2003	14/03/2012	26.30
30,000	14/03/2003	14/03/2004	13/03/2013	26.50
40,000	10/03/2001	10/03/2002	9/03/2011	23.60
30,000	15/03/2002	15/03/2003	14/03/2012	26.30
30,000	14/03/2003	14/03/2004	13/03/2013	26.50
40,000	10/03/2001	10/03/2002	9/03/2011	23.60
30,000	15/03/2002	15/03/2003	14/03/2012	26.30
30,000	14/03/2003	14/03/2004	13/03/2013	26.50
	50,000 40,000 40,000 30,000 30,000 40,000 30,000 40,000 30,000	50,000 10/03/2001 40,000 15/03/2002 40,000 14/03/2003 40,000 10/03/2001 30,000 15/03/2002 30,000 14/03/2003 40,000 10/03/2001 30,000 15/03/2002 30,000 14/03/2003 40,000 10/03/2001 30,000 15/03/2002	授予認股權之股份數目 授予日期 由  50,000 10/03/2001 10/03/2002 40,000 15/03/2002 15/03/2003 40,000 14/03/2003 14/03/2004 40,000 10/03/2001 10/03/2002 30,000 15/03/2002 15/03/2003 30,000 14/03/2003 14/03/2004 40,000 10/03/2001 10/03/2002 30,000 15/03/2002 15/03/2003 30,000 14/03/2001 10/03/2003 40,000 10/03/2001 10/03/2003 30,000 14/03/2003 14/03/2004 40,000 10/03/2001 10/03/2002 30,000 15/03/2001 10/03/2002	50,000       10/03/2001       10/03/2002       9/03/2011         40,000       15/03/2002       15/03/2003       14/03/2012         40,000       14/03/2003       14/03/2004       13/03/2013         40,000       10/03/2001       10/03/2002       9/03/2011         30,000       15/03/2002       15/03/2003       14/03/2012         30,000       14/03/2003       14/03/2004       13/03/2013         40,000       10/03/2001       10/03/2002       9/03/2011         30,000       14/03/2003       14/03/2004       13/03/2013         40,000       10/03/2001       10/03/2002       9/03/2011         30,000       15/03/2002       15/03/2002       9/03/2011         30,000       15/03/2002       15/03/2003       14/03/2012

- (2) 該類股份由公司持有,李國賢先生擁有該公司三分一以上之投票權。於二零零二年三月,該類股份已轉讓予家族信託基金持有, 而合資格之受益人為李國賢夫人。
- (3) 馮鈺斌先生及馮鈺聲先生所持有之全部股份及認股權已包括於上述主要股東權益所述股東協議之 110,167,688 股內。

除上文所述外,於二零零三年十二月三十一日,根據證券及期貨條例第XV部分,各董事、行政總裁及其有關人士概無於本銀行及其聯營公司之股本中佔有其他實質權益。

上述全部權益均為長盤。根據本銀行依照證券及期貨條例第352條而設之董事及行政總裁權益及淡倉登記冊,於二零零三年十二月三十一日,並無淡倉紀錄。

#### 認股權資料

根據已批准之認股權計劃,董事會獲授權可決定給予行政人員認股權以購入本銀行股份,作為對僱員的獎勵。根據認股權計劃可予發行的股份數目最多不得超過本銀行於批准通過該計劃時已發行股本百分之五。二零零一年九月一日之前,認購價為認股權授予日期前五個營業日於香港聯合交易所有限公司(「聯交所」)之平均收市價的百分之八十。二零零一年九月一日之後,認購價須至少為下列兩者中的較高者:

- i) 股份於授予日在聯交所之收市價,該日必須為營業日,及
- ii) 股份於授予日前五個營業日在聯交所的平均收市價。

認股權於行使前必須持有最少一年,並可於授予日的第一週年至第十週年期間行使,接受認股權須付港幣一元,該認股權計劃已於二零零三年四月二十四日終止,並由一新認股權計劃取代。此新認股權計劃為期十年,其修改符合上市條例第十七條。

根據新認股權計劃可予發行的股份數目最多不得超過本銀行於批准通過該計劃時已發行股本百分之五。於二零零三年十二月三十一日,根據新認股權計劃可予發行之普通股為14.678,000股或佔本銀行已發行股本百分之五。

於二零零三年十二月三十一日,本銀行之董事及僱員持有本銀行股份認股權之權益如下(二零零三年十二月三十一日每股市值為港幣 46.20 元)。

	二零零三年	二零零二年					股份於
	十二月	十二月				認 股 權	行使前一日
	三十一日之	三十一日之		已行使之		授予日之	之每股加權
	股份數目	股份數目	授予日期	股份數目	認購價	每股市值	平均收市價
					港元	港元	港元
董事							
馮鈺斌	-	30,000	10/03/1994	30,000	14.83	18.25	27.20
	50,000	50,000	10/03/2001	_	23.60	29.00	_
	40,000	40,000	15/03/2002	_	26.30	26.30	_
	40,000		14/03/2003	_	26.50	26.50	_
王家華	40,000	40,000	10/03/2001	_	23.60	29.00	_
	30,000	30,000	15/03/2002	_	26.30	26.30	_
	30,000	_	14/03/2003	-	26.50	26.50	_
馮鈺聲	_	24,000	10/03/1994	24,000	14.83	18.25	27.20
	40,000	40,000	10/03/2001	_	23.60	29.00	_
	30,000	30,000	15/03/2002	_	26.30	26.30	_
	30,000	_	14/03/2003	_	26.50	26.50	_
何志偉	-	24,000	10/03/1994	24,000	14.83	18.25	27.20
	40,000	40,000	10/03/2001	_	23.60	29.00	_
	30,000	30,000	15/03/2002	_	26.30	26.30	-
	30,000	. –	14/03/2003	_	26.50	26.50	_
其他僱員	-	24,000	10/03/1994	24,000	14.83	18.25	27.20
	90,000	210,000	10/03/2001	120,000	23.60	29.00	34.20
	60,000	160,000	15/03/2002	100,000	26.30	26.30	37.96
	160,000		14/01/2003		25.80	25.70	-
	740,000	772,000		322,000			

已授出之認股權未行使前不會在賬目列賬。一九九四年三月十日所授予認股權之認購價因於一九九七年五月之五送一紅股而調整為港幣 14.83 元。於二零零三年一月十四日及二零零三年三月十四日授予認股權之價值乃採用柏力克一舒爾斯期權價格模式估計,於授予日分別為港幣 5.11 元及港幣 4.24 元。該項估計採用以下之數據:

	二零零三年一月十四日 授予之認股權	二零零三年三月十四日 授予之認股權
無風險利率(百分率)	4.65	4.40
預期有效年期 (年)	10.00	10.00
波幅 (百分率)	21.69	17.47
預期股息率(百分率)	3.92	3.92

柏力克一舒爾斯期權價格模式的設計旨在評估並無授出限制,並且可以自由轉讓之買賣期權之公平價值。此外該期權之價格模式採用了非常主觀的假設數據,其中包括預期之股價波幅。由於本銀行之認股權的特性與其他買賣期權有莫大分別,再加上主觀假設數據之改變對公平價值的估計有重大影響,故此柏力克一舒爾斯期權價格模式不一定能對認股權之公平價值提供可靠的量度準則。

#### 董事合約權益

本年度末或本年度內本銀行或其附屬公司並無訂立使其董事享有權益之重要合約。

除上述之認股權計劃外,本年內本銀行或其附屬公司從未簽訂任何合約致使本銀行各董事因取得本銀行或其他法人團體之股份或債券而獲益。

各董事並未與本銀行簽訂任何服務合約。

#### 購買、出售或贖回上市證券

截至二零零三年十二月三十一日止年度內,本銀行或其任何附屬公司並無購買、出售或贖回本銀行之股份。

#### 符合最佳應用守則

除卻非執行董事之任期沒有訂定外,本銀行於年內已遵照聯交所上市規則附錄十四所載最佳應用守則之指引。

#### 符合「本地註冊認可機構披露財務資料」之要求

本年度之賬目已經完全遵照香港金融管理局發出之監管政策手冊「本地註冊認可機構披露財務資料」所載的要求而編製。

#### 核數師

賬目經由畢馬威會計師事務所審核。

在即將舉行的股東週年大會上,將提請復聘畢馬威會計師事務所為本銀行核數師。

承董事會命

董事長兼行政總裁

馮鈺斌 謹啟

香港 二零零四年三月十一日

# Corporate Information and Calendar

#### **Corporate Information**

#### **Board of Directors**

#### Chairman

Dr Patrick Y B Fung

#### **Directors**

The Hon Ambrose H C Lau, GBS, JP\*
Dr Cheng Hon Kwan, GBS, JP\*
Mr Simon K Y Lee, JP\*
Mr Michael Y S Fung
Mr Louis C W Ho
Mr Ho Soo Ching\*
Mr Frank J Wang
Mr Alan R Griffith\*
Mr Kenneth A Lopian\*
Mr Andrew M Gordon\*
(appointed on 23rd October, 2003)
Mr Tung Chee Chen\*
(appointed on 15th January, 2004)

#### Secretary

Mr Louis C W Ho

#### **Executive Committee**

Dr Patrick Y B Fung Mr Frank J Wang Mr Michael Y S Fung

#### **Audit Committee**

Mr Simon K Y Lee, JP Mr Ho Soo Ching Mr Andrew M Gordon

#### **Compensation Committee**

Dr Cheng Hon Kwan, GBS, JP Mr Simon K Y Lee, JP

- \* Independent non-executive directors
- # Non-executive directors

#### **Auditors**

KPMG

Certified Public Accountants

#### **Registered Office**

161 Queen's Road Central

Hong Kong

Telephone: (852) 2852-5111 Fax: (852) 2541-0036

Telex: HX73268

SWIFT: WIHBHKHH Cable: WIHANGBA

Website: www.whbhk.com

#### **Share Listing**

The Stock Exchange of Hong Kong Limited

#### **Share Registrars**

Computershare Hong Kong Investor Services Limited Rooms 1901-5, 19/F. Hopewell Centre 183 Queen's Road East Wanchai

Wanchai Hong Kong

#### **ADR Depository Bank**

The Bank of New York Telephone: (212) 815-5822 Fax: (212) 571-3050 Website: www.adrbny.com

#### Affiliated with The Bank of New York Group

#### Calendar

2003 Full Year Results announced on 11th March, 2004

2003 Annual Report

posted to shareholders by the end of March 2004

of March 2004

**Book Closing Date** 

19th April, 2004 to 22nd April, 2004

Annual General Meeting

to be held on 22nd April, 2004

2003 Final Dividend Payable Date

10th May, 2004

2004 Half Year Results to be announced around mid August

2004

2004 Interim Report

to be posted to shareholders around early September 2004

### **Directors and Senior Executives**

#### **Executive Directors**

#### Dr Patrick Y B Fung

#### Chairman and Chief Executive

Aged 56. Obtained MBA degree from University of Toronto in 1973, and awarded Honorary Doctor of Business Administration by The Hong Kong Polytechnic University in 2001. Joined the Bank in 1976 and appointed a Director in 1980. Appointed Chief Executive in March 1992, Chairman and Chief Executive in April 1996. Chairman of numerous subsidiaries within the Group. A Director of Miramar Hotel and Investment Company Limited since 1985. A member of the Court of The Hong Kong Polytechnic University. Chairman of University of Toronto (Hong Kong) Foundation and a member of the Dean's Advisory Council of the Faculty of Management, University of Toronto. Chairman of the Travel Industry Compensation Fund Management Board. A Vice President of the Hong Kong Institute of Bankers. A co-opt member of Planning, Development and Conservation Committee of Urban Renewal Authority. Son of the late Mr Y K Fung, founder of the Bank.

### Mr Frank J Wang

#### **Deputy Chief Executive**

Aged 52. Obtained MBA degree from Cornell University in 1979. Joined the Bank and appointed a Director and Deputy Chief Executive in June 1999. Concurrently a Senior Vice President of The Bank of New York, a substantial shareholder of the Bank. Has extensive credit control experience. A member of the Executive Committee, Credit Committee and Management Committee of the Bank. A member of Deposit Taking Company Advisory Committee.

#### Mr Michael Y S Fung

#### General Manager

Aged 54. Obtained BA degree from Carlton University in Ottawa, Canada. Joined the Bank in 1978 and appointed a Director in 1992. A member of the Executive Committee of the Bank and a Director of numerous subsidiaries within the Group. A council member of The Hong Kong Liver Foundation. Son of the late Mr Y K Fung, founder of the Bank.

#### Mr Louis C W Ho

#### Secretary and Deputy General Manager

Aged 67. Obtained an engineering degree from McGill University in 1961. Joined the Bank in 1972 and appointed a Director in October 1995. A member of the Management and Credit Committee of the Bank and a Director and Secretary of numerous subsidiaries within the Group. Brother-in-law of Mr Patrick Y B Fung.

#### **Non-Executive Directors**

#### The Hon Ambrose H C Lau, GBS, JP

Aged 56. Obtained LL.B degree from the University of London and is a Solicitor of the High Court of the HKSAR, a China-Appointed Attesting Officer and a Notary Public. A member of the Legislative Council, the Chairman of Panel on Financial Affairs of Legislative Council and the Senior Partner of Messrs Chu and Lau, Solicitors and Notaries. Awarded "Gold Bauhinia Star" by the HKSAR Government in 2001. A Standing Committee member of the National Committee of the Chinese People's Political Consultative Conference and a member of the Board of the Urban Renewal Authority and a Nonexecutive Director of several listed companies. Joined the Board of the Bank in 1996.

#### Dr Cheng Hon Kwan, GBS, JP

Aged 76. Obtained an engineering degree from Tianjin University. Past President of The Hong Kong Institution of Engineers. Chairman of Transport Advisory Committee. Director of Tianjin Development Holdings Limited, Hang Lung Group Limited and Hang Lung Properties Limited. Joined the Board of the Bank in 1987.

#### Mr Simon K Y Lee, JP

Aged 76. Chairman of Sun Hing Group of Companies. Chairman of the Audit Committee of the Bank. President of the Lions Eye Bank of Hong Kong. President of the Hong Kong Society for the Deaf. Chairman of the Hong Kong Liver Foundation. A member of the Court of the University of Hong Kong. Past District Governor of Lions District 303 and Past International Director of Lions Clubs International. Joined the Board of the Bank in 1991.

#### Mr Ho Soo Ching

Aged 54. Joined the Board of the Bank in 1997 and a member of the Audit Committee of the Board. Has been involved in merchant banking and financial services sector for more than 25 years.

#### Mr Alan R Griffith

Aged 62. Obtained a BA degree from Lafayette College and a MBA degree from Baruch College in 1971. Vice Chairman of The Bank of New York and is responsible for its international banking sector. Joined the Board of the Bank in 1999.

#### Mr Kenneth A Lopian

Aged 47. Obtained a BS degree from the University of Scranton in 1979 and also attended The London Business School. Executive Vice President of The Bank of New York with responsibilities for Asia-Pacific, Latin America and Global Trade Financial Services. Joined the Board of the Bank in March 2002.

#### Mr Andrew M Gordon

Aged 42. Obtained BA degree from the University of Exeter, England in 1982. First joined The Bank of New York in 1985 in London and received credit training in New York. Has taken on assignments in Hong Kong, London, Tokyo and now Hong Kong as General Manager of the Hong Kong Branch, and head of North Asia Division of The Bank of New York. Joined the Board of the Bank in October 2003.

#### Mr Tung Chee Chen

Aged 61. Chairman, President and Chief Executive Officer of Orient Overseas (International) Ltd. Obtained a masters degree in Mechanical Engineering from the Massachusetts Institute of Technology in the United States. A Director of Bank of China (Hong Kong) Limited, Cathay Pacific Airways Limited, Chekiang First Bank Limited and PetroChina Company Limited. Chairman of the Hong Kong-America Centre. Chairman of the Court and a member of the Council of The Hong Kong Polytechnic University. Joined the Board of the Bank in January 2004.

#### **Senior Executives**

#### **Members of Management Committee**

#### Dr Patrick Y B Fung

Chairman and Chief Executive

(Biographical details are set out on page 25)

#### Mr Frank J Wang

Director and Deputy Chief Executive

(Biographical details are set out on page 25)

#### Mr Michael Y S Fung

Director and General Manager

(Biographical details are set out on page 25)

#### Mr Louis C W Ho

Director and Deputy General Manager

(Biographical details are set out on page 25)

#### Mr Fung Kin Wai MBA

Assistant General Manager

Head of Information Technology Division

Aged 52. Joined the Bank in 1976.

#### Mr Stephen C K Wong

Assistant General Manager

Head of Retail Banking Division

Aged 50. Joined the Bank in 1972.

#### Mr Stephen C W Leung MBA, CA

Assistant General Manager

**Head of Operations Division** 

Aged 45. Joined the Bank in 1996.

#### Mr Stanley S C Yuen AHKSA, FCCA

Assistant General Manager

Head of Financial Management Division

Aged 48. Joined the Bank in 1974.

# Chairman's Statement

"We will focus on unlocking value from the acquisition of CFB this year. Significant value will be created from synergies achieved through integrating the two businesses. Cost economies will be achieved by branch rationalization and centralizing back-office operations."



Patrick Y B Fung
Chairman & Chief Executive

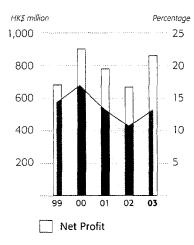
2 003 was a challenging year for the Hong Kong economy. International conditions deteriorated rapidly at the beginning of the year as the war in Middle East cast a temporary shadow over the global economy. The outbreak of SARS in March had a severe impact locally, with retail, tourism and restaurant sectors the hardest hit.

The economy recovered steadily in the second half, helped in part by initiatives such as the Closer Economic Partnership Agreement (CEPA) and the "individual visit" scheme of Mainland visitors. The unemployment rate fell from a record high of 8.7 percent to 7.3 percent by year-end. Consumer sentiment brightened due to improved employment situation and a firmer property market. In the external sector, total exports grew on the back of strong export performance of the Mainland. There was also a revival in tourism as record number of Mainland visitors helped to offset declines in other markets. For the fourth quarter of 2003, GDP rose by 5 percent in real terms over a year earlier, reversing the 0.5 percent decline in the second quarter.

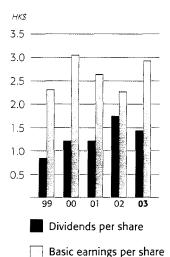
The banking industry faced a difficult environment in 2003, particularly in the first half. Loans continued to contract due to weak demand for bank credit from both individuals and businesses. Asset quality deteriorated in the early part of 2003 as the value of residential mortgage loans in negative equity grew, however this began to improve towards the end of the year.

For the year ended 31st December, 2003, profits attributable to shareholders amounted to HK\$863.9 million, compared to HK\$669.5 million in 2002. The consolidated results incorporate the results of Chekiang First Bank (CFB) and its subsidiaries from 30th September, 2003, that being the date on which the acquisition was completed. Earnings per share increased by 29.0 percent to HK\$2.94. The Board has recommended a final dividend of HK\$1.08 per share. Together with the interim dividend of HK\$0.37 paid in mid 2003, total dividends for the year amounted to HK\$1.45 per share, an increase of 25.0 percent

Net Profit / Return on Average Shareholders' Funds



#### Dividends per share / Basic earnings per share



over 2002, if the special dividend of HK\$0.66 per share paid last year was excluded. The special dividend in 2002 reflected our desire to maximize shareholders' return in the low interest rate environment as well as our continual efforts in managing capital efficiently. There will be no special dividend this year as excess capital has been re-deployed on acquisition.

Return on average assets and average shareholders' funds for the Group stood at 1.27 percent and 13.3 percent respectively, while the capital adequacy ratio and average liquidity ratio were at 15.7 percent and 49.0 percent respectively.

During 2003, we have focused on diversifying revenue and containing cost. We also strive to achieve growth in non-interest income to compensate for the lack of domestic loan demand. We continue to recognize that efficient use of capital is vital to increasing shareholder value and that economy of scale is important to cost containment. Against this background, on 1st August, 2003, Wing Hang Bank entered into an agreement to acquire CFB as a wholly owned subsidiary. With a solid credit history and a strong portfolio, CFB brings greater scale and coverage to the Bank.

Integration progress has been smooth and swift. Both revenue and cost synergies have begun to materialize. The Bank is confident that by July 2004, pending the approval of the Merger Bill, integration will be completed, resulting in a stronger and more substantial bank.

We will focus on unlocking value from the acquisition of CFB this year. Significant value will be created from synergies achieved through integrating the two businesses. We have already capitalized on CFB's liquid balance sheet for increased revenue opportunities. Cost economies will be achieved by branch rationalization and centralizing back-office operations. Full revenue synergy can be achieved in 2004 and full cost synergy is expected in 2005.



Looking ahead, global economic prospects should brighten in 2004. The US economic recovery will be sustained by accommodative monetary and fiscal policies in the election year. The pace of growth in Mainland China will stay brisk due to robust domestic and foreign demand. Locally, the trade-driven recovery will gather pace with new trade and investment opportunities brought about by CEPA. Moreover, there are signs that the deflationary spiral will end as consumer price deflation subsides and property prices rebound. Closer integration with the Mainland will also benefit neighboring Macau, where the economy will continue its double-digit growth in 2004.

The banking environment should also improve in 2004. Asset quality will improve in view of the declining value of residential mortgage loans in negative equity and the sharp fall in bankruptcy petitions. Banks' loan books are expected to grow in line with nominal GDP growth. Banks may also find new business opportunities from important initiatives such as CEPA, the "individual visit" scheme of Mainland visitors and the launch of the Renminbi business in Hong Kong.

To capitalize on Hong Kong's closer integration with the Mainland, we will gear ourselves up towards greater involvement in the China. We already have an established foothold in the Pearl Delta Region and we are now following our customers' expansion in other regions. In this regard, we plan to upgrade our Shanghai representative office to a branch and open a representative office in Beijing in 2004 to complement our branch in Shenzhen and representative office in Guangzhou.

We will continue to expand our treasury activities and wealth management services to broaden our fee income base. While pursuing this growth strategy, we will maintain our prudent lending policy. We will step up our risk management efforts in view of the forthcoming implementation of the new Basel Capital Accord. With a recovering economy in Hong Kong and greater opportunities available in the Mainland, we are optimistic about the performance of the Bank in 2004.

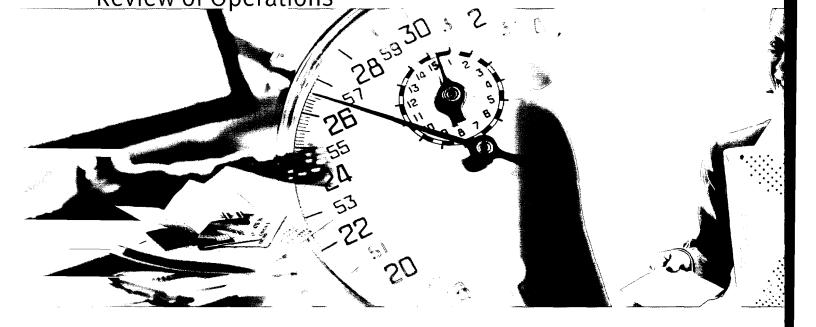
I wish to take this opportunity to welcome our new colleagues from CFB. With their added participation, I believe that we have laid the foundation for a strong and growing bank for the future. I would also like to extend my gratitude to my colleagues who have worked very hard during such difficult times. I am indebted to the Board of directors for their continued support and counsel. I am also grateful to our shareholders who have continued to extend to us their trust and support.

#### Patrick Y B Fung

Chairman and Chief Executive

Hong Kong, 11th March, 2004





For the year ended 31st

December, 2003, Wing Hang

Bank Group recorded a profit
of HK\$863.9 million, compared
to HK\$669.5 million in 2002.

#### **Operating Results**

or the year ended 31st December, 2003, Wing Hang Bank Group recorded a profit of HK\$863.9 million, compared to HK\$669.5 million in 2002. Earnings per share increased by 29.0 percent to HK\$2.94. Cash earnings per share increased by 30.7 percent to HK\$2.99.

#### **Financial Review**

Total advances to customers increased 35.4 percent to HK\$46.61 billion. Excluding CFB, total loan outstanding eased 1.4 percent to HK\$33.92 billion as the outbreak of SARS in the first half of the year dampened demand for loans. The decrease was mainly due to the decrease in domestic loans to individuals and corporates. Credit card receivables also declined due to the tightening of lending policies and weaker consumer spending. This was compensated by a marked increase in loans for use in China as well as in the Bank's Macau operation. Residential mortgages showed an increase of 1.8 percent despite intense competition and a slow property market in the first half.

Total deposits increased 54.6 percent to HK\$77.48 billion. Excluding CFB, total deposits increased by 9.9 percent to HK\$55.04 billion, resulting from the issuance of HK\$1.23 billion in retail Certificates of Deposit during the year and growth in foreign currency deposits. Successful promotions of current and savings deposits also brought about growth of 52.4 percent and 63.9 percent respectively for these lower cost accounts.

Net interest income increased 7.2 percent to HK\$1,578.0 million. Excluding CFB, net interest income increased 1.3 percent to HK\$1,491.6 million due to an increase in treasury operations. Partially offsetting this increase was a reduction in margin in mortgages.

Net interest margins decreased to 2.31 percent from 2.62 percent last year due to a weak loan demand and after taking into account the lower margin at CFB.

In view of the weak demand for loans, the Bank has focused its efforts on broadening fee and commission income, which now accounts for 22.3 percent

# STREAMLINING our operations to enhance productivity

of the Group's operating income and increased by 24.1 percent from 2002. Continued growth in wealth management services was helped by cross-selling of our diversified investment products to CFB customers. Increases in foreign exchange trading income, insurance commissions and share brokerage have been partly offset by decreases in credit card commissions.

The Bank has continued to pursue cost-containment efforts. Operating expenses, however, increased 19.6 percent to HK\$712.2 million, primarily due to the acquisition of CFB and goodwill expenses. As a result, the cost-to-income ratio rose from 32.4 percent in 2002 to 35.1 percent in 2003.

The level of non-performing loans stood at 2.98 percent of total loans at year end compared to 2.68 percent last year and 3.35 percent at 30th June, 2003. Charges for bad and doubtful debts decreased by 30.5 percent to HK\$325.3 million, primarily due to an improvement in consumer lending. For the year ended 31st December, 2003, charge-offs for credit cards stood at 7.96 percent, partly reflecting the precautionary measures taken by the Bank. In the fourth quarter of 2003, the annualized charge-offs ratio dropped to 5.20 percent.

#### **Business Review**

#### Integration and Merger Exercise

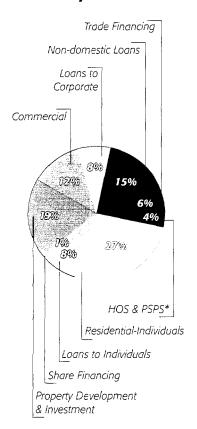
In September 2003, the Bank acquired CFB as a wholly owned subsidiary. The Bank engaged Management Consultants A.T. Kearney to facilitate the integration. A proven integration infrastructure was formed consisting of a central integration office and over 20 teams to address all business, support and control aspects of integration planning and execution.

Integration progress has been smooth and swift. The bank has completed the majority of the planning and alignment and established an interim Management Committee to ensure the convergence of strategies and operations. Managers of CFB are being retained and incorporated into the new management structure. Staffs are appropriately updated on integration activities as communication is of vital importance. To assist staff released from branch rationalization, the Human Resource Department is conducting training need analysis and will help the affected staff to acquire skills required for their new responsibilities within the Bank.

In September 2003, the Bank acquired CFB as a wholly owned subsidiary. A proven integration infrastructure was formed consisting of a central integration office and over 20 teams to address all business, support and control aspects of integration planning and execution.



#### Loan Composition



\* Home Ownership Scheme & Private Sector Participation Scheme Customer response has been positive with no apparent impact on accounts and deposits. The Management is confident that by July 2004, pending the approval of the Merger Bill, the two banks will be merged operationally and legally.

As at the end of December 2003, the Group had a total of 2,263 employees including CFB 647 persons, Wing Hang Bank 1,328 persons, Banco Weng Hang 288 persons. The Group currently has 27 WHB branches and 14 CFB branches in Hong Kong, 11 branches in Macau and 1 branch in Shenzhen.

#### Retail Banking

The Retail Banking operation recorded a 43.3 percent increase in profit before taxation over 2002, mainly brought about by decrease in charge for bad and doubtful debts and increased business from wealth management services.

#### Loans

The outbreak of SARS in the first half of 2003 further depressed the already sluggish property market. Responding to this situation, Wing Hang widened its market share by launching "One-stop 90% Mortgage Plans".

Property market sentiment improved markedly in the fourth quarter as strong pick-up of sale activities in both the primary and secondary markets helped to stabilize property prices. As a result, new residential mortgage lending increased towards the end of the year.

For the Group, residential mortgages, which accounted for 26.8 percent of the loan portfolio, increased by 30.8 percent. Excluding CFB, the residential mortgages showed an increase of 1.8 percent despite intense competition and a slow property market in the first half.

The slow growth in residential mortgages in Hong Kong continued to be compensated by increased activities in Mainland China, which saw residential mortgage financing grow 67.9 percent during the year. We provide tailor-made mortgage services and competitive pricing for Hong Kong residents in the Pearl Delta Region and other major cities in China and became a leader in this niche market.

# SYNERGIZING our business our brofftability

#### **Consumer Finance**

On consumer finance, the Bank has continued to expand its personal loan activities through Wing Hang Credit Limited with a series of tax and revolving credit products including the "Wing Hang Tax Money" tax loan program with lowest interest rate guarantee. Other innovative programme included a "Half Interest Rate" refinancing scheme. The company has also offered special initiatives to assist SARS affected businesses as well as individuals who have contributed to the fight against the disease. During the year, Wing Hang Credit's loan portfolio grew 24.0 percent.

The Bank has also extended credit facilities to small and medium enterprises (SMEs), both in Hong Kong and those with operations in China, through Wing Hang Finance Company Limited. The company has been developing its vehicle and equipment financing business by taking advantage of the significant growth of the manufacturing sector in the Pearl Delta region. During the year, the company recorded a 5.0 percent growth in these loan assets.

Although the Bank has slowed down the growth of its credit card business in view of rising personal bankruptcies and default rates in Hong Kong, it has continued to offer innovative programmes to attract customers with strong credit standing. These include "The One Visa" card service in which customers can enjoy cash rebates on retail purchases and transfer the whole or part of any new retail purchases in their latest credit card statement to an installment basis over a period of five months.

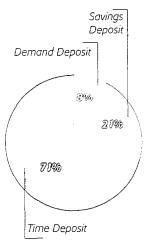
Due to the tightening of our credit approval criteria and a reduction in the number of cardholders, receivables declined by 7.1 percent to HK\$288.6 million if CFB was excluded. For the year ended 31st December, 2003, charge-offs for credit cards stood at 7.96 percent, partly reflecting the precautionary measures taken by the Bank. In the fourth quarter of 2003, the annualized charge-off ratio dropped to 5.20 percent.

#### **Deposits**

The deposits increased 54.6 percent to HK\$77.48 billion. Excluding CFB, total deposit increased by 9.9 percent to HK\$55.04 billion, mainly due to increase in deposits in foreign currencies and the issuance of Certificates of Deposit. The Bank improved and widened its range of deposit services with "eDeposit" service and "Currency-linked Deposit" to give customers maximum flexibility

#### **Deposit Mix**





Responding to rising demand for wealth management services in a low interest rate environment, the Bank has introduced high-yield savings and investment alternatives for its customers.

and returns. The Bank continued to see a gradual migration of more costly time deposits to savings and current accounts. Successful promotions of current and savings deposits also brought about growth of 52.4 percent and 63.9 percent respectively for these lower cost accounts. During the year, the Bank issued HK\$1.23 billion of retail Certificates of Deposit.

#### Wealth Management, Insurance and Share Brokerage

Responding to rising demand for wealth management services in a low interest rate environment, the Bank has introduced high-yield savings and investment alternatives for its customers. During the year, we offered an array of unit trust funds, mini-bonds, retail callable CDs and equity-linked notes as well as other investment services. Total unit trust funds and bonds sold through the Bank exceeded HK\$773.1 million.

In keeping with our efforts to boost customer loyalty, we have taken active steps to continually improve the quality of our service. During the year, we increased the number of customer service staff in our branches. Continued on-the-job training has equipped employees to market new services and products created to suit prevailing investment conditions.

Our ongoing service commitment is to offer a multi-channel one-stop solution to meet the various financial needs of our growing customer base. There has been a positive response to the Elite Banking concept. This service targets customers with higher deposits and net assets, and offers them value-added services, such as waiver of certain transaction fees, discounts on handling charges for the subscription of bonds and tailor-made structured products.

Our retail structured certificates of deposit offering attractive interest rates received overwhelming response, with all HK\$1.23 billion issues fully subscribed shortly after launch.

#### Wing Hang Insurance

The Wing Hang Insurance Agency, Brokers and the Wing Hang Zurich Insurance Co. Ltd continue to achieve satisfactory performance in 2003. The MPF and Life insurance products also achieved steady growth during the year. In Macau, we have invested in the Luen Fung Hang Life Insurance Ltd. with members of banks and insurance companies in order to further participate in the life and pension business.

#### Wing Hang Share Brokerage

Wing Hang Share Brokerage, the Bank's share broking arm, recorded a significant increase of 100.4 percent in share brokerage fee. Excluding CFB, the share brokerage fee increased 81.0 percent due to successful share promotion program. The company's IVR (Interactive Voice Response) share trading system introduced during in 2002 was well received by customers.

# Corporate Banking

The Corporate Banking operation recorded a 11.3 percent increase in profit before taxation. During the year, the division recorded a 0.5 percent increase in trade finance business despite the strong trade performance as our customers continue to de-leverage their borrowings. The Bank continued to participate actively in the government SME Loan Guarantee Scheme. We introduced a variety of packages with preferential interest rates to assist SMEs in improving their financial resources and enhance their productivity and competitiveness.

There are increased lending opportunities in China where strong economic performance and the implementation of CEPA continue to attract Hong Kong investors. In May 2002, we received approval from the People's Bank of China to operate Renminbi business with foreign-funded enterprises and foreigners in China as well as to extend foreign currency services to domestic Chinese corporations operating in the Mainland. The ability to lend in Renminbi enables us to broaden the scope of our banking activities in China and to better serve its existing and potential customers.

The Bank intends to target its Hong Kong customers with new operations in the Mainland. The Bank's Corporate Banking Division in Hong Kong, in cooperation with our Shenzhen Branch, provides credit facilities to Hong Kong manufacturers who have shifted their operations to China. It also offers project financing for Hong Kong developers who are diversifying their investments across the border. The Bank plans to upgrade its Shanghai representative office to a branch in 2004 and open a representative office in Beijing to complement its branch office in Shenzhen and representative office in Guangzhou.

# Treasury

The Bank's Treasury operation recorded a 27.7 percent increase in profit before taxation as a result of the expansion of our treasury function to enhance yields from our surplus funds. The encouraging results have been partly achieved by investing excess liquidity of CFB in high grade investment bonds and debt securities. The Bank continues to enhance and expand Treasury capabilities to efficiently and prudently invest surplus funds.

#### Macau

In Macau, Banco Weng Hang has continued to out-perform. Profits increased by 8.0 percent to 134.1 million Macau patacas, with steady growth in loans and deposits of 6.4 percent and 11.0 percent respectively. Net interest income increased slightly by 4.5 percent while fee income increased by 17.9 percent.

There are increased lending opportunities in China where strong economic performance and the implementation of CEPA continue to attract Hong Kong investors.

# Report of the Directors

The Directors have pleasure in presenting their report together with the audited accounts for the year ended 31st December, 2003.

# **Principal Activities**

The Bank and its subsidiaries are engaged in commercial banking and related financial services.

The analysis of the principal activities and geographical locations of operations of the Bank and its subsidiaries during the year are set out in Note 31 to the Accounts.

#### Results

The profit of the Group for the year ended 31st December, 2003 is set out on page 42. Particulars of dividends which have been paid or which are recommended are set out in Note 8 to the Accounts.

#### **Major Customers**

The Directors believe that the Group's five largest customers accounted for less than 30% of the Group's total income.

#### **Fixed Assets**

Details of the movements in fixed assets of the Group and of the Bank during the year are set out in Note 21 to the Accounts.

## **Capital and Reserves**

Details of the movements in capital and reserves of the Group and of the Bank during the year are set out in Notes 27 and 28 to the Accounts.

#### **Audit Committee**

The Audit Committee of the Bank was formed in 1992. The Committee meets three times a year, and its composition is shown on page 24.

The Audit Committee is answerable to the Board and the principal duties of the Committee include the review of the Bank's financial reporting and internal controls.

#### **Director Nomination Committee**

The Director Nomination Committee was formed in December 2002 consisting of three Independent Non-Executive Directors namely Messrs Ambrose H C Lau, Cheng Hon Kwan and Simon K Y Lee.

The Committee is responsible for reviewing and recommending to the Board all new appointment of Directors, Chief Executive, Deputy Chief Executive and General Manager of the Bank.

#### **Compensation Committee**

The Compensation Committee was formed in 1995. The Committee meets once a year to evaluate and approve the remuneration policy and package for the Chief Executive of the Bank. Its composition is shown on page 24.

#### **Charitable Donations**

During the year the Group made donations for charitable purposes amounting to approximately HK\$295,000. In addition, the Group also provided services with associated costs of HK\$76,000 to various charities in 2003.

#### **Directors**

The Directors of the Bank up to the date of the report are shown on page 24.

Mr Michael J Ranieri resigned as Director of the Bank, upon his repatriation to New York, on 12th November, 2003.

Mr Andrew M Gordon and Mr Tung Chee Chen were appointed as Directors of the Bank on 23rd October, 2003 and 15th January, 2004 respectively. Mr Gordon and Mr Tung will retire at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

The Directors retiring by rotation in accordance with the Bank's Articles of Association are Messrs Patrick Y B Fung, Simon K Y Lee, being eligible, offer themselves for reelection. In view of his business commitments, Mr Ho Soo Ching has given notice to retire from the Board at the conclusion of the Annual General Meeting to be held on 22nd April, 2004.

The Board would wish to express its appreciation to Mr Michael J Ranieri and Mr Ho Soo Ching for their many contributions during their years of service.

## **Independent Non-executive Directors' Fees**

Each of the independent Non-executive Directors of the Bank received HK\$100,000 director's fee for the year ended 31st December, 2003.

#### Substantial Shareholders' Interests

As at 31st December, 2003, save as mentioned under the section headed "Directors' and Chief Executive's Interests", the Substantial Shareholders of the Bank according to the Register of Substantial Shareholders' Interests and Short Positions were as follows:

Name	Number of shares
Aberdeen Asset Management Asia Limited	18,010,500
BNY International Financing Corporation	(1) 73,800,000
(A wholly owned subsidiary of The Bank of New York Company, Inc.)	
Po Ding Company Limited	(2) 24,156,000
Tessel Inc.	(2) 10,639,200
The Capital Group Companies, Inc.	17,496,000
YKF Trustee Holding Inc.	(2) 24,098,400

- (1) On 30th January, 2004, BNY International Financing Corporation had reduced its shareholding in the Bank to 59,350,000 shares after a placement of 14,450,000 shares to the institutional investors.
- (2) All shares are held through the corporations in which Messrs Patrick Y B Fung, Michael Y S Fung and Louis C W Ho's spouse together with the other parties are eligible beneficiaries.

Pursuant to a shareholders' agreement dated 22nd August, 1996, BNY International Financing Corporation, Messrs Patrick Y B Fung and Michael Y S Fung, Po Ding Company Limited, YKF Trustee Holding Inc. and Majestic Investment Company Limited agree to retain joint control over an aggregate of 37.5% of the share capital of the Bank. According to Part XV of the Securities and Futures Ordinance ("SFO"), the parties are, therefore, each deemed to be interested in 110,167,688 shares of the Bank.

All the interests stated above represent long positions. As at 31st December, 2003, no short positions were recorded in the Register of Substantial Shareholders' Interests and Short Positions required to be kept under section 336 of the SFO.

#### **Directors' and Chief Executive's Interests**

As at 31st December, 2003, the Directors' and Chief Executive's Interests in the share capital of the Bank according to the Register of Directors' and Chief Executive's Interests and Short Positions were as follows:

Numbers of Sh			ers of Shares		
Name	Personal	Family	Other		Total
Patrick Y B Fung	2,982,000	-	130,000	(1&3)	3,112,000
Frank J Wang	-	-	100,000	(1)	100,000
Michael Y S Fung	3,060,000	-	100,000	(1&3)	3,160,000
Louis C W Ho	124,000	60,000	100,000	(1)	284,000
Simon K Y Lee	•	-	10,000	(2)	10,000
Ambrose H C Lau	71,500	-	-		71,500
Ho Soo Ching	10,000	-	-		10,000

#### Notes:

(1) The Board approved the granting of certain share options to Directors and Executives of the Bank, pursuant to the Share Option Scheme adopted on 9th June, 1993, and the following Directors have accepted the following options:

	No. of shares in		Exerc	ise Period	Option price
Name	options	Date granted	From	То	HK\$
Patrick Y B Fung	50,000	10/03/2001	10/03/2002	9/03/2011	23.60
	40,000	15/03/2002	15/03/2003	14/03/2012	26.30
	40,000	14/03/2003	14/03/2004	13/03/2013	26.50
Frank J Wang	40,000	10/03/2001	10/03/2002	9/03/2011	23.60
	30,000	15/03/2002	15/03/2003	14/03/2012	26.30
	30,000	14/03/2003	14/03/2004	13/03/2013	26.50
Michael Y S Fung	40,000	10/03/2001	10/03/2002	9/03/2011	23.60
	30,000	15/03/2002	15/03/2003	14/03/2012	26.30
	30,000	14/03/2003	14/03/2004	13/03/2013	26.50
Louis C W Ho	40,000	10/03/2001	10/03/2002	9/03/2011	23.60
	30,000	15/03/2002	15/03/2003	14/03/2012	26.30
	30,000	14/03/2003	14/03/2004	13/03/2013	26.50

- (2) Such shares were held through a corporation in which Mr Simon K Y Lee controlled more than one-third of the voting power and were transferred in March 2002 to a family trust in which Mr Simon K Y Lee's spouse is an eligible beneficiary.
- (3) All shares and options held by Messrs Patrick Y B Fung and Michael Y S Fung are parcel of the 110,167,688 shares of the Bank under the shareholders' agreement as mentioned in the section headed "Substantial Shareholders' Interests".

Save as disclosed, none of the Directors, the Chief Executive and their associates had any other beneficial interests in the securities of the Bank or any of its associated corporations (within the meaning of Part XV of SFO) at 31st December, 2003.

All the interests stated above represent long positions. As at 31st December, 2003, no short positions were recorded in the Register of Directors' and Chief Executive's Interests and Short Positions required to be kept under section 352 of the SFO.

#### **Share Option Information**

Pursuant to the approved Share Option Scheme, the directors are authorised, at their discretion, to invite certain executives, to take up options to purchase ordinary shares in the Bank as incentive to them. The maximum number of shares in respect of which options may be granted under the Share Option Scheme may not exceed 5% of the issued share capital of the Bank as at the date of approval of the scheme. Prior to 1st September, 2001, the option price was 80% of the average last dealt price on The Stock Exchange of Hong Kong Limited ("SEHK") on the five

business days immediately preceding the date of offer of such options. After 1st September, 2001, the option price should be at least the higher of :

- i) the closing price of the shares on the SEHK on the date of the grant, which must be a trading day, and
- ii) the average closing price of the shares on the SEHK for the five business days immediately preceding the date of grant.

The options must be held for at least one year and can be exercised between the first and the tenth anniversaries of the date of grant. The amount payable on acceptance of the share option was HK\$1. The share option scheme was terminated on 24th April, 2003 and replaced by a new share option scheme for a period of 10 years with amendments which complied with Chapter 17 of the Listing Rules.

The maximum number of shares in respect of which options may be granted under the new Share Option Scheme may not exceed 5% of the issued share capital of the Bank as at the date of approval of the scheme. At 31st December, 2003, total number of ordinary shares available for issue under the new Share Option Scheme is 14,678,000 or 5% of the issued share capital of the Bank.

At 31st December, 2003, the directors and employees of the Bank had the following interest in option to purchase for the shares of the Bank (market value per share at 31st December, 2003 is HK\$46.20).

Tor the shares or tr		•		,		•	Weighted average
						Market value	closing price
		*				per share	per share
	No. of	No. of		No. of		at date	at preceding
	shares	shares	Date	shares	Option	of grant	day before
3	31/12/2003	31/12/2002	granted	exercised	price	•	exercise date
				-	HK\$	HK\$	HK\$
Directors							
Patrick Y B Fung	-	30,000	10/03/1994	30,000	14.83	18.25	27.20
	50,000	50,000	10/03/2001	-	23.60	29.00	-
	40,000	40,000	15/03/2002	-	26.30	26.30	-
	40,000	-	14/03/2003	-	26.50	26.50	-
Frank J Wang	40,000	40,000	10/03/2001	-	23.60	29.00	-
	30,000	30,000	15/03/2002	-	26.30	26.30	-
	30,000	-	14/03/2003	-	26.50	26.50	-
Michael Y S Fung	-	24,000	10/03/1994	24,000	14.83	18.25	27.20
	40,000	40,000	10/03/2001	-	23.60	29.00	-
	30,000	30,000	15/03/2002	-	26.30	26.30	-
	30,000	-	14/03/2003	-	26.50	26.50	-
Louis C W Ho	· -	24,000	10/03/1994	24,000	14.83	18.25	27.20
	40,000	40,000	10/03/2001	-	23.60	29.00	-
	30,000	30,000	15/03/2002	-	26.30	26.30	-
	30,000	-	14/03/2003	-	26.50	26.50	-
Other Employees	ş -	24,000	10/03/1994	24,000	14.83	18.25	27.20
• •	90,000	210,000	10/03/2001	120,000	23.60	29.00	34.20
	60,000	160,000	15/03/2002	100,000	26.30	26.30	37.96
	160,000	-	14/01/2003	-	25.80	25.70	-
	740,000	772,000		322,000			
				<del></del>			

The share options granted are not recognised in the accounts until they are exercised. The option price of share options granted on 10th March, 1994 for HK\$14.83 was after adjustment of one for five bonus issued in May 1997.

# Report of the Directors

The value per option granted on 14th January, 2003 and 14th March, 2003 are estimated at the dates of grant using the Black-Scholes pricing model were HK\$5.11 and HK\$4.24 respectively. The assumption used are as follows:

	Options granted on	Options granted on
	14th January, 2003	14th March, 2003
Risk-free interest rate (%)	4.65	4.40
Expected life (in years)	10.00	10.00
Volatility (%)	21.69	17.47
Expected dividend yield (%)	3.92	3.92

The Black-Scholes option pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, such option pricing model requires input of highly subjective assumptions, including the expected stock price volatility. Because the Bank's share options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, the Black-Scholes option pricing model does not necessarily provide a reliable measure of the fair value of the share option.

#### **Directors' Interests in Contracts**

No contract of significance to which the Bank or any of its subsidiaries was a party and in which a Director of the Bank had a material interest subsisted at the end of the year or at any time during the year.

Except for the above mentioned Share Option Scheme of the Bank, at no time during the year was the Bank or any of its subsidiaries a party to any arrangements to enable the Directors of the Bank to acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate.

None of the Directors of the Bank has a service contract with the Bank.

#### Purchase, Sale or Redemption of Listed Securities

There were no purchases, sales or redemptions by the Bank or any of its subsidiaries, of the Bank's shares during the year ended 31st December, 2003.

#### Compliance with the Code of Best Practice

The Bank has complied throughout the year with the Code of Best Practice as set out in Appendix 14 of the Listing Rules of The Stock Exchange of Hong Kong Limited, except that a specified term was not fixed for the appointment of Non-executive Directors.

# Compliance with the Module on "Financial Disclosure by Locally Incorporated Authorised Institutions"

The annual accounts comply fully with the module on the "Financial Disclosure by Locally Incorporated Authorised Institutions" under the Supervisory Policy Manual issued by the Hong Kong Monetary Authority.

## **Auditors**

The accounts have been audited by KPMG.

A resolution for the re-appointment of KPMG as auditors of the Bank is to be proposed at the forthcoming Annual General Meeting.

On behalf of the Board

#### Patrick Y B Fung

Chairman and Chief Executive

Hong Kong, 11th March, 2004

# Report of the Auditors



# 致永亨銀行有限公司各股東

(於香港註冊成立的有限公司)

本核數師(以下簡稱「我們」)已審核刊 於第四十二頁至第一零三頁按照香港 公認會計原則編製的賬項。

# 董事及核數師的責任

香港公司條例規定董事須編製真實與公平的賬項。在編製該等賬項時,董 事必須貫徹採用合適的會計政策,作 出審慎及合理的判斷和估計,並説明 任何未有遵守現有會計準則的原因。

我們的責任是根據我們審核工作的結果,對該等賬項作出獨立意見,並根據香港公司條例第141節僅向作為一團體之股東報告。本核數師毋須就本報告之內容向任何其他人士負責或承擔責任。

# 意見的基礎

我們是按照香港會計師公會頒佈的核數準則進行審核工作。審核範圍包括 數準則進行審核工作。審核範圍包括 或抽查方式查核與賬項所載數額及 露事項有關的憑證,亦包括評估董 於編製該等賬項時所作的主要估計 對斷、所釐定的會計政策是否適有 計 對銀行及貴集團的具體情況、 計 實徵運用並足夠披露該等會計政策。

我們在策劃和進行審核工作時,均 取得一切我們認為必需的資料及解釋 為目標,使我們能獲得充份的憑證, 就該等賬項是否存有重要錯誤陳,就 能合理的確定。在作出意見時,我們 會量該等賬項所載資料在整體上 是否足夠。我們相信,我們的審礎 作已為下列意見建立合理的基礎。

#### 意見

我們認為上述的賬項均真實與公平地 反映 貴銀行及貴集團在二零零三年 十二月三十一日的財政狀況及 貴集 團截至該日止年度的溢利及現金流 量,並按照香港公司條例適當編製。

#### 暴馬威會計師事務所

*香港執業會計師* 香港 二零零四年三月十一日

#### TO THE SHAREHOLDERS OF WING HANG BANK, LIMITED

(Incorporated in Hong Kong with limited liability)

We have audited the accounts on pages 42 to 103 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Hong Kong Companies Ordinance requires the directors to prepare accounts which give a true and fair view. In preparing accounts which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently, that judgements and estimates are made which are prudent and reasonable and that the reasons for any significant departure from applicable accounting standards are stated.

It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion solely to you, as a body, in accordance with section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### BASIS OF OPINION

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Bank's and Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the accounts are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts. We believe that our audit provides a reasonable basis for our opinion.

#### **OPINION**

In our opinion, the accounts give a true and fair view of the state of affairs of the Bank and of the Group as at 31st December, 2003 and of the Group's profit and cash flows for the year then ended and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

#### **KPMG**

Certified Public Accountants Hong Kong, 11th March, 2004

# Consolidated Profit and Loss Account

二零零三年十二月三十一日全年結算 (以港幣千元位列示)

For the year ended 31st December, 2003 (Expressed in thousands of Hong Kong dollars)

		附註 Notes	2003	2002 (重報)
利息收入 利息支出	Interest income Interest expense	4(a)	2,306,392 (728,419)	(restated) 2,260,276 (788,058)
淨利息收入 其他營業收入	Net interest income Other operating income	4(b)	1,577,973 453,493	1,472,218 365,413
營業收入 營業支出	Operating income Operating expenses	4(c)	2,031,466 (712,161)	1,837,631 (595,502)
扣除準備金前之營業溢利 呆壞賬準備	Operating profit before provisions Charge for bad and doubtful debts	17	1,319,305 (325,287)	1,242,129 (468,006)
營業溢利 重估投資物業及出售有形固定資產虧損	Operating profit  Losses on revaluation of investment properties	_	994,018	774,123
出售持有至到期日證券及非持作買賣用	and disposal of tangible fixed assets  Profits on disposal of held-to-maturity and	5(a)	(5,533)	(15,169)
途證券之溢利 持有至到期日證券之準備金撥備	non-trading securities Provisions made for held-to-maturity securities	5(b)	34,040 (10,900)	51,317 (21,028)
正常業務的溢利 應佔聯營公司之淨溢利/(虧損)	Profit on ordinary activities Share of net profits/(losses) in		1,011,625	789,243
	associated companies		626	(7,847)
除税前溢利 税項	Profit before taxation Taxation	6	1,012,251 (147,603)	781,396 (112,820)
除税後溢利 少數股東權益所佔之(溢利)/虧損	Profit after taxation (Profit)/losses attributable to minority interests		864,648 (772)	668,576 895
本銀行股東應得之溢利	Profit attributable to the shareholders	7 & 28	863,876	669,471
是年度分配股息: 年度派發中期股息 低估去年之末期及特別股息	Dividends attributable to the year: Interim dividend paid during the year Underprovision of final and special dividends in respect of previous year	_	108,665	108,580
年結後擬派末期股息	Final dividend proposed after the balance sheet date		317,283	231,832
年結後擬派特別股息	Special dividend proposed after the balance sheet date		-	193,683
		8	426,096	534,120
每股盈利 基本及攤薄 現金	Earnings per share Basic and diluted Cash	11	HK\$ 2.94 2.99	HK\$ 2.28 2.28
每股股息 中期 擬派末期 擬派特別	Dividends per share Interim Proposed final Proposed special	_	0.37	0.37 0.79 0.66
		_	1.45	1.82

第四十七頁至第一零三頁之附註構成本年結一 部份。

The notes on pages 47 to 103 form part of these accounts

# Consolidated Balance Sheet

二零零三年十二月三十一日結算 (以港幣千元位列示)

部份。

As at 31st December, 2003 (Expressed in thousands of Hong Kong dollars)

		附註		
		Notes	2003	2002
				(重報)
Sta who				(restated)
<b>資產</b>	ASSETS			
現金及短期資金	Cash and short-term funds	12	18,402,805	12,363,052
定期存放銀行同業及其他金融機構款項	Placements with banks and other financial			
(一至十二個月內到期)	institutions maturing between one and	0		
<b>双日</b> 黄豆 法队准供	twelve months	26 & 33	1,542,981	852,511
貿易票據已減除準備	Trade bills less provisions	13	595,895	317,297
存款證	Certificates of deposit held	14 & 26	129,972	406,370
持作買賣用途證券	Trading securities	15	546,064	259,423
客戶之貸款及其他賬項已減除準備	Advances to customers and other accounts	( )		
<b>技友否则期口逐光五小技术要素用冷逐光</b>	less provisions	16(a)	47,108,427	34,481,422
持有至到期日證券及非持作買賣用途證券 聯營公司投資	Held-to-maturity and non-trading securities	18	17,582,264	7,072,587
	Investments in associated companies	20	143,514	56,924
有形固定資產	Tangible fixed assets	21	1,729,617	1,308,751
商譽	Goodwill	2(e) & 22	955,133	1,454
總資產	Total assets		88,736,672	57,119,791
負債	LIABILITIES			
銀行同業及其他金融機構之存款	Deposits and balances of banks and other			
	financial institutions	26	407,403	422,060
客戶存款	Deposits from customers	23 & 26	72,138,422	45,302,367
已發行之存款證	Certificates of deposit issued	26	4,931,139	4,377,832
其他賬項及準備	Other accounts and provisions	24	2,031,625	658,808
總負債	Total liabilities		79,508,589	50,761,067
資本來源	CAPITAL RESOURCES			
股本	Share capital	27	293,781	293,459
儲備	Reserves	28	6,393,100	6,044,280
股東資金	Shareholders' funds		6,686,881	6,337,739
借貸資本	Loan Capital	25 & 26	2,522,910	_
少數股東權益	Minority interests		18,292	20,985
總負債及資本來源	Total liabilities and capital resources		88,736,672	57,119,791
馮鈺斌 董事長兼行政總裁	Patrick Y B Fung Chairman and Chief Execu	utive		
王家華 董事兼副行政總裁	Frank J Wang Director and Deputy Chief Ex	recutive		
馮鈺聲 董事兼總經理	Michael Y S Fung Director and General Ma	nager		
何志偉 董事兼秘書	Louis C W Ho Director and Secretary			
第四十七頁至第一零三頁之附註構成本年結一	The notes on pages 47 to 103 form part of th	ese accounts		

# **Balance Sheet**

二零零三年十二月三十一日結算 (以港幣千元位列示)

As at 31st December, 2003 (Expressed in thousands of Hong Kong dollars)

		附註		
		Notes	2003	2002
				(重報)
				(restated)
資產	ASSETS			
現金及短期資金	Cash and short-term funds	12	16,995,239	11,881,540
定期存放銀行同業及其他金融機構款項	Placements with banks and other financial			
(一至十二個月內到期)	institutions maturing between one and twelve months	20	1 427 002	700 157
貿易票據已減除準備		26	1,427,063	769,157
存款證	Trade bills less provisions	14 8 20	285,862	252,695
持作買賣用途證券	Certificates of deposit held	14 & 26	100,000	399,960
客戶之貸款及其他賬項已減除準備	Trading securities	15	536,536	252,597
各广之其队及共把照项已,	Advances to customers and other accounts	10()	05 004 070	
附屬公司欠款	less provisions	16(a)	25,991,279	26,855,486
	Amounts due from subsidiaries		4,061,222	3,293,696
持有至到期日證券及非持作買賣用途證券	Held-to-maturity and non-trading securities	18	13,043,745	6,776,575
附屬公司投資	Investments in subsidiaries	19	4,063,410	360,657
聯營公司投資	Investments in associated companies	20	86,000	86,000
有形固定資產	Tangible fixed assets	21	985,030	1,009,087
總資產	Total assets		67,575,386	51,937,450
負債	LIABILITIES			
銀行同業及其他金融機構之存款	Deposits and balances of banks and other			
	financial institutions	26	321,696	410,025
客戶存款	Deposits from customers	23 & 26	37,018,166	33,256,063
已發行之存款證	Certificates of deposit issued	26	4,900,386	4,490,601
其他賬項及準備	Other accounts and provisions	24	1,123,121	417,415
附屬公司存款	Amounts due to subsidiaries		18,768,389	8,268,378
總負債	Total liabilities		62,131,758	46,842,482
資本來源	CAPITAL RESOURCES			
股本	Share capital	27	293.781	293.459
儲備	Reserves	28	5,149,847	4,801,509
股東資金	Shareholders' funds			
總負債及資本來源	Total liabilities and capital resources		67,575,386	51,937,450
股本儲備	Share capital Reserves Shareholders' funds		5,443,628	5,094,968
·····································	rotar naomities and capital resources		07,575,386	51,937,450
馮鈺斌 董事長兼行政總裁	Patrick Y B Fung Chairman and Chief Execu	tive		
王家華 董事兼副行政總裁	Frank J Wang Director and Deputy Chief Exe	ecutive		
馮鈺鹭 董事兼總經理	Michael Y S Fung Director and General Man	nager		
何志偉 董事兼秘書	Louis C W Ho Director and Secretary			

The notes on pages 47 to 103 form part of these accounts

部份。

第四十七頁至第一零三頁之附註構成本年結一

# Consolidated Statement of Changes in Equity

二零零三年十二月三十一日全年結算 (以港幣千元位列示)

第四十七頁至第一零三頁之附註構成本年結一

部份。

For the year ended 31st December, 2003 (Expressed in thousands of Hong Kong dollars)

		附註		
		Notes	2003	2002 (重報)
				(restated)
一月一日之股東資金結餘	Shareholders' funds as at 1 January		6,356,301	6,032,011
有關遞延税項會計政策變更	Change in accounting policy on deferred		(:	(= )
	taxation	3	(18,562)	(7,642)
重報	As restated		6,337,739	6,024,369
因出售非持作買賣用途證券而實現之	Realisation on disposal of non-trading			
虧損	securities	28	-	176
已扣除遞延税項之重估非持作買賣用	Unrealised gain on revaluation of			
途證券之未實現收益	non-trading securities after			
	deferred tax charge	28	17,883	655
銀行行址重估儲備中已(扣除)/計入之	Deferred taxation (charged)/credited			
遞延税項	to bank premise revaluation reserve	28	(4,156)	356
投資物業重估儲備中已扣除之遞延税項	Deferred taxation charged to investment		(5.5)	
An of the the	property revaluation reserve	28	(39)	-
換算調整	Exchange adjustments	28	(1,069)	23
損益賬內沒確認之淨收益	Net gains not recognised in the profit and			
	loss account		12,619	1,210
本銀行股東應得之溢利	Profit attributable to the shareholders			
一往年報告	<ul> <li>as previously reported</li> </ul>		863,876	680,747
一往年遞延税項之調整	<ul> <li>prior year adjustment in respect</li> </ul>			
	of deferred taxation			(11,276)
一重報	– as restated	28	863,876	669,471
已派股息	Dividends paid .	28	(534,328)	(358,019)
根據認股權計劃發行之股份款項	Proceeds on shares issued under			
	share option scheme		6,975	708
十二月三十一日之股東資金結餘	Shareholders' funds as at 31 December		6,686,881	6,337,739

# Consolidated Cash Flow Statement

二零零三年十二月三十一日全年結算 (以港幣千元位列示) For the year ended 31st December, 2003 (Expressed in thousands of Hong Kong dollars)

		附註	2002	2002
因營業活動而流入之現金淨額	Net cash inflow from operating activities	Note 30 (a)	2003 7,772,765	2002 4,400,320
投資活動 購入持有至到期日證券及非持作買賣	Investing activities  Purchase of held-to-maturity and		(17,000,040)	(7.101.507)
用途證券出售及贖回持有至到期日證券及非持	non-trading securities  Sale and redemption of held-to-maturity and		(17,603,049)	(7,161,587)
作買賣用途證券所得款項 附屬公司投資	non-trading securities Investment in a subsidiary	30 (c)	7,384,514 7,303,544	4,958,616 -
貸予聯營公司	Loan to associated companies		795	(4,000)
購入有形固定資產 出售有形固定資產所得款項	Purchase of tangible fixed assets Sale of tangible fixed assets		(47,374) 10,659	(105,248) 3,406
因投資活動而流出之現金淨額	Net cash outflow from investing activities		(2,950,911)	(2,308,813)
融資 新發行後償票據	Financing Issue of new subordinated notes		2,522,910	-
行使認股權所發之新股 支付普通股股息 支付普通股股息予附屬公司之少數股東	Issue of new shares under share option schem Ordinary dividends paid Ordinary dividends paid to minority shareholds		6,975 (534,328)	708 (358,019)
	of a subsidiary company		(3,465)	_
因融資活動而流入/(流出)之現金淨額	Net cash inflow/(outflow) from financing activiti	es	1,992,092	(357,311)
現金及等同現金項目增額	Increase in cash and cash equivalents		6,813,946	1,734,196
現金及等同現金項目於一月一日結餘	Cash and cash equivalents at 1st January		12,048,125	10,313,929
現金及等同現金項目於十二月三十一日結餘	Cash and cash equivalents at 31st December		18,862,071	12,048,125
現金及等同現金項目之分析	Analysis of the balances of cash and cash equivalents	30 (b)		
現金及存放銀行同業及其他金融機構	Cash and balances with banks and other financial institutions		939,860	460,926
短期存放同業	Money at call and short notice		15,750,952	11,049,610
政府債券 定期存放銀行同業及其他金融機構款 項(一至三個月內到期)	Treasury bills Placements with banks and other financial institutions maturing between one and		1,079,837	247,218
	three months		1,091,422	290,371
			18,862,071	12,048,125

第四十七頁至第一零三頁之附註構成本年結一 部份。

The notes on pages 47 to 103 form part of these accounts

# Notes to the Accounts

二零零三年十二月三十一日全年結算 (以港幣千元位列示)

#### 1. 主要業務

本銀行及其附屬公司之主要業務為 經營銀行及有關之財務服務。

#### 2. 主要會計政策

#### (a) 符合指引聲明

#### (b) 服項編製基礎

編製本賬項是以原值成本為計算基礎,及按若干物業重估價值,部份證券投資及資產負債表以外之金融工具按其市場價值所修訂,下列會計政策會加以解釋。

#### (c) 附屬公司及受控企業投資

根據香港《公司條例》附屬公司條例》附屬公司條例》附屬公司接或間接或間接或間接或間接或問題事會組成的改革,也以其過半數投票。倘以其過半數投票。倘以其過半數投票。倘以其是過過,則被到為受控附屬公司。

For the year ended 31st December, 2003
(Expressed in thousands of Hong Kong dollars)

#### 1. PRINCIPAL ACTIVITIES

The Bank and its subsidiaries are engaged in commercial banking and related financial services.

#### 2. PRINCIPAL ACCOUNTING POLICIES

#### (a) Statement of compliance

The accounts have been prepared in accordance with all applicable Statements of Standard Accounting Practice ("SSAP") and Interpretations issued by the Hong Kong Society of Accountants ("HKSA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These accounts also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the module on "Financial Disclosure by Locally Incorporated Authorised Institutions" under the Supervisory Policy Manual issued by the Hong Kong Monetary Authority. A summary of the significant accounting policies adopted by the Group is set out below.

#### (b) Basis of preparation of the accounts

The measurement basis used in the preparation of the accounts is historical cost modified by the revaluation of certain properties and the marking to market of certain investment in securities and off-balance sheet financial instruments as explained in the accounting policies set out below.

#### (c) Investments in subsidiaries and controlled enterprises

A subsidiary, in accordance with the Hong Kong Companies Ordinance, is a company in which the Group, directly or indirectly, holds more than half of the issued share capital, or controls more than half of the voting power, or controls the composition of the Board of Directors. Subsidiaries are considered to be controlled if the Bank has the power, directly or indirectly, to govern the financial and operating policies, so as to obtain benefits from their activities.

An investment in a controlled subsidiary is consolidated into the consolidated accounts, unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions which significantly impair its ability to transfer funds to the Group, in which case, it is stated in the consolidated balance sheet at fair value with changes in fair value recognised in the investment revaluation reserve as they arise. The results of subsidiaries acquired during the year are included in the consolidated profit and loss account from the date of their acquisition.

#### (c) 附屬公司及受控企業投資(續)

集團間之結餘及交易,及任何 集團間之交易而產生之未實現 溢利均於編製綜合賬目時悉數 抵銷,集團間交易產生之未實 現虧損以未實現溢利一致之方 法予以抵銷,惟僅至再無減值 之證明出現。

#### (d) 聯營公司

聯營公司為本集團或本銀行對 其管理有重大影響力之公司, 包括參與其財政及營運政策之 決定。

本集團與聯營公司之間交易所 產生的未實現損益,均按本集 團於聯營公司所佔的權益比率 抵銷,但如能證明已轉讓資產 出現減值損失而產生未實現虧 損,則這些未實現虧損會即時 在損益賬內確認。

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### (c) Investments in subsidiaries and controlled enterprises (continued)

Intra-group balances and transactions, and any unrealised profits arising from intra-group transactions, are eliminated in full in preparing the consolidated accounts. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

In the Bank's balance sheet, an investment in a subsidiary is stated at cost less any impairment losses (note 2(o)), unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions which significantly impair its ability to transfer funds to the Bank, in which case, it is stated at fair value with changes in fair value recognised in the investment revaluation reserve as they arise.

#### (d) Associated companies

An associated company is an entity in which the Group or Bank has significant influence, over its management, including participation in the financial and operating policy decisions.

An investment in an associated company is accounted for in the consolidated accounts under the equity method and is initially recorded at cost and adjusted thereafter for the post acquisition change in the Group's share of the associated company's net assets, unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions that significantly impair its ability to transfer funds to the Bank, in which case it is stated at fair value with changes in fair value recognised in the investment revaluation reserve as they arise. The consolidated profit and loss account reflects the Group's share of the post-acquisition results of the associated companies for the year, including any amortisation of positive or negative goodwill charged or credited during the year in accordance with note 2(e).

Unrealised profits and losses resulting from transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated company, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in the profit and loss account.

#### (d) 聯營公司(績)

#### (e) 商譽

如於年內出售受控附屬公司或 聯營公司,出售損益的計算, 已包括以往尚未在綜合損益賬 內攤銷的任何應佔購入商譽的 數額。

#### f) 貸款及呆服

- (i) 客戶貸款以貸予時的現金 價款,並在扣除預計虧損 的準備後記入資產負債表 內。
- (ii) 已撥出款項作為呆賬之一般準備,此外,不履行之放款均根據董事定下之指引,提撥特殊準備。倘若貸款再無機會收回時,則尚欠債務予以撤銷。

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (d) Associated companies (continued)

In the Bank's balance sheet, its investments in associated companies are stated at cost less impairment losses (note 2(o)), unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions that significantly impair its ability to transfer funds to the Bank, in which case, it is stated at fair value with changes in fair value recognised in the investment revaluation reserve as they arise.

#### (e) Goodwill

Positive goodwill arising on consolidation represents the excess of the cost of the acquisition over the Group's share of the fair value of the identifiable assets and liabilities acquired. Positive goodwill is amortised to the consolidated profit and loss account on a straight-line basis over not more than 20 years. In respect of controlled subsidiaries, positive goodwill is stated in the consolidated balance sheet at cost less any accumulated amortisation and any impairment losses (note 2(o)). In respect of acquisition of associated companies, the cost of positive goodwill less any accumulated amortisation and any impairment losses (note 2(o)) is included in the carrying amount of the investments in associated companies.

On disposal of a controlled subsidiary or an associated company during the year, any attributable amount of purchased goodwill not previously amortised through the consolidated profit and loss account is included in the calculation of the profit or loss on disposal.

#### (f) Advances and doubtful debts

- (i) Advances to customers are measured at the cash consideration at the time of drawdown and are stated in the balance sheet after deducting provisions for estimated losses subsequently.
- (ii) Amounts have been set aside as general provisions for doubtful debts, and in addition, specific provisions are made for non-performing loans following guidelines established by the Directors. When there is no longer any realistic prospect of recovery, the outstanding debt is written off.

#### (f) 貸款及呆賬(績)

- (iii) 所有未償還放款超過九十 天及沒有足夠抵押品者, 自動被定為不履行放款之應計利息內 不履行放款之應計利息入 不撥入損益賬,而撥資 記賬內。此暫記賬於資產 負債表內有關之項目中減 除。
- (iv) 收回資產仍視作貸款的抵押。貸款賬面值與預期變 賣收叵資產的淨所得款項 兩者之間的差額予以撥 備。

#### (q) 利息及收費

上市投資所得股息收入乃於股 東收取有關款項之權利獲確立 時作出確認。上市投資所得股 息收入乃按該投資除息後之股 價作出確認。

#### (h) 入息稅項

入息稅項包括是年應繳稅項及 遞延稅項資產及負債之增減。是 年度稅項及遞延稅項資產及負債 之增減均於損益賬內支銷,除非 與儲備項目有關之遞延稅項增 減,則在儲備項內支銷。

是年應繳稅項是按應課稅利潤 以結算日已立法或實則生效之 稅率計算,以及上年度應繳稅 項之調整。

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

- (f) Advances and doubtful debts (continued)
  - (iii) All loans which are over 90 days past due, and which are not fully collateralised, are automatically classified as non-performing. Interest accrued on non-performing loans is not taken as income but credited to a suspense account, which is netted in the balance sheet against the appropriate balance sheet headings.
  - (iv) Repossessed assets continue to be treated as securities for loans and advances. Provision has been made on the shortfall between the carrying amount of the loans and advances and the expected net sales proceeds from realisation of the repossessed assets.

#### (q) Interest and fees

Interest income and expense are accrued on a time-apportioned basis on the principal outstanding and at the rate applicable except in the case of interest on non-performing loans (note 2(f)(iii)). Interest income from dated debt securities intended to be held to maturity is recognised as it accrues, as adjusted by the amortisation of the premium or discount on acquisition, so as to achieve a constant rate of return over the period from the date of purchase to the date of maturity. Fee income and expense are recognised when earned or incurred, except where the fee is charged to cover the costs of a continuing service to, or risk borne for, the customer, or is interest in nature. In these cases, the fee is recognised on an appropriate basis over the relevant period.

Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established. Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

#### (h) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in the profit and loss account except to the extent that they relate to items recognised directly in reserves, in which case they are recognised in reserves.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

#### (h) 入息稅項(績)

遞延税項資產及負債是由財務 報表之資產及負債之賬面值及 課税基礎值兩者間的暫時性差 額而產生。遞延税項資產亦可 來自未扣減之稅務虧損及未運 用之稅務優惠。

因課税暫時差額而產生之所有遞 延税項負債,在一般情況下應全 數確認。而遞延税項資產則應在 預期可取得足夠應課税溢利扣減 之情況下,方予以確認。

遞延税項是按預期該等稅項負 債或資產需清付或扣減時所 6 成項資產需清付。遞延稅項 6 以負債毋須計算折現值。 7 及負債產及負債結餘 須在一檢 對日檢討 以供稅務和減 減低遞延稅項資產額。

#### (i) 外幣折算

本年度內之外幣交易按交易日 之匯率折算。是年底之外幣資 產及負債賬項依結算日之匯率 伸算。所有之匯兑損益已包括 在損益賬內。

海外分行及海外附屬公司之賬項按年度平均匯率折算為港幣。 資產負債表內之賬項按結算日 之匯率折算為港幣。換算之損 益已進誌於儲備內。

#### 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (h) Income tax (continued)

Deferred tax assets and liabilities arise from deductible and taxable temporary differences between the carrying amounts of assets and liabilities for financial reporting purpose and the tax bases respectively. Deferred tax assets also arise from unused tax losses and unused tax credits.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available, against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset is realised. Deferred tax assets and liabilities are not discounted. The carrying amount of deferred tax assets/liabilities is reviewed at each balance sheet date and is reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the related tax benefit to be utilised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if, and only if, the Bank or the Group has the legally enforceable right to set off current tax assets against current tax liabilities. The principle of offsetting usually applies to income tax levied by the same tax authority on the same taxable entity.

# (i) Translation of foreign currencies

Foreign currency transactions during the year are translated into Hong Kong dollars at the exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated into Hong Kong dollars at the exchange rates ruling at the balance sheet date. Exchange gains and losses are dealt with in the profit and loss account.

The accounts of overseas branches and subsidiaries are translated into Hong Kong dollars at the average exchange rates for the year; balance sheet items are translated into Hong Kong dollars at the rates of exchanges ruling at the balance sheet date. The resulting exchange differences are dealt with as movements in reserves.

#### (j) 有形固定資產及資產折低

- (i) 根據香港會計師公會會計 實務準則第十七號「物業、 機械及設備」第八十段過渡 條款、在編制賬目時、並 沒有在年結日對銀行物業 重估至公平價值。
- (ii) 設備包括傢俬、機械及其 他設備按成本減除折舊後 列示。折舊之計算乃按照 資產之估計可用年數(一般 在三至十年間)、以直線折 舊法攤銷。
- (iii) 永久業權之土地無需攤銷 折低,非永久業權之土地 按所餘年期平均攤銷折 低。樓宇折低乃照其估計 之有用年期以不超過五十 年為限平均攤銷。
- (iv) 投資物業每年乃按專業資格之測量師所估計之公開市值於資產負債表內列賬。重估溢價或虧損先計入投資物業重估儲備內,不足之數在損益賬內支銷。

#### (k) 投資證券

(i) 持有至到期日證券是指本 集團及/或本銀行有能力 及預算持有至到期日的有 期債務證券,並以攤銷成 本減除準備於資產負債表 內記賬。

> 持有至到期日證券的賬面 值按其信貸風險及預算可 收回的金額列賬。當預算 不可收回所有賬面值時, 便會提撥準備金並於損益 賬內作支出確認。

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

- (j) Tangible fixed assets and depreciation
  - (i) In preparing these accounts, advantage has been taken of the transitional provisions set out in paragraph 80 of SSAP 17 "Property, Plant and Equipment" issued by the HKSA, with the effect that bank premises have not been revalued to fair value at the balance sheet date.
  - (ii) Equipment, comprising furniture, plant and other equipment, is stated at cost less depreciation calculated on a straight-line basis to write off the assets over their estimated useful lives, which are generally between 3 to 10 years.
  - (iii) No amortisation is provided on freehold land. Leasehold land is amortised in equal annual instalments over the remaining term of the lease. Buildings are amortised by equal instalments over the estimated useful lives which in no case exceed 50 years.
  - (iv) Investment properties are stated in the balance sheet at their open market values which are assessed annually by professional qualified valuers. Any surplus or deficit arising on revaluation is treated first as a movement in the investment property revaluation reserve and, to the extent that accumulated deficits exceed surpluses, subsequently as a charge to the profit and loss account.

#### (k) Investments in securities

(i) Dated debt securities that the Group and/or the Bank have the ability and intention to hold to maturity are classified as held-to-maturity securities. Held-to-maturity securities are stated in the balance sheet at amortised cost less any provisions for diminution in value.

The carrying amounts of held-to-maturity securities are reviewed as at the balance sheet date in order to assess the credit risk and whether the carrying amounts are expected to be recovered. Provisions are made when carrying amounts are not expected to be recovered and are recognised as an expense in the profit and loss account.

#### (k) 投資證券(績)

- (ii) 買賣用途證券按其公平值, 於資產負債表內記賬。公 平值之差別,則計入損益 賬內。
- (iii) 非買賣用途證券按其公果 值於資產負債表內記計入 資重估儲備賬直至該證券 出售、收回或有可信店 據顯示該證券將減值, 媒類之損益將由投資 工 儲備賬撥入損益賬。
- (iv) 當引致減值的情況及事項 不復存在,而有可信服證 據顯示新的情況及事項於 可預見的將來仍然持續, 已撥入損益賬之投資重估 損益可作回撥。
- (v) 出售投資證券之損益將記 入損益賬內。非買賣用途 之證券損益已包括曾於投 資重估儲備賬內記賬之金 額。

#### (1) 融資及經營租賃

其他租賃合約均列為經營租賃。若集團為經營租賃之出租人,用作租賃之資產將包括在「有形固定資產」內。經營租賃之應收租金在租賃期內之會計年度以等額分期方式誌入「其他營業收入」項內。

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

- (k) Investments in securities (continued)
  - (ii) Trading securities are stated in the balance sheet at fair value. Changes in fair value are recognised in the profit and loss account as they arise.
  - (iii) Non-trading securities are stated in the balance sheet at fair value. Changes in the fair value are recognised in the investment revaluation reserve until the security is sold, collected, or otherwise disposed of, or until there is objective evidence that the security is impaired, at which time the relevant cumulative gain or loss is transferred from the investment revaluation reserve to the profit and loss account.
  - (iv) Transfers from the investment revaluation reserve to the profit and loss account as a result of impairments are reversed when the circumstances and events that led to the impairment cease to exist and there is persuasive evidence that the new circumstances and events will persist for the foreseeable future.
  - (v) Profits or losses on disposal of investments in securities are accounted for in the profit and loss account as they arise. In the case of non-trading securities, the profit or loss includes any amount previously held in the investment revaluation reserve in respect of that security.

# (I) Finance and operating leases

Leases under which substantially all the risks and benefits of ownership are transferred to the lessees are classified as finance leases. Where the Group is a lessor under finance leases, an amount representing the net investment in the lease is included in the balance sheet as "Advances to customers". Finance income implicit in the lease payment is recognised as "Interest income" over the period of the leases in proportion to the funds invested. Hire purchase contracts having the characteristics of finance leases are accounted for in the same manner as finance leases.

Other leases are classified as operating leases. Where the Group is a lessor under operating leases, the leased assets are included in "Tangible fixed assets". Rentals receivable under operating leases are recognised as "Other operating income" in equal installments over the accounting period covered by the lease term.

#### (m) 資產負債表以外之金融工具

資產負債表以外之金融工具乃 源自在外匯、利率及股票等市 場上進行之期貨、掉期及期標 交易。此等工具之入賬方式視 乎有關交易乃用作買賣、風險 套戥或作為管理資產與負債組 合而定。

交易組合中之衍生工具以市值 記賬,有關收益及虧損列於交 易盈利或虧損項內。

在資產負債管理過程中,用以 對沖未平倉坐盤額或特定資產 或負債之衍生工具按應計基準 列賬,此等組合所持之有關現 金資產及負債一致。

要符合作對沖用途,該衍生工 具必須在合約成立時可有效地 減低對沖的有關資產或負債的 價格或利率風險。

因進行資產負債組合的管理工作而開立的利率掉期交易均是 獨立識別的,由此產生的利息 收入或支出必須跟與之對沖的 資產負債表上項目的相關利息 收入或支出抵銷。

出售或終止未到期之對沖用途 合約所產生之損益,按原來合 約剩餘期間攤銷。當有關之資 產、負債或持盤出售或終止時, 該等合約即改為以市值列賬, 差額即時誌入損益賬內。

#### (n) 準備及或然負債

當負債的限期或數額不確定,但有可能因過去事項構成法事項構成法事項構成法事項構成法則實責任,並負債便確認為準備。對此作可靠任,並負債便確認為準備。對此作可關立金額較大,則按關於之金額較大,則按關於其值金額較大值金額列為

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (m) Off-balance sheet financial instruments

Off-balance sheet financial instruments arise from forward, swap and option transactions undertaken in the foreign exchange, interest rate and equity markets. The method of accounting for these instruments is dependent upon whether the transactions are undertaken for dealing purposes, to hedge risk, or as part of the management of asset and liability portfolios.

Derivatives carried in dealing portfolios are marked-to-market, and gains and losses are included in dealing profits or losses.

Derivatives used in balance sheet management to hedge open positions for specific assets or liabilities, are accounted for on an accruals basis, consistent with the underlying cash assets and liabilities held in these portfolios.

To qualify as a hedge, a derivative must be effective in reducing the price or interest rate risk of the asset or liability to which it is linked and be designated as a hedge at the inception of the derivative contract.

Interest rate swap transactions undertaken as part of the management of asset and liability portfolios are separately identified and interest income or expense arising therefrom is netted off against the related interest income or expense on the on-balance sheet items which these transactions are hedging.

Any gain or loss on termination of hedging derivatives is deferred and amortised to the profit and loss account over the original life of the terminated contract. Where the underlying asset, liability or position is sold or terminated, the hedging derivative is immediately marked to market through the profit and loss account.

#### (n) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Bank or Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

#### (n) 準備及取然負債(績)

倘不可能需要付出經濟利益, 或不能對數額作可靠估計,則此 非付出的機會是極微,則此 責任會被披露為或然負債。 非付出的機會是極微,潛在 任只在會否發生一項或然負債 任只在會有定下以或然負債 來事件中獲肯定下以或然負債 披露。

#### (o) 資產減值損失

如內部及對外資料來源均顯示 於結算日有任何物業(除持作買 果)、設備、投資(除持作買 用途證券(附註2(k)(ii))),或商 經已減值,均須估計該等資產 之可收回數額,及當該資產 之可收回數額,及當該 實產的 減值損失於損益 服內。

減值損失轉回只局限至該資產 的賬面值猶如該等減值損失從 未在往年被確認。減值損失轉 回在該被確認的年度記存入損 益賬內。

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (n) Provisions and contingent liabilities (continued)

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (o) Impairment of assets

At each balance sheet date, if internal and external sources of information indicate that any property (other than investment properties), plant and equipment, investments (other than those accounted for as "trading securities" under Note 2(k)(ii) or goodwill is impaired, the asset's recoverable amount is estimated, and an impairment loss is recognised in the profit and loss account whenever the carrying amount of an asset exceeds its recoverable amount.

The recoverable amount of an asset is the greater of its net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit.)

In respect of assets other than goodwill, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is reversed only if the loss was caused by a specific external event of an exceptional nature that is not expected to recur, and the increase in recoverable amount relates clearly to the reversal of the effect of that specific event.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to the profit and loss account in the year in which the reversals are recognised.

#### (p) 關連人士

#### (q) 分項報告

分項乃指本集團可區分之部分· 包括提供之產品及服務(業務分 項)或提供產品及服務之特定經 濟環境(區域分項)·均受有別 於其他分項之風險及利益所限。

本集團選擇業務分項資料為主 要報告形式,而區域分項資料 則為次選報告形式。

分項資本開支乃指期內因購入 預計可使用超過一年之分項資 產(包括有形及無形資產)所產 生之總成本。

#### (r) 等同現金

# 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (p) Related parties

Parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or entities.

### (q) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

The Group has chosen business segment information as the primary reporting format and geographical segment information as the secondary reporting format.

Segment revenue, expenses, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment. Segment revenue, expenses, assets and liabilities are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process, except to the extent that such intra-group balances and transactions are between Group enterprises within a single segment. Inter-segment pricing is based on similar terms as those available to other external parties.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets (both tangible and intangible) that are expected to be used for more than one year.

#### (r) Cash equivalents

Cash and cash equivalents comprise cash and balances with banks and other financial institutions, and short-term, highly liquid inter-bank placements and investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Balances of banks and other financial institutions that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the cash flow statement.

#### (s) 偏員福利

- (i) 薪金、年度花紅、有薪年 假及本集團的非貨幣福利 成本在本集團僱員提供相 關服務的年度計算。
- (ii) 本銀行按香港《強制性公積 金計劃條例》規定作出的強 積金供款,在其發生時於 損益賬內列支。
- (iii) 當本集團授予僱員認股權以購入本銀行股份,其所收取之代價於授予當日將確認為其他賬項及準備。在行使認股權時,股東資金會按已收所得款項及其授予代價增加。

#### (t) 所發行之後偿票據

所發行之後償票據乃按發行所 得淨值計入資產負債表。

所發行之後償票據·其利息按票息率經攤銷發行溢價或折讓 之調整後於損益賬中扣除·從 而於發行日至贖回日期間以固 定比率支銷。

到期前購回或付清所發票據而 於償還額與賬面值出現之差額, 隨即入賬於損益賬。

#### 3. 採納經修訂會計實務準則

由二零零三年一月一日起,本集團 採納會計實務準則第12號(修訂)「入 息稅項」。往年遞延稅項是因會計及 稅務收支處理所產生的所有重大及 競計在可預見的將來可能引致 的稅項責任,按負債法提撥備。 遞延稅項資產不會被確認,除非有 充足理由確定其是可以實現的。

#### 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (s) Employee benefits

- (i) Salaries, annual bonuses, paid annual leave and the cost to the Group of non-monetary benefits are accrued in the year in which the associated services are rendered by employees of the Group.
- (ii) Contributions to Mandatory Provident Funds as required under the Hong Kong Mandatory Provident Funds Scheme Ordinance are recognised as an expense in the profit and loss account when incurred.
- (iii) When the Group grants employees options to acquire shares of the Bank, the considerations received are recognised as other accounts and provisions at the date of grant. When the options are exercised, shareholders' fund is increased by the amount of the proceeds and consideration received.

#### (t) Subordinated notes issued

Subordinated notes issued are included in the balance sheet at the value of the net proceeds received upon issue.

Interest on subordinated notes issued is charged to profit and loss account at the coupon rate adjusted for the amortisation of any premium or discount arising on issue so as to achieve a constant rate of charge over the period from the date of issue to the date of redemption.

When notes issued are repurchased or settled before maturity, any difference between the amount repaid and the carrying amount is recognised immediately in the profit and loss account.

#### 3. ADOPTION OF REVISED SSAP

With effect from 1 January 2003, the Group adopted the SSAP 12 (revised) "Income Taxes". In prior years, the accounting standard required that deferred tax liabilities were provided using the liability method in respect of the taxation effect arising from all material timing differences between the accounting and tax treatment of income and expenditure, which were expected with reasonably probability to crystallise in the foreseeable future. Deferred tax assets were not recognised unless their realisation was assured beyond reasonable doubt.

#### 3. 採納經修訂會計實務準則(績)

有關轉變已溯及既往而應用,導致 須作前期調整·於二零零二年一月 一日及二零零三年一月一日之股東 資金期初結餘分別減少港幣7,642,000 元及港幣18,562,000元。二零零二年 度損益計算表內之遞延税項之比較 數字亦已予重列並增加港幣11,276,000 元。

# 4. 營業溢利

#### (a) 利息收入

項目已包括債務證券之利息為 港幣342,712,000元(二零零二 年:港幣237,334,000元)。

#### (b) 其他營業收入

服務費及佣金 貸款佣金及服務費 有關信用咭服務費 有關貿易服務費 股票買賣服務費 其他服務費及佣金收入 減:服務費及佣金支出

外滙買賣收益 持作買賣用途證券及其他買賣 虧損 非上市投資股息收入 上市投資股息收入 其他

## 3. ADOPTION OF REVISED SSAP (CONTINUED)

Under the new accounting policy, profits tax for the period comprises current and deferred tax. Deferred tax assets and liabilities arise from deductible and taxable temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the tax bases. Deferred tax assets also arise from unused tax credits. All deferred tax liabilities and all deferred tax assets are recognised, to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, except on the initial recognition of assets or liabilities that affect neither accounting nor taxable profit.

The changes have been applied retrospectively, resulting in prior period adjustments with the opening balance of shareholders' funds as at 1st January 2002 and 1st January 2003 decreasing by HK\$7,642,000 and HK\$18,562,000 respectively. The comparative figure in respect of deferred taxation charged to profit and loss account for the year 2002 has been restated by an additional charge of HK\$11,276,000.

#### 4. OPERATING PROFIT

#### (a) Interest Income

The amount included interest income on debt securities of HK\$342,712,000 (2002: HK\$237,334,000).

#### (b) Other operating income

	2003	2002
Fees and commissions		
Credit commission and fees	65,062	70,536
Credit card related fees	56,479	59,647
Trade related fees	62,261	55,927
Stockbroking fees	52,178	25,699
Other fees and commission income	142,946	102,898
Less : fees and commission paid	(27,700)	(21,663)
	351,226	293,044
Gains arising from dealing in foreign currencies Losses on securities and other dealing	85,831	60,554
activities	(3,552)	(5,904)
Dividend income from unlisted investments	2,798	3,777
Dividend income from listed investments	544	314
Others	16,646	13,628
	453,493	365,413

#### 4. 營業溢利(績)

# (c) 營業支出

# 4. OPERATING PROFIT (CONTINUED)

# (c) Operating expenses

		2003	2002
僱員成本	Staff costs		
薪金及其他僱員成本	Salaries and other staff costs	416,538	364,248
退休福利成本(附註35)	Retirement benefit costs (Note 35)	32,625	30,432
		449,163	394,680
行址及設備支出未計折舊	Premises and equipment expenses, excluding		
	depreciation	68,435	62,540
折舊(附註31(a))	Depreciation (Note 31(a))	67,420	50,118
核數師費用	Auditors' remuneration	2,451	2,157
商譽攤銷(附註22)	Amortisation of goodwill (Note 22)	12,661	581
其他	Others	112,031	85,426
		712,161	595,502

# 5. (a) 重估投資物業及出售有形固定 資產之虧損

項目已包括重估投資物業之未 實現虧損港幣4,024,000元(二零 零二年之未實現虧損:港幣 14,400,000元)。

# (b) 出售持有至到期日證券及非持 作買賣用途證券之淦利

出售持有至到期日證券之溢利 轉讓持有至到期日證券之溢利 出售非持作買賣用途證券之溢利

# **5.** (a) Losses on revaluation of investment properties and disposal of tangible fixed assets

The amount included an unrealised loss on revaluation of investment properties of HK\$4,024,000 (unrealised loss in 2002: HK\$14,400,000).

# (b) Profits on disposal of held-to-maturity and non-trading securities

	34,040	51,317
Profit on disposal of non-trading securities	10,358	19,395
Profit on transfer of held-to-maturity securities	17,822	-
Profit on disposal of held-to-maturity securities	5,860	31,922
	2003	2002

#### 6. 稅項

## (a) 綜合損益計算表內之稅項為:

# 本期税項-香港利得税撥備 本年度税項

往年年度撥備過剩

# 本期税項-海外 本年度税項 往年年度撥備不足/(過剰)

# 遞延税項

暫時性差異產生及轉回

税率增加對遞延税項於一月 一日之結餘之影響

應佔聯營公司之税項 本期税項 遞延税項

香港利得税準備乃按截至二零零三年十二月三十一日止之年度應課税溢利照現行税率百分之十七點五(二零零二年:百分之十六)計算。海外税項按本集團之有關單位經營所在國家現行税率計算。

# 6. TAXATION

## (a) Taxation in the consolidated profit and loss account represents:

,	2003	2002 (重報) (restated)
Current tax- Provision for Hong Kong profits ta	x	(
Tax for the year	141,237	88,872
Overprovision in respect of prior year	(8,432)	(17,170)
	132,805	71,702
Current tax- Overseas		
Tax for the year	32,746	30,401
Under/(over)-provision in respect of		
prior year	149	(559)
	32,895	29,842
Deferred taxation		
Origination and reversal of temporary		
differences	(4,912)	11,276
Effect of increase in tax rate on deferred		
tax balances at 1 January	(2,753)	-
	(7,665)	11,276
Share of associates' taxation	——————————————————————————————————————	
Current tax	363	_
Deferred taxation	(10,795)	-
	(10,432)	
	147,603	112,820

The provision for Hong Kong profits tax is calculated at 17.5% (2002: 16%) of the estimated assessable profits for the year ended 31st December 2003. Overseas taxation is provided at the appropriate current rates of taxation ruling in the countries in which the relevant units of the Group operate.

# 6. 稅項(續)

# (b) 稅務支出及使用通用稅率之會 計溢利對賬:

# 6. TAXATION (CONTINUED)

(b) Reconciliation between tax expenses and accounting profit at applicable tax rates:

			2002	
			(重報)	
			(restated)	
		%		0/0
Profit before tax	1,012,251	100	781,396	100
Notional tax on profit				
before tax, calculate	d			
at the rates applicab	le			
to profits in the				
countries concerned	231,505	22.86	140,473	17.98
Tax effect of non-				
deductible expenses	7,299	0.72	7,275	0.93
Tax effect of non-taxab	ole			
revenue	(80,165)	(7.92)	(17,199)	(2.20)
Effect on opening				
deferred tax balance	S			
resulting from an				
increase in tax rate				
during the year	(2,753)	(0.27)	-	-
Over-provision in				
prior years	(8,283)	(0.81)	(17,729)	(2.27)
_	147,603	14.58	112,820	14.44
	Notional tax on profit before tax, calculate at the rates applicab to profits in the countries concerned Tax effect of non- deductible expenses Tax effect of non-taxab revenue Effect on opening deferred tax balance resulting from an increase in tax rate during the year Over-provision in	Notional tax on profit before tax, calculated at the rates applicable to profits in the countries concerned 231,505  Tax effect of non- deductible expenses 7,299  Tax effect of non-taxable revenue (80,165)  Effect on opening deferred tax balances resulting from an increase in tax rate during the year (2,753)  Over-provision in prior years (8,283)	Profit before tax 1,012,251 100  Notional tax on profit before tax, calculated at the rates applicable to profits in the countries concerned 231,505 22.86  Tax effect of non- deductible expenses 7,299 0.72  Tax effect of non-taxable revenue (80,165) (7.92)  Effect on opening deferred tax balances resulting from an increase in tax rate during the year (2,753) (0.27)  Over-provision in prior years (8,283) (0.81)	(restated)  Profit before tax 1,012,251 100 781,396  Notional tax on profit before tax, calculated at the rates applicable to profits in the countries concerned 231,505 22.86 140,473  Tax effect of non- deductible expenses 7,299 0.72 7,275  Tax effect of non-taxable revenue (80,165) (7.92) (17,199)  Effect on opening deferred tax balances resulting from an increase in tax rate during the year (2,753) (0.27) -  Over-provision in prior years (8,283) (0.81) (17,729)

#### (c) 資產負債表內之可收回稅項及 稅項准備加下:

(c) Tax recoverable and provision in the balance sheets are as follows:

稅項準備如下:	<b>項準備如下:</b>		永亨銀行	行	
		The Group		The Bar	nk
		2003	2002	2003	2002
			(重報)		(重報)
			(restated)		(restated)
「客戶之貸款及其他賬項已減	Included in "Advances to				
除準備」內包括:	customers and other				
	accounts less provisions	":			
可收回本期税項	Current tax recoverable	11,604	6,997	-	2,341
遞延税項資產	Deferred tax assets	17,868	11,598	3,202	_
		29,472	18,595	3,202	2,341
「其他賬項及準備」內包括:	Included in "Other				
	accounts and provisions'	<b>"</b> :			
應付本期税項(附註24)	Current tax payable				
	(Note 24)	70,442	30,066	27,552	3,161
遞延税項負債(附註24)	Deferred tax liabilities				
	(Note 24)	49,024	30,160	36,959	28,996
		119,466	60,226	64,511	32,157
	-				

所有本期可收回及應付税項預 期於一年內結清。

All current tax recoverable and payable are expected to be settled within 1 year.

# 6. 稅項(績)

### (d) 已確認之遞延稅項資產及負債

於綜合資產負債表內確認之遞 延稅項(資產)/負債之組成部 份及年內變動如下:

# 6. TAXATION (CONTINUED)

# (d) Deferred tax assets and liabilities recognised

The components of deferred tax (assets)/liabilities recognised in the consolidated balance sheet and the movements during the year are as follows:

				永亨釗	艮行集團		
				The Gr	oup <b>2003</b>		
		超過		重估非	呆壞賬		
		有關折舊的		持作買賣	一般撥備		
		折舊免稅額		用途證券	General		
		Depreciation	重估物業	Revaluation	provision		
		allowances in	Revaluation	of	for bad and		
		excess of related	of	non-trading	doubtful	税務虧損	合計
		depreciation	properties	securities	debts	Tax losses	Total
於二零零三年一月一日結餘	At 1st January, 2003						
- 往年報告	- as previously reported	-	-	-	-	-	-
- 往年期間調整	– prior period adjustments	21,142	47,927		(47,329)	(3,178)	18,562
- 重報	- as restated	21,142	47,927		(47,329)	(3,178)	18,562
透過收購附屬公司 綜合損益賬內撤除/(提撥)	Through acquisition of subsidiaries	(1,250)	35,343	-	(20,771)	•	13,322
称百俱鱼取内撒陈/(佐掇)	Charged/(credited) to consolidated	(1.115)			(0.500)	40	(7.005)
儲備內撤除/(提撥)	profit and loss account	(1,115)		2742	(6,598)	48	(7,665)
间 用 [Y] 版 [标 ] ( 1定 ] 该 /	Charged/(credited) to reserves		4,195	2,742			6,937
於二零零三年十二月三十一日 結餘	At 31st December, 2003	18,777	87,465	2,742	(74,698)	(3,130)	31,156
				永亨銀行	Ī		
				The Bank 2	003		
		超過					
		有關折舊的					
		折舊免稅額		重信	5	壞賬	
		Depreciation		持作買	賈 一般	段撥備	
		allowances		用途語	登券	General	
		in excess	重估物業		•	rovision	
		of related		n of non-tra	ding for t	oad and	合計
. W		depreciation	of propertie	s secur	rities doubtfu	ıl debts	Total
於二零零三年一月一日結餘	At 1st January, 2003						
一 往年報告	– as previously reported	-	•	-	-	-	-
一 往年期間調整	- prior period adjustments	18,760	47,909	<del>-</del> ——	_ (	37,673)	28,996
- 重報	- as restated	18,760	47,90	<u> </u>	- (	37,673 }	28,996
綜合損益賬內撇除/(提撥)	Charged/(credited) to consolidated						
	profit and loss account	811		•	-	(2,114)	(1,303)
儲備內撇除/(提撥)	Charged/(credited) to reserves	-	4,174	1,	890	<u> </u>	6,064
於二零零三年十二月三十一日	At 31st December, 2003	19,571	52,083	3 1,	890 (3	39,787}	33,757

結餘

# 6. 稅項(績)

# 6. TAXATION (CONTINUED)

(d) 已確認之避延稅項資產及負債 (績) (d) Deferred tax assets and liabilities recognised (continued)

				永亨氰	限行集團		
					oup 2002		
					 <b>巨報</b> )		
				(res	tated)		
		超過		重估非持作	呆壞賬		
		有關折舊的		買賣用途	一般撥備		
		折舊免稅額		證券	General		
		Depreciation	重估物業	Revaluation	provision		
		allowances in	Revaluation	of	for bad and		
		excess of related	of	non-trading	doubtful	税務虧損	合計
		depreciation	properties	securities	debts	Tax losses	Total
於二零零二年一月一日結餘	At 1st January, 2002						
- 往年報告	<ul> <li>as previously reported</li> </ul>	-	-	-	-	-	-
一 往年期間調整	– prior period adjustments	19,962	48,283		(57,713)	(2,890)	7,642
- 重報	– as restated	19,962	48,283	-	(57,713)	(2,890)	7,642
綜合損益賬內撤除/(提撥)	Charged/(credited) to consolidate	ed					
	profit and loss account	1,180	-	-	10,384	(288)	11,276
儲備內撇除/(提撥)	Charged/(credited) to reserves		(356)				(356)
於二零零二年十二月三十一日 結餘	At 31st December, 2002	21,142	47,927		(47,329)	(3,178)	18,562
				立合知に			
			Th	永亨銀行 e Bank 2002 (重報) (restated)			
		超過	Th	e Bank 2002 (重報) (restated)			
		有關折舊的	Th	e Bank 2002 (重報) (restated) 重估非			
		有關折舊的 折舊免稅額	Th	e Bank 2002 (重報) (restated) 重估非 買賣	用途	呆壞賬	
		有關折舊的 折舊免税額 Depreciation	Th	e Bank 2002 (重報) (restated) 重估非 買賣	用途 證券 一	·股撥備	
		有關折舊的 折舊免稅額 Depreciation allowances in	重估物類	e Bank 2002 (重報) (restated) 重估非 實質	用途 證券 — ion of General	·般撥備 provision	Δ±L
		有關折舊的 折舊免稅額 Depreciation allowances in excess of related	重估物第 Revaluation o	e Bank 2002 (重報) (restated) 重估非 質費 Revaluat	用途 證券 — ion of General ading for	般接備 provision bad and	슴計 Tatal
<b>☆</b> 一豪豪一年 日 □ 红⇔	At 1st January 2002	有關折舊的 折舊免稅額 Depreciation allowances in	重估物類	e Bank 2002 (重報) (restated) 重估非 質費 Revaluat	用途 證券 — ion of General	般接備 provision bad and	合計 Total
於二零零二年一月一日結餘	At 1st January, 2002	有關折舊的 折舊免稅額 Depreciation allowances in excess of related	重估物第 Revaluation o	e Bank 2002 (重報) (restated) 重估非 質費 Revaluat	用途 證券 — ion of General ading for	般接備 provision bad and	
一 往年報告	- as previously reported	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation	重估物募 Revaluation o propertie	e Bank 2002 (重報) (restated) 重估非 實質 Revaluat of non-tr	用途 證券 — ion of General ading for urities doubth	般機備 provision bad and ful debts -	Total -
一 往年報告 一 往年期間調整	<ul><li>as previously reported</li><li>prior period adjustments</li></ul>	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation	重估物集 Revaluation of propertie 48,20	e Bank 2002 (重報) (restated) 重估非 實管 Revaluat of non-tr	用途 證券 — ading for urities doubth —	般機備 provision bad and ful debts - [49,715]	Total - 16,376
一 往年報告	- as previously reported	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation	重估物募 Revaluation o propertie	e Bank 2002 (重報) (restated) 重估非 實管 Revaluat of non-tr	用途 證券 — ading for urities doubth —	般機備 provision bad and ful debts -	Total -
一 往年報告 一 往年期間調整	<ul> <li>as previously reported</li> <li>prior period adjustments</li> <li>as restated</li> <li>Charged/(credited) to consolidate</li> </ul>	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation - 17,891 17,891	重估物集 Revaluation of propertie 48,20	e Bank 2002 (重報) (restated) 重估非 實管 Revaluat of non-tr	用途 證券 — ading for urities doubth —	般機備 provision bad and ful debts - [49,715]	Total - 16,376 - 16,376
<ul><li>一往年報告</li><li>一往年期間調整</li><li>一重報</li><li>綜合損益賬內撒除 ✓ (提撥)</li></ul>	<ul> <li>as previously reported</li> <li>prior period adjustments</li> <li>as restated</li> <li>Charged/(credited) to consolidat</li> <li>profit and loss account</li> </ul>	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation	重估物第 Revaluation o propertie 48,20 48,20	e Bank 2002 (重報) (restated) 重估非 實際 Revaluat of non-trass sect	用途 證券 — ading for urities doubth —	般機備 provision bad and ful debts - [49,715]	Total - 16,376 - 16,376 - 12,911
- 往年報告 - 往年期間調整 - 重報	<ul> <li>as previously reported</li> <li>prior period adjustments</li> <li>as restated</li> <li>Charged/(credited) to consolidate</li> </ul>	有關折舊的 折舊免稅額 Depreciation allowances in excess of related depreciation - 17,891 17,891	重估物集 Revaluation of propertie 48,20	e Bank 2002 (重報) (restated) 重估非 實際 Revaluat of non-trass sect	用途 證券 — ading for urities doubth —	般機備 provision bad and ful debts - [49,715]	Total - 16,376 - 16,376

#### 7. 本銀行股東應得之溢利

本銀行股東應得之溢利中計有港幣 866,964,000元(二零零二年(重報): 港幣542,567,000元)於銀行之賬項內 出賬。

#### 8. 股息

#### (a) 本年度股息

按293,690,500股(二零零二年: 293,458,500股)計算,已宣佈及派發 之中期股息每股港幣三角七仙 (二零零二年:港幣三角七仙) 低估去年之末期及特別股息

#### 按293,780,500股(二零零二年:

293,458,500段)計算,在資產負債表 結算日後擬派之末期股息每股港幣 一元零八仙(二零零二年:港幣七角 九仙)

#### 按293,780,500股(二零零二年:

293,458,500股)計算,在資產負債表 結算日後擬派之特別股息每股 港幣零元(二零零二年:港幣六角六仙)

在資產負債表結算日後擬派之 末期及特別股息,並未於資產 負債表日確認為負債。

# (b) 於年內批准及派發之去年應得 股息

按293,560,500段(二零零二年:

293,458,500股)計算,於去年批准及派發之末期股息每股港幣七角九仙(二零零二年:港幣八角五仙)

#### 按293,560,500股(二零零二年:

293,458,500股)計算,於去年批准及 派發之特別股息每股港幣六角六仙 (二零零二年:無)

#### 7. PROFIT ATTRIBUTABLE TO THE SHAREHOLDERS

The profit attributable to the shareholders includes an amount of HK\$866,964,000 (2002 (restated): HK\$542,567,000) which has been dealt with in the accounts of the Bank.

#### 8. DIVIDENDS

#### (a) Dividends attributable to the year

	2003	2002
Interim dividend declared and paid of		
HK\$0.37 (2002: HK\$0.37) per share		
on 293,690,500 (2002: 293,458,500)		
shares	108,665	108,580
Underprovision of final and special dividends		
in respect of the previous year	148	25
Final dividend proposed after the		
balance sheet date of HK\$1.08		
(2002: HK\$0.79) per share		
on 293,780,500		
(2002: 293,458,500) shares	317,283	231,832
Special dividend proposed after the		
balance sheet date of Nil		
(2002: HK\$0.66) per share on		
293,780,500 (2002: 293,458,500) shares		193,683
	426,096	534,120

The final and special dividends proposed after the balance sheet date have not been recognised as a liability at the balance sheet date.

# (b) Dividends attributable to the previous year, approved and paid during the year

	2003	2002
Final dividend in respect of the previous year,		
approved and paid during the year, of HK\$0.79	)	
(2002: HK\$0.85) per share on 293,560,500		
(2002: 293,458,500) shares	231,913	249,439
Special dividend in respect of the previous year,		
approved and paid during the year, of HK\$0.66	<b>&gt;</b>	
(2002: Nii) per share on 293,560,500		
(2002: 293,458,500) shares	193,750	
	425,663	249,439

# 9. 董事酬金

遵照香港公司條例161節而發表之董 事酬金現列如下:

執行董事袍金 非執行董事袍金 薪金及其他酬金 退休金供款 花紅

除上述所列之董事酬金外,執行董事可獲發認股權,詳情已列於董事 會報告書有關認股權資料內。

董事酬金入於下列各範圍內:

# 9. DIRECTORS' EMOLUMENTS

Directors' emoluments disclosed pursuant to section 161 of the Hong Kong Companies Ordinance are as follows:

	2003	2002
Executives' fees	582	573
Non-executives' fees	700	700
Salaries and other emoluments	10,202	10,201
Pension contributions	975	975
Performance bonuses	6,700	1,545
	19,159	13,994

In addition to the above remunerations, Executive Directors were granted share options under the Bank's Share Option Scheme. The details of these benefits in kind are disclosed under "Share Option Information" in the Report of the Directors.

The emoluments of the directors are within the following bands:

		2003	2002
		董事人數	董事人數
		Number of	Number of
		Directors	Directors
港幣0 一港幣1,000,000	HK\$ 0 - HK\$1,000,000	7	7
港幣2,000,001 - 港幣2,500,000	HK\$2,000,001 – HK\$2,500,000	1	2
港幣2,500,001 - 港幣3,000,000	HK\$2,500,001 - HK\$3,000,000	-	1
港幣3,500,001 - 港幣4,000,000	HK\$3,500,001 - HK\$4,000,000	1	_
港幣4,000,001 - 港幣4,500,000	HK\$4,000,001 - HK\$4,500,000	1	-
港幣6,000,001 - 港幣6,500,000	HK\$6,000,001 - HK\$6,500,000	-	1
港幣8,000,001 - 港幣8,500,000	HK\$8,000,001 - HK\$8,500,000	1	-
		11	11

#### 10. 行政人員酬金

最高受薪五位僱員包括三位(二零零 二年:四位)董事·酬金已列於以上 附註9內。餘下兩位(二零零二年: 一位)酬金現列如下:

薪金及其他酬金 退休金供款 花紅

行政人員酬金入於下列各範圍內:

港幣1,500,001-港幣2,000,000港幣2,000,001-港幣2,500,000

# 11. 每股盈利

每股基本盈利乃根據全年股東應得之溢利港幣863,876,000元(二零零二年(重報):港幣669,471,000元)及於該期間已發行股份之加權平均數293,606,538股(二零零二年:293,452,007股)普通股計算。

攤薄每股盈利乃根據全年股東應得之溢利港幣863,876,000元(二零零二年(重報):港幣669,471,000元)及於該期間已發行股份之加權平均數293,772,317股(二零零二年:293,524,778股)普通股計算,並就所有潛在攤薄盈利的股份165,779股(二零零二年:72,771股)普通股予已調整。

每股現金盈利乃根據經調整攤銷商譽港幣12,661,000元(二零零二年:港幣581,000元)後之股東應佔溢利港幣876,537,000元(二零零二年(重報):港幣670,052,000元)及於年內已發行股份之加權平均數293,606,538股(二零零二年:293,452,007股)普通股計算。此項附加資料被視為有助顯示業務表現的補充資料。

#### 10. EXECUTIVES' EMOLUMENTS

The five highest paid individuals included three (2002: four) directors, details of whose emoluments are set out in Note 9 above. The emoluments of the remaining two individuals (2002: one) are as follows:

	2003	2002
Salaries and other emoluments	2,768	1,568
Pension contributions	330	180
Performance bonuses	1,450	200
	4,548	1,948

The emoluments of the executive are within the following band:

	2003	2002
	行政人員	行政人員
	人數	人數
	Number of	Number of
	Executives	Executives
HK\$ 1,500,001- HK\$ 2,000,000	-	1
HK\$ 2,000,001- HK\$ 2,500,000	2	-
	2	1

# 11. EARNINGS PER SHARE

The calculation of basic earnings per share is based on profit attributable to the shareholders of HK\$863,876,000 (2002(restated): HK\$669,471,000) and on the weighted average number of 293,606,538 (2002: 293,452,007) ordinary shares in issue during the year.

The calculation of diluted earnings per share is based on profit attributable to the shareholders of HK\$863,876,000 (2002 (restated): HK\$669,471,000) and on the weighted average number of 293,772,317 (2002: 293,524,778) ordinary shares in issue during the year after adjustment for the effects of all dilutive potential ordinary shares of 165,779 (2002: 72,771).

The calculation of cash earnings per share is based on profit attributable to the shareholders of HK\$876,537,000 (2002(restated): HK\$670,052,000) adjusted for goodwill amortised of HK\$12,661,000 (2002: HK\$581,000) and on the weighted average number of 293,606,538 (2002: 293,452,007) ordinary shares in issue during the year. This supplementary information is considered a useful additional indication of performance.

#### 12. 現金及短期資金

# 12. CASH AND SHORT-TERM FUNDS

		永亨銀行集團		永亨釗	<b>录行</b>
		The Group		The Bank	
		2003 2002		2003	2002
現金及存放銀行同業及	Cash and balances with				
其他金融機構	banks and other				
	financial institutions	1,042,276	581,832	554,149	327,106
短期存放同業	Money at call and				
	short notice	16,271,062	11,205,586	16,041,091	11,155,260
政府債券(附註26)	Treasury bills (Note 26)	1,089,467	575,634	399,999	399,174
		18,402,805	12,363,052	16,995,239	11,881,540

所有政府債券為持有至到期日,由 中央政府及各中央銀行發出,並為 非上市之債券。 All treasury bills are held-to-maturity, issued by central governments and central banks and are unlisted.

# 13. 貿易票據已減除準備

# 13. TRADE BILLS LESS PROVISIONS

		永亨銀行集團 The Group		永亨銀行	Ī
				The Bank	
		2003	2002	2003	2002
貿易票據	Trade bills	598,051	320,697	287,158	254,777
特殊準備(附註17)	Specific provisions for bad				
	and doubtful debts (Note	17) (177)	(907)	(177)	(907)
一般準備(附註17)	General provisions for				
	bad and doubtful debts				
	(Note 17)	(1,979)	(2,493)	(1,119)	(1,175)
	_	595,895	317,297	285,862	252,695

# 14. 存款證

持有之存款證全部為持有至到期日 及非上市之存款證。

# 14. CERTIFICATES OF DEPOSIT HELD

All the certificates of deposit held are held-to-maturity and are unlisted.

# 15. 持作買賣用途證券

# 15.TRADING SECURITIES

		永亨銀行集團		永亨銀行	
		The Group		The Bank	
		2003	2002	2003	2002
債務證券(附註26)	Debt securities (Note 26)				
海外上市	Listed outside Hong Kong	-	124,609	-	124,609
非上市	Unlisted —	536,536	127,988	536,536	127,988
		536,536	252,597	536,536	252,597
本港上市股票	Equity securities listed in				
	Hong Kong	9,528	6,826		
	_	546,064	259,423	536,536	252,597
持作買賣用途證券交易對手如下:	Trading securities analysed by	/ counterparty 永亨銀行		: 永亨銀行	<del>-</del>
		不了或打来因 The Group		The Bank	
		2003	2002	2003	2002
發行機構:	Issued by:	2000	2002	2000	2002
中央政府及中央銀行	Central government and				
	central banks	536,536	-	536,536	_
銀行同業及其他金融機構	Banks and other			•	
	financial institutions	2,980	204,791	-	202,597
企業	Corporate entities	6,548	54,632		50,000
		546,064	259,423	536,536	252,597

# 16. 客戶之貸款及其他賬項已減除準備

# 16.ADVANCES TO CUSTOMERS AND OTHER ACCOUNTS LESS PROVISIONS

# (a) 客戶之貸款及其他賬項

# (a) Advances to customers and other accounts

		永亨銀行集團 The Group		永亨銀行	
				The Ban	k
		2003	2002 (重報) (restated)	2003	2002
客戶貸款(附註26) 銀行同業及其他金融機構	Advances to customers (Note 26) Advances to banks and other	46,611,685	34,417,300	25,700,453	26,853,587
之貸款(附註26) 特殊準備(附註17)	financial institutions (Note 26) Specific provisions for bad and	142,371	174,828	142,371	174,828
一般準備(附註17)	doubtful debts (Note 17) General provisions for bad and doubtful debts (Note 17)	(276,682) (465,940)	(277,032) (348,572)	(145,208) (218,342)	(230,073)
應計利息及其他賬項	Accrued interest and other accounts	1,096,993	514,898	512,005	293,575
	_	47,108,427	34,481,422	25,991,279	26,855,486

# 16. 客戶之貸款及其他賬項已減除準備 (續)

#### (b) 不履行貸款

已扣除撥入暫記賬之利息或已 停止累計利息之貸款,連同暫 記利息及減除抵押品價值而作 出之特殊準備數額如下:

客戶不履行貸款 佔客戶貸款總額之百分比

所持抵押品金額 特殊準備 暫記利息

於二零零二年十二月三十一日 及二零零三年十二月三十一日, 本集團貸予銀行同業及其他金 融機構之款項中,並無利息撥 入暫記賬或已停止累計利息之 貸款。

#### (c) 客戶貸款內包括融資租賃:

根據融資租賃應收的最低租賃 付款總額及其現值如下:

# 16. Advances to customers and other accounts less provisions (continued)

#### (b) Non-performing loans

Net investment in finance leases

The advances net of suspended interest, on which interest is being placed in suspense or on which interest accrual has ceased, the amount of suspended interest and specific provisions made after taking into account the value of collateral in respect of such advances are as follows:

	永亨銀行集團			
	The Group			
	2003 20			
Gross non-performing advances to customers	1,387,664	922,785		
Gross non-performing advances as a percentage				
of total advances to customers	2.98%	2.68%		
Amount of collateral held	1,071,767	600,359		
Specific provisions	273,930	275,977		
Suspended interest	538,908	476,054		

There were no advances to banks and other financial institutions on which interest is being placed in suspense or on which interest accrual has ceased on 31st December, 2003 and 31st December, 2002.

# (c) Included in advances to customers are net investments in finance leases:

The total minimum lease payments receivable under finance leases and their present values are as follows:

永享銀行集團

2,802,704

			水	<b>项门未閚</b>		
			The	Group		
		2003			2002	
	最低租賃	相關未來		最低租賃	相關未來	
	付款現值	利息收入	最低租賃	付款現值	利息收入	最低租賃
	Present	Interest	付款總額	Present	Interest	付款總額
	value of the	income	Total	value of the	income	Total
	minimum	relating to	minimum	minimum	relating to	minimum
	lease	future	lease	lease	future	lease
	payments	periods	payments	payments	periods	payments
Amount receivable:						
Within 1 year	1,237,864	140,662	1,378,526	1,134,123	151,828	1,285,951
After 1 year but within 5 years	1,319,077	124,181	1,443,258	1,287,387	133,595	1,420,982
After 5 years	366,504	54,233	420,737	384,181	62,170	446,351
	2,923,445	319,076	3,242,521	2,805,691	347,593	3,153,284
Provisions for bad and doubtful debts	(2,022)			(2,987)		

2,921,423

#### 應收賬款:

一年以內

一年以上至五年內 五年以上

ユーベエ

呆壞賬準備

融資租賃的淨投資額

# 16. 客戶之貸款及其他賬項已減除準備 (績)

# (c) 客戶貸款內包括融資租賃:(績)

於二零零二年十二月三十一日 及二零零三年十二月三十一日, 本銀行並無融資租賃應收款項。

# **16.**ADVANCES TO CUSTOMERS AND OTHER ACCOUNTS LESS PROVISIONS (CONTINUED)

(c) Included in advances to customers are net investments in finance leases: (continued)

The Bank had no finance lease receivable as at 31st December, 2003 and 31st December, 2002.

#### 17. 呆壞賬準備

#### 17. PROVISIONS FOR BAD AND DOUBTFUL DEBTS

		永亨銀行集團 The Group 2003 野記利息			暫記利息
		特殊	一般	合計	Suspended
		Specific	General	Total	Interest
一月一日結餘	At 1st January	277,939	351,065	629,004	476,156
因收購附屬公司增加	Addition through acquisition		•	•	•
	of the subsidiaries	128,501	121,457	249,958	2,036
新提撥	New provisions	350,998	14,559	365,557	-
回撥	Releases	(21,104)	(19,166)	(40,270)	
支取損益賬淨額	Net charge to profit and loss account	329,894	(4,607)	325,287	<del></del>
收回往年已撇除之貸款	Recoveries of advances written off in previous	329,894	(4,607)	325,287	_
	years	37,675	-	37,675	(17,031)
年內暫記利息	Interest suspended				
/T -3- 1/4 (I/A	during the year	(	-		149,856
年內撇除	Amounts written off	(497,150)	-	(497,150)	(72,109)
匯兑調整	Exchange adjustment			4	
十二月三十一日結餘	At 31st December	276,859	467,919	744,778	538,908
包括下列項目準備:	Representing:				·
貿易票據(附註13)	Trade bills (Note 13)	177	1,979	2,156	_
客戶貸款(附註16(a))	Advances to customers				
	(Note 16(a))	276,682	465,940	742,622	538,908
		276,859	467,919	744,778	538,908
	•	<del></del>			

# 17. 呆壞賬準備(績)

# 17. Provisions for bad and doubtful debts (continued)

永亨銀行 The Bank **2003** 

					暫記利息
		特殊	一般	合計	Suspended
		Specific	General	Total	, Interest
一月一日結餘	At 1st January	230,980	237,606	468,586	398,424
新提撥	New provisions	285,451	· <b>-</b>	285,451	· <u>-</u>
回撥	Releases	(12,175)	(18,145)	(30,320)	_
	-				<del></del>
支取損益賬淨額	Net charge to profit				
	and loss account	273,276	(18,145)	255,131	-
收回往年已撇除之貸款	Recoveries of advances				
	written off in previous				
	years	33,014	-	33,014	(8,003)
年內暫記利息	Interest suspended during				
	the year	_	_	_	130,214
年內撒除	Amounts written off	(391,885)	-	(391,885)	(64,849)
	_				
十二月三十一日結餘	At 31st December	145,385	219,461	364,846	455,786
包括下列項目準備:	Representing:				
貿易票據(附註13)	Trade bills (Note 13)	177	1,119	1,296	_
客戶貸款 (附註16/a))	Advances to customers	***	1,110	1,200	
a / Service (Figure 10 (a))	(Note 16(a))	145,208	218,342	363,550	455,786
	(1000 10(a))				<u> </u>
	-	145,385	219,461	364,846	455,786
			永亨銀行	集團	
				711	
			The Group		
					暫記利息
		特殊			暫記利息 Suspended
		特殊 Specific	The Group	p 2002	
一月一日結餘	At 1st January		The Group 一般	p 2002 合計	Suspended
一月一日結餘 新提潑	At 1st January New provisions	Specific	The Group 一般 General	p 2002 合計 Total	Suspended Interest
	•	Specific 270,83 <b>1</b>	The Grou <sub>l</sub> 一般 General 361,124	p 2002 合計 Total 631,955	Suspended Interest
新提撥回撥	New provisions Releases	Specific 270,831 493,837	The Group 一般 General 361,124 -	p 2002 合計 Total 631,955 493,837	Suspended Interest
新提撥	New provisions Releases - Net charge to profit and	Specific 270,831 493,837 (15,772)	The Group 一般 General 361,124 - (10,059)	字 2002 合計 Total 631,955 493,837 (25,831)	Suspended Interest
新提撥 回撥 支取損益賬淨額	New provisions Releases - Net charge to profit and loss account	Specific 270,831 493,837	The Group 一般 General 361,124 -	p 2002 合計 Total 631,955 493,837	Suspended Interest
新提撥回撥	New provisions Releases  Net charge to profit and loss account Recoveries of advances	Specific 270,831 493,837 (15,772)	The Group 一般 General 361,124 - (10,059)	字 2002 合計 Total 631,955 493,837 (25,831)	Suspended Interest
新提撥 回撥 支取損益賬淨額	New provisions Releases - Net charge to profit and loss account	Specific 270,831 493,837 (15,772)	The Group 一般 General 361,124 - (10,059)	字 2002 合計 Total 631,955 493,837 (25,831)	Suspended Interest 470,639 - - -
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款	New provisions Releases  Net charge to profit and loss account Recoveries of advances	Specific 270,831 493,837 (15,772)	The Group 一般 General 361,124 - (10,059)	字 2002 合計 Total 631,955 493,837 (25,831)	Suspended Interest
新提撥 回撥 支取損益賬淨額	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous	Specific 270,831 493,837 (15,772) 478,065	The Group 一般 General 361,124 - (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006	Suspended Interest 470,639 - - -
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years	Specific 270,831 493,837 (15,772) 478,065	The Group 一般 General 361,124 - (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006	Suspended Interest 470,639 - - -
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during	Specific 270,831 493,837 (15,772) 478,065	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006	Suspended Interest 470,639 - - - - (46,859)
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內暫記利息	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year	Specific 270,831 493,837 (15,772) 478,065	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006	Suspended Interest 470,639 - - - (46,859) 168,576
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內暫記利息 年內撤除 十二月三十一日結餘	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off At 31st December	Specific 270,831 493,837 (15,772) 478,065 26,317	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317	Suspended Interest 470,639 ————————————————————————————————————
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內暫記利息 年內撤除 十二月三十一日結餘 七括下列項目準備:	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off  At 31st December  Representing:	Specific 270,831 493,837 (15,772) 478,065 26,317 - (497,274) 277,939	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317 - (497,274) 629,004	Suspended Interest 470,639 - - - (46,859) 168,576 (116,200) 476,156
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內虧記利息 年內撤除 十二月三十一日結餘 十二月三十一日結餘 包括下據(附註13)	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off  At 31st December  Representing: Trade bills (Note 13)	Specific 270,831 493,837 (15,772) 478,065 26,317	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317	Suspended Interest 470,639 ————————————————————————————————————
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內暫記利息 年內撤除 十二月三十一日結餘 七括下列項目準備:	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off At 31st December  Representing: Trade bills (Note 13) Advances to customers	Specific 270,831 493,837 (15,772) 478,065 26,317 - (497,274) 277,939 907	The Group  一般 General 361,124  - (10,059)  (10,059)  - 351,065	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317 - (497,274) 629,004	Suspended Interest 470,639 ————————————————————————————————————
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內虧記利息 年內撤除 十二月三十一日結餘 十二月三十一日結餘 包括下據(附註13)	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off  At 31st December  Representing: Trade bills (Note 13)	Specific 270,831 493,837 (15,772) 478,065 26,317 - (497,274) 277,939	The Group  一般 General 361,124  - (10,059)  (10,059)	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317 - (497,274) 629,004	Suspended Interest 470,639 - - - (46,859) 168,576 (116,200) 476,156
新提撥 回撥 支取損益脹淨額 收回往年已撤除之貸款 年內虧記利息 年內撤除 十二月三十一日結餘 十二月三十一日結餘 包括下據(附註13)	New provisions Releases  Net charge to profit and loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off At 31st December  Representing: Trade bills (Note 13) Advances to customers	Specific 270,831 493,837 (15,772) 478,065 26,317 - (497,274) 277,939 907	The Group  一般 General 361,124  - (10,059)  (10,059)  - 351,065	中 2002 合計 Total 631,955 493,837 (25,831) 468,006 26,317 - (497,274) 629,004	Suspended Interest 470,639 ————————————————————————————————————

### 17. 呆壞賬準備*(績)*

# 17. Provisions for bad and doubtful debts (continued)

永亨銀行 The Bank 2002

					暫記利息
		特殊	一般	合計	Suspended
		Specific	General	Total	Interest
月一日結餘	At 1st January	228,207	261,028	489,235	391,888
提撥	New provisions	422,007	_	422,007	_
<b>發</b>	Releases	(15,585)	(23,422)	(39,007)	
取損益賬淨額	Net charge to profit and				
	loss account	406,422	(23,422)	383,000	-
回往年已撇除之貸款	Recoveries of advances written off in previous				
	years	21,795	-	21,795	(32,912)
为暫記利息	Interest suspended during				
	the year	-	-	-	146,595
为撇除	Amounts written off	(425,444)	<del>-</del>	(425,444)	(107,147)
二月三十一日結餘	At 31st December	230,980	237,606	468,586	398,424
舌下列項目準備:	Representing:				
易票據(附註13)	Trade bills (Note 13)	907	1,175	2,082	102
⋾貸款 (附註 16(a))	Advances to customers				
	(Note 16(a))	230,073	236,431	466,504	398,322
	_	230,980	237,606	468,586	398,424
回往年已撇除之貸款 內暫記利息 內撇除 二月三十一日結餘 舌下列項目準備: 易票據(附註13)	loss account Recoveries of advances written off in previous years Interest suspended during the year Amounts written off At 31st December  Representing: Trade bills (Note 13) Advances to customers	21,795 - (425,444) 230,980 907 230,073	237,606 1,175 236,431	21,795 - (425,444) 468,586 2,082 466,504	146 (107 398 398

# 途證券

# 18. 持有至到期日證券及非持作買賣用 18.HELD-TO-MATURITY AND NON-TRADING SECURITIES

还 记 分		永亨銀行 The Gr		永亨鈺 The Ba	
		2003	2002	2003	2002
持有至到期日之證券(附註 26):	Held-to-maturity securities (Note 26):				
持有至到期日之債務證券	Held-to-maturity debt securities				
上市	Listed				
一本港上市	– in Hong Kong	128,641	2,155	128,641	-
一海外上市 	– outside Hong Kong	823,487	1,026,774	666,811	1,026,774
		952,128	1,028,929	795,452	1,026,774
非上市	Unlisted	15,136,908	6,023,781	10,899,259	5,621,467
		16,089,036	7,052,710	11,694,711	6,648,241
減:非上市債務證券之特殊準備	Less : specific provision				
	on unlisted debt securities	(22,500)	(11,600)		
		16,066,536	7,041,110	11,694,711	6,648,241
非持作買賣用途之證券(附註 26):	Non-trading securities (Note 26):				
非持作買賣用途之債務證券 上市(市場價值)	Non-trading debt securities Listed (at market value)				
- 本港上市 - 海外上市	– in Hong Kong – outside Hong Kong	9,495 990,572	-	934,885	- -
非上市	Unlisted	401,935	-	336,074	_
		1,402,002		1,270,959	
非持作買賣用途之股票	Non-trading equity securiti				
本港上市(市場價值)	Listed in Hong Kong				
	(at market value)	11,116	1,031	10,760	573
非上市	Unlisted	102,610	30,446	67,315	127,761
		113,726	31,477	78,075	128,334
		1,515,728	31,477	1,349,034	128,334
		17,582,264	7,072,587	13,043,745	6,776,575
		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		> -> 45	
		永亨銀行 The Cr		永亨銀 The De	
		The Gr 2003	· ·	The Ba	
持有至到期日上市債務證券之市場 價值	Market value of listed held-to-maturity debt	2003	2002	2003	2002
ix i¤	securities	982,845	1,057,261	826,323	1,055,106
		<del></del> -			

# 18. 持有至到期日證券及非持作買賣用途證券(績)

在本年內,在轉移至非持作買賣用途的持有至到期日證券其經攤銷後成本為港幣236,999,000元(二零零二年:無)。按照會計實務準則第24號「投資證券的會計處理」,於轉移日錄得溢利港幣17,822,000元(二零零二年:無)於損益計算表中。

除以上重列外,在出售經攤銷後成本為港幣263,819,000元(二零零二年:港幣773,877,000元)的持有至到期日之證券後,集團錄得溢利港幣5,860,000元(二零零二年:港幣31,922,000元)並誌於損益計算表中。資產負債管理委員會亦核准是次持有至到期日證券之出售,以修訂投資項目的期限及風險管理。

持有至到期日及非持作買賣用途之 證券交易對手分析如下:

### 發行機構:

銀行同業及其他金融機構

企業

公營機構

持有至到期日之政府債券及存款證 已分別披露於資產負債表、賬項附 註12及附註14內。

### 18. Held-to-maturity and non-trading securities (continued)

During the year, held-to-maturity securities with an amortised cost of HK\$236,999,000 (2002: Nil) were transferred to non-trading securities at a profit HK\$17,822,000 (2002: Nil) being recognised in the profit and loss account at the date of transfer in accordance with SSAP 24 "Accounting for Investment in Securities".

Except the above reclassification, held-to-maturity securities with an amortised cost of HK\$263,819,000 (2002: HK\$773,877,000) were disposed of at a profit HK\$5,860,000 (2002: HK\$31,922,000) being recognised in the profit and loss account. Management, approved by the Asset and Liability Management Committee, sold these held-to-maturity securities to modify the maturity and risk profile of the investment portfolios.

Held-to-maturity and non-trading securities analysed by counterparty are as follows:

	永亨銀行集團		永亨銀	行
	The Gr	The Group		nk
	2003	2002	2003	2002
Issued by:				
Banks and other finance	cial			
institutions	12,001,476	3,964,316	8,184,252	3,904,629
Corporate entities	4,054,895	2,600,800	3,477,587	2,364,487
Public sector	1,525,893	507,471	1,381,906	507,459
	17,582,264	7,072,587	13,043,745	6,776,575

Held-to-maturity treasury bills and certificates of deposit are disclosed separately in the balance sheets, note 12 and note 14 to the accounts.

### 19. 附屬公司投資

### 19. INVESTMENTS IN SUBSIDIARIES

非上市公司股份(原值)Unlisted shares, at cost4,063,410360,657

主要附屬公司現列如下:

The following list contains only the particulars of principal subsidiaries:

# (a) 由本銀行直接持有

# (a) Held directly by the Bank

	註冊及經營地點	已發行普通股面值	持有權益	業務範圍
公司名稱	Place of incorporation	Nominal value of	Percentage	Principal
Name of company	and operation	issued ordinary shares	held	activities
浙江第一銀行有限公司	香港			銀行業務
Chekiang First Bank Limited	Hong Kong	HK\$2,500,000,000	100%	Banking
澳門永亨銀行有限公司	澳門			銀行業務
Banco Weng Hang, S.A.	Macau	MOP120,000,000	100%	Banking
永亨銀行(開曼)有限公司	開曼群島			銀行業務
Wing Hang Bank (Cayman) Limited	Cayman Islands	US\$15,000,000	100%	Banking
永亨財務有限公司	香港			接受存款及租購貸款
Wing Hang Finance Company Limited	Hong Kong	HK\$80,000,000	100%	Deposit Taking and
				Hire Purchase
永亨蘇黎世保險有限公司	香港			保險業務
Wing Hang Zurich Insurance Company Limited	Hong Kong	HK\$45,000,000	65%	Insurance
	香港			資訊科技投資
Cyber Wing Hang Limited	Hong Kong	HK\$30,000,000	100%	Information Technology
				Investment
永亨信用財務有限公司	香港			私人貸款
Wing Hang Credit Limited	Hong Kong	HK\$20,000,000	100%	Consumer Lending
永亨證券有限公司	香港			證券買賣
Wing Hang Shares Brokerage Company Limited	Hong Kong	HK\$10,000,000	100%	Securities Dealing
永亨銀行信託有限公司	香港			信託服務
Wing Hang Bank (Trustee) Limited	Hong Kong	HK\$3,000,000	100%	Trustee Services
永亨保險顧問有限公司	香港			保險顧問
Wing Hang Insurance Brokers Limited	Hong Kong	HK\$100,000	100%	Insurance Broker
永亨保險代理有限公司	香港			保險代理
Wing Hang Insurance Agency Limited	Hong Kong	HK\$50,000	100%	Insurance Agency
永亨銀行(代理人)有限公司	香港			代理服務
Wing Hang Bank (Nominees) Limited	Hong Kong	HK\$10,000	100%	Nominee Services
卓和企業有限公司	香港			物業投資
Cheuk Woo Enterprises Company Limited	Hong Kong	HK\$10,000	100%	Property Investment
	英屬處女群島			後償票據發行人
Wing Hang Financial Holdings (BVI) Limited	British Virgin Islands	US\$10	100%	Issuer of Subordinated
				Notes

# 19. 附屬公司投資(續)

# 19.Investments in subsidiaries (continued)

# (b) 由本銀行間接持有

# (b) Held indirectly by the Bank

	註冊及經營地點	已發行普通股面值	持有權益	業務範圍
公司名稱	Place of incorporation	Nominal value of	Percentage	Principal
Name of company	and operation	issued ordinary shares	held	activities
浙江第一銀行(盧森堡)有限公司 Chekiang First Bank (Luxembourg) S.A.	盧森堡 Luxembourg	US\$10,000,000	100%	銀行及相關金融服務 Banking and Related Financial Services
浙一海外有限公司 C. F. Overseas, Inc.	美國特拉華州 Delaware, U.S.A.	US\$4,500,000	100%	物業投資 Property Investment
浙一地產有限公司, Honfirst Land Limited	香港 Hong Kong	HK\$27,000,000	100%	物業投資 Property Investment
浙一財務有限公司 C. F. Finance Company Limited	香港 Hong Kong	HK\$25,000,000	100%	金融服務 Financial Services
洪富投資有限公司 Honfirst Investment Limited	香港 Hong Kong	HK\$13,000,000	100%	期貨交易 Futures Trading
浙江第一證券有限公司 Chekiang First Securities Company Limited	香港 Hong Kong	HK\$6,000,000	100%	證券買賣 Securities Dealing
洪富物業代理有限公司 Honfirst Property Agency Limited	香港 Hong Kong	HK\$5,000,000	100%	物業代理 Property Agency
浙江第一銀行(信託)有限公司 Chekiang First Bank (Trustee) Limited	香港 Hong Kong	HK\$3,000,000	100%	► 信託服務 Trustee Services
浙江第一銀行 (代理人) 有限公司 Chekiang First Bank (Nominees) Limited	香港 Hong Kong	HK\$10,000	100%	代理人服務 Nominee Services

### 20、聯營公司投資

### 20. INVESTMENTS IN ASSOCIATED COMPANIES ...

			水學銀行:	<b>長</b> 圏	水号銀行	]
			The Gro	up	The Ban	k
			2003	2002	2003	2002
	非上市股份(原值)	Unlisted shares, at cost	-	-	55,000	55,000
	應佔淨資產	Share of net assets	73,384	25,924	-	-
•	貸予聯營公司	Loans to associated				
		companies	70,130	31,000	31,000	31,000
			143,514	56,924	86,000	86,000

除集團貸予聯營公司之款項港幣 8,130,000元(二零零二年:無)無固定 還款期外,其餘貸予聯營公司之款 項並無抵押、免息及須於二零零八 年償還。 Loans to associated companies are unsecured, interest-free and repayable in 2008, except for the loans to associated companies of HK\$8,130,000 for the Group (2002: HK\$Nil) which are with no fixed repayment terms.

3.合品生 由爾

3. <del>3.</del> 49.45

聯營公司現列如下:

The following list contains the particulars of associated companies:

	註冊及經營地點				
	Place of	已發行普通股面值	持有權益		
公司名稱	incorporation	Nominal value of	Percentage	投票權	業務範圍
Name of company	and operation	issued ordinary shares	held	Voting power	Principal activities
	<i>=</i>			1 4 4 - 1	가요 소노 소프 로마스 ( 화네 BD 7년
銀聯控股有限公司	香港			七分之二	退休福利計劃服務
Bank Consortium Holding Limited	Hong Kong	HK\$150,000,000	27%	2 out of 7*	Provision of Services
					for Retirement
					Schemes
香港人壽保險有限公司	香港			三分之一*	保險業務
Hong Kong Life Insurance Limited	Hong Kong	HK\$210,000,000	33%	1 out of 3*	Insurance
銀聯通寶有限公司	香港			五分之一*	自動櫃員機網絡
Joint Electronic Teller Services Limited	l Hong Kong	HK\$10,023,800	20% (a)	1 out of 5*	ATM Network
網聯(香港)有限公司	香港			六分之一*	網上銀行服務
Net Alliance Company Limited	Hong Kong	HK\$10,000,000	15% (b)	1 out of 6*	Internet Banking
					Services
卡聯有限公司	香港			三分之一*	處理信用卡交易
Card Alliance Company Limited	Hong Kong	HK\$3,000,000	33%	1 out of 3*	Card Transaction
					Processing

本集團於董事會應佔之投票數目。

Representing the number of votes on the board of directors attributable to the Group.

### 附註:

- (a) 本集團於銀聯通寶有限公司應佔淨 資產仍根據本集團就此聯營公司所 收取的股息計算。
- (b) 本集團所持有之網聯(香港)有限公司的實收普通股雖少於百分之二十,但根據會計實務準則第十號,本集團可對其財務及經營政策上,有重大影響力,故此公司均被視為本集團之聯營公司。

#### Notes:

- (a) The Group's share of net asset in Joint Electronic Teller Services Limited is based on the Group's share of dividend received from this associated company during this year.
- (b) Although the Group holds less than 20% of the issued ordinary shares of Net Alliance Company Limited, this company is classified as associated company under SSAP 10 as the Group is considered to have significant influence on the financial and operating policy decisions of this company.

# 21. 有形固定資產

# 21. TANGIBLE FIXED ASSETS

<b>有形固定資産</b>	Z I . I ANGIBLE FIXED ASSET	3			
			永亨銀行	· 集團	
			The G	roup	
		銀行行址	投資物業		
		Bank	Investment	設備	合計
,		Premises	Properties	Equipment	Total
成本或估值	Cost or valuation		,		
二零零三年一月一日結餘	At 1st January, 2003	1,114,414	150,000	421,250	1,685,664
因收購附屬公司而增加	Addition through				
	acquisition of				
	subsidiaries	267,481	88,719	333,833	690,033
添置	Additions	5,036	· _	42,338	47,374
出售	Disposals	(12,501)	_	(21,727)	(34,228)
轉賬	Transfers	8,976	(8,976)	_	_
換算調整	Exchange adjustment	22	66	12	100
重估虧損	Deficit on revaluation	_	(4,024)	_	(4,024)
	-				
二零零三年十二月三十一日結餘	At 31st December, 2003	1,383,428	225,785	775,706	2,384,919
上列資產之成本或估值分析如下:	The analysis of cost or valua	ation of the ab	ove assets is as	s follows:	•
成本	At cost	989,826	88,785	775,706	1,854,317
估值	At valuation				
二零零三年	2003	-	137,000	-	137,000
一九九零年	1990	357,888	-	-	357,888
一九八九年	1989	9,347	-	-	9,347
一九八四年	1984	26,367		<u> </u>	26,367
		1,383,428	225,785	775,706	2,384,919
折舊累積	Accumulated depreciation				
二零零三年一月一日結餘	At 1st January, 2003	100,315	-	276,598	376,913
因收購附屬公司而增加	Addition through acquisition	on		222.020	222.020
<b>大</b> 左 臣 坦 塔	of subsidiaries	15 202	270	232,929	232,929
本年度提撥	Charge for the year	15,292	270	51,858	67,420
出售撤除	Written back on disposals	s (1,411)	-	(20,555)	(21,966)
換算調整	Exchange adjustment			6	
二零零三年十二月三十一日結餘	At 31st December, 2003	114,196	270	540,836	655,302
	Net book value				
二零零三年十二月三十一日	at 31st December, 2003	1,269,232	225,515	234,870	1,729,617
二零零二年十二月三十一日	at 31st December, 2002	1,014,099	150,000	144,652	1,308,751
	•				

### 21. 有形固定資產(績)

銀行行址以成本或董事估值列賬。

除因收購附屬公司而增加外,投資物業已於二零零三年十二月二十日經由獨立測量師行第一太平戴維斯(其員工部份為香港測量師學會的資深會員)以公開市值為基準列賬。

因收購附屬公司而增加之投資物業的成本已於收購當日,即二零零三年九月三十日,經由獨立測量師戴德梁行有限公司以公開市值為基準列賬。

# 21. TANGIBLE FIXED ASSETS (CONTINUED)

Bank premises were stated at cost or directors' valuation.

Investment properties except additions through the acquisition of subsidiaries were revalued by an independent firm of surveyors, FPDSavills who have among their staff, Fellows of the Hong Kong Institute of Surveyors, on an open market value basis as at 20th December, 2003.

The cost of investment properties acquired through the acquisition of subsidiaries was revalued by an independent firm of surveyors, DTZ Debenham Tie Leung Limited, on an open market value basis as at the date of acquisition at 30th September 2003.

永亨銀行

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			\V 1 x	K 1 J	
			The B	ank	
		銀行行址	投資物業		
		Bank	Investment	設備	合計
		Premises	Properties	Equipment	Total
成本或估值	Cost or valuation				
二零零三年一月一日結餘	At 1st January, 2003	872,601	83,000	345,802	1,301,403
添置	Additions	5,030	_	28,485	33,515
出售	Disposals	(12,501)	_	(14,348)	(26,849)
轉賬	Transfers	8,976	(8,976)	-	-
重估虧損	Deficit on revaluation	_	(2,024)		(2,024)
二零零三年十二月三十一日結餘	At 31st December, 2003	874,106	72,000	359,939	1,306,045
上列資產之成本或估值分析如下:	The analysis of cost or valuati	on of the ab	ove assets is as	follows:	
成本	At cost	515,368	-	359,939	875,307
估值	At valuation				
二零零三年	2003	_	72,000	_	72,000
一九九零年	1990	357,888	_	_	357,888
一九八九年	1989	850		_	850
	_	874,106	72,000	359,939	1,306,045
折舊累積	Accumulated depreciation				
二零零三年一月一日結餘	At 1st January, 2003	72,715	_	219,601	292,316
本年度提撥	Charge for the year	9,721	_	33,488	43,209
出售撤除	Written back on disposals	(1,411)	-	(13,099)	(14,510)
二零零三年十二月三十一日結餘	At 31st December, 2003	81,025		239,990	321,015
賬面淨值	Net book value				
二零零三年十二月三十一日	at 31st December, 2003	793,081	72,000	119,949	985,030
二零零二年十二月三十一日	at 31st December, 2002	799,886	83,000	126,201	1,009,087
	-				

# 21. 有形固定資產 (績)21.TANGIBLE FIXED ASSETS (CONTINUED)銀行行址及投資物業賬面淨值包括:The net book value of bank premises and investred.

The net book value of bank p	remises and i	nvestment prop	erties comprise	es:	
	永亨	銀行集團	永亨銀行		
	Th	e Group	The Bank		
	2003	2002	2003	2002	
FREEHOLD					
– Held outside Hong Kong	88,194	50,670	_	_	
LEASEHOLD					
– Held in Hong Kong					
Long leases (over 50 years					
unexpired)	797,871	622,126	494,736	509,152	
Medium-term leases					
(10 to 50 years					
unexpired)	542,931	429,200	354,285	362,217	
– Held outside Hong Kong					
Long leases (over 50 years					
unexpired)	2,107	2,145	2,106	2,145	
Medium-term leases					
(10 to 50 years					
unexpired)	40,540	53,334	13,954	9,372	
Short leases (less than					
10 γears unexpired) _	23,104	6,624			
_	1,494,747	1,164,099	865,081	882,886	
	FREEHOLD  - Held outside Hong Kong LEASEHOLD  - Held in Hong Kong Long leases (over 50 years unexpired) Medium-term leases (10 to 50 years unexpired)  - Held outside Hong Kong Long leases (over 50 years unexpired) Medium-term leases (10 to 50 years unexpired) Medium-term leases (10 to 50 years unexpired) Short leases (less than	Th 2003  FREEHOLD - Held outside Hong Kong LEASEHOLD - Held in Hong Kong Long leases (over 50 years unexpired) - Held outside Hong Kong Long leases (over 5	N字銀行集團 The Group 2003 2002 FREEHOLD - Held outside Hong Kong 88,194 50,670 LEASEHOLD - Held in Hong Kong Long leases (over 50 years unexpired) 797,871 622,126 Medium-term leases (10 to 50 years unexpired) 542,931 429,200 - Held outside Hong Kong Long leases (over 50 years unexpired) 2,107 2,145 Medium-term leases (10 to 50 years unexpired) 2,107 2,145 Medium-term leases (10 to 50 years unexpired) 40,540 53,334 Short leases (less than 10 years unexpired) 23,104 6,624	The Group The 2003 2002 2003  FREEHOLD - Held outside Hong Kong 88,194 50,670 —  LEASEHOLD - Held in Hong Kong     Long leases (over 50 years     unexpired) 797,871 622,126 494,736  Medium-term leases     (10 to 50 years     unexpired) 542,931 429,200 354,285  - Held outside Hong Kong     Long leases (over 50 years     unexpired) 2,107 2,145 2,106  Medium-term leases     (10 to 50 years     unexpired) 40,540 53,334 13,954  Short leases (less than     10 years unexpired) 23,104 6,624 —	

### 22. 商譽

# 22.GOODWILL

			見行集團 <b>○</b>
			Group
		2003	2002
成本	Cost		
一月一日結餘	At 1st January	5,816	5,816
因收購附屬公司而增加	Addition through acquisition of subsidiaries	966,340	_
十二月三十一日結餘	At 31st December	972,156	5,816
累計攤銷	Accumulated amortisation		
一月一日結餘	At 1st January	4,362	3,781
年內攤銷(附註4(c)及30)	Amortisation for the year (Note 4(c) $\&$ 30)	12,661	581
十二月三十一日結餘	At 31st December	17,023	4,362
於十二月三十一日賬面淨值	Net book value as at 31st December	955,133	1,454

### 23. 客戶存款

### 23. DEPOSITS FROM CUSTOMERS

活	期	存	款	及	往	來	賬	F

儲蓄存款

定期存款及通知存款

### 24. 其他負債

政府債券淡倉

購買債券應付款項

本期税項 (附註6(c)) 遞延税項 (附註6(c)) 其他應付款項及應付利息

### 25. 借貸資本

票面值港幣2,522,910,000元(325,000,000 美元)之借貸資本,是指由本銀行單 一目的全資附屬財務公司Wing Hang Financial Holdings (BVI) Limited · 於年內 發行年息5.25%,並評定為次級資本 的後償票據。本銀行無條件及不可撤 回地保證該等於新加坡交易所上市之 票據下應付之所有款項。該等票據將 於二零一三年十月十日到期。

	<b>永</b> 3	永亨銀行集團					
	Ti	he Group	The Bank				
	2003	2002	2003	2002			
Demand deposits and cur	rent						
accounts	5,919,773	2,849,844	3,933,289	2,595,127			
Saving deposits	15,136,597	7,058,601	8,870,074	5,146,809			
Time, Call and notice							
deposits	51,082,052	35,393,922	24,214,803	25,514,127			
	72,138,422	45,302,367	37,018,166	33,256,063			

### 24.OTHER LIABILITIES

	永雪	亨銀行集團	:	永亨銀行
	Ti	ne Group	-	The Bank
		(重報)		(重報)
		(restated)		(restated)
	2003	2002	2003	2002
Short positions in				
Treasury bills	499,320	-	499,320	-
Amount payable for purchase	<u>.</u>			
of debt securities	349,326	194,433	271,698	194,433
Current taxation (Note 6(c))	70,442	30,066	27,552	3,161
Deferred taxation (Note 6(c))	49,024	30,160	36,959	28,996
Other payable and				
interest payable	1,063,513	404,149	287,592	190,825
_	2,031,625	658,808	1,123,121	417,415

### 25.LOAN CAPITAL

Loan capital with face value of HK\$2,522,910,000 (US\$325,000,000) represents 5.25% subordinated notes qualifying as tier 2 capital which were issued during the year 2003 by Wing Hang Financial Holding (BVI) Limited, a single purpose wholly owned finance subsidiary of the Bank. The Bank unconditionally and irrevocably guarantees all amounts payable under the notes which are listed on the Singapore Exchange Trading Limited. The notes will mature on 10th October, 2013.

### 26. 期限分析

# 26.MATURITY PROFILE

20. 70 PK 77 17	ZUINATONIT	INOIL						
					永亨銀行集團			
					The Group 200:	3		
				三個月以上	一年以上			
				至一年	至五年			
				1 year	5 years			
		即時還款	三個月或以下	or less	or less	五年以上		
		Repayable	3 months	but over	but over	After	無註明	總額
		on demand	or less	3 months	1 year	5 years	Undated	Total
資產	Assets							
一政府債券(附註12)	<ul> <li>Treasury bills (Note 12)</li> </ul>	-	1,079,837	9,630	-	-	-	1,089,467
一定期存放銀行同業及其他金融機 構款項(一至十二個月內到期)	- Placements with banks and othe							
悔承块(一主)——四万四封别/	financial institutions maturing between 1 and 12 months	_	1,394,909	148,072	_	_	_	1,542,981
一存款證	- Certificates of deposit held	_	-	100,000	29,972	_	_	129,972
一持作買賣用途證券(附註15)	- Trading debt securities (Note 15)	-	-	-	536,536	_	-	536,536
- 客戶貸款 (附註16(a))	<ul> <li>Advances to customers</li> </ul>							
	(Note 16(a))	2,442,599	6,416,411	5,921,143	13,854,313	17,658,140	319,079	46,611,685
-銀行同業及其他金融機構之貸款	- Advances to banks and other							
(附註16(a))	financial institutions							
	(Note 16(a))	32	-	31,631	110,708	-	-	142,371
一持有至到期日及非持作買賣用途	<ul> <li>Held-to-maturity and non-tradin</li> </ul>	g						
之債務證券(附註18)	debt securities (Note 18)		1,580,929	396,754	9,125,700	6,387,655		17,491,038
		2,442,631	10,472,086	6,607,230	23,657,229	24,045,795	319,079	67,544,050
負債	Liabilities							
-銀行同業及其他金融機構之存款	- Deposits and balances of banks							
	and other financial institutions	114,983	244,222	38,814	9,384	_	-	407,403
一客戶存款	- Deposits from customers	22,023,464	46,678,890	2,616,965	819,050	53	-	72,138,422
一已發行之存款證	- Certificates of deposit issued	-	549,089	1,773,456	2,608,594	-	-	4,931,139
- 借貸資本	- Loan capital	-			-	2,522,910	_	2,522,910
		22,138,447	47,472,201	4,429,235	3,437,028	2,522,963	-	79,999,874

# 26. 期限分析(績)

# 26. MATURITY PROFILE (CONTINUED)

					永亨銀行			
				1	The Bank 2003			
				三個月以上	一年以上			
				至一年	至五年			
				1 year	5 years			
		即時還款	三個月或以下	or less	or less	五年以上		
		Repayable	3 months	but over	but over	After	無註明	48
		on demand	or less	3 months	1 year	5 years	Undated	Total
資產	Assets							
一政府債券(附註12)	- Treasury bills (Note 12)	-	399,999	_	-	-	_	399,999
一定期存放銀行同業及其他金融機	- Placements with banks and other							
構款項(一至十二個月內到期)	financial institutions maturing							
	between 1 and 12 months	-	1,305,180	121,883	-	-	-	1,427,063
一存款證	- Certificates of deposit held	_	_	100,000	_	_	-	100,000
一持作買賣用途證券(附註15)	- Trading debt securities (Note 15)	_	_	_	536,536	_	_	536,536
-客戶貸款 (附註16(a))	<ul> <li>Advances to customers</li> </ul>							
	(Note 16(a))	1,276,446	3,370,709	2,527,570	7,309,072	11,031,827	184,829	25,700,453
-銀行同業及其他金融機構之貸款	- Advances to banks and other							
(附註 16(a))	financial institutions							
	(Note 16(a))	32	_	31,631	110,708	-	_	142,371
一持有至到期日及非持作買賣用途	- Held-to-maturity and non-trading	}						
之債務證券(附註18)	debt securities (Note 18)	-	1,530,891	329,547	6,383,980	4,721,252	-	12,965,670
	-							
		1,276,478	6,606,779	3,110,631	14,340,296	15,753,079	184,829	41,272,092
負債	Liabilities							
-銀行同業及其他金融機構之存款	<ul> <li>Deposits and balances of banks an</li> </ul>	ıd						
が 11 17 17 17 17 17 17 17 17 17 17 17 17	other financial institutions	29,276	244,222	38,814	9,384	_	-	321,696
- 客戶存款		12,808,348	22,976,352	1,034,502	198,911	53	_	37,018,166
- 已發行之存款證	Certificates of deposit issued	,000,0 10	549,089	1,842,703	2,508,594	-	_	4,900,386
□ 次 1 1 ℃ 1 1 小火 H本	-							
		12,837,624	23,769,663	2,916,019	2,716,889	53		42,240,248

# 26. 期限分析(續)

# 26. MATURITY PROFILE (CONTINUED)

					永亨銀行集團			
					The Group 200:	2		
				三個月以上	一年以上			
				至一年	至五年			
				1 year	5 years			
		即時還款	三個月或以下	or less	or less	五年以上		
		Repayable	3 months	but over	but over	After	無註明	總額
		on demand	or less	3 months	1 year	5 years	Undated	Total
資產	Assets							
一政府債券(附註12)	<ul> <li>Treasury bills (Note 12)</li> </ul>	-	546,689	28,945	-	-	-	575,634
一定期存放銀行同業及其他金融機 構款項(一至十二個月內到期)	<ul> <li>Placements with banks and other financial institutions maturing</li> </ul>							
	between 1 and 12 months	-	763,566	88,945	-	-	-	852,511
一存款證	<ul> <li>Certificates of deposit held</li> </ul>	-	-	299,960	106,410	-	-	406,370
一持作買賣用途證券(附註15)	- Trading debt securities (Note 15)	-	-	-	252,597	-	-	252,597
一客戶貸款(附註16(a))	<ul> <li>Advances to customers</li> </ul>							
	(Note 16(a))	2,103,314	3,495,785	4,053,970	11,032,526	13,566,067	165,638	34,417,300
一銀行同業及其他金融機構之貸款 (附註16(a))	<ul> <li>Advances to banks and other financial institutions</li> </ul>							
	(Note 16(a))	51	-	31,778	142,999	-	-	174,828
一持有至到期日及非持作買賣用途	— Held-to-maturity and non-trading	3						
之債務證券(附註18)	debt securities (Note 18)		215,442	780,107	5,017,897	1,039,264		7,052,710
		2,103,365	5,021,482	5,283,705	16,552,429	14,605,331	165,638	43,731,950
負債	Liabilities					_		
一銀行同業及其他金融機構之存款	- Deposits and balances of banks ar	nd			·	•		
	other financial institutions	120,906	236,810	7,799	56,545	-	_	422,060
- 客戶存款	- Deposits from customers	9,916,400	33,371,414	1,483,931	530,622	_	_	45,302,367
- 已發行之存款證	- Certificates of deposit issued		1,130,543	873,828	2,373,461			4,377,832
		10,037,306	34,738,767	2,365,558	2,960,628	-	_	50,102,259

### 26. 期限分析(續)

6,975,000元。其中港幣322,000元已於

股本記賬,餘數港幣6,653,000元則撥

入股本溢價賬內。

# 26. MATURITY PROFILE (CONTINUED)

26. 别似力们(啊)	20.IVIATURIT	PROFIL	E (CONTI	NUEUJ				
					永亨銀行			
					The Bank 2002			
				三個月以上	一年以上			
				至一年	至五年			
				1 year	5 years			
		即時還款	三個月或以下	or less	or less	五年以上		
		Repayable	3 months	but over	but over	After	無註明	總額
		on demand	or less	3 months	1 year	5 years	Undated	Total
資產	Assets				,	,		
一政府債券(附註12)	- Treasury bills (Note 12)	_	399,174	-	_	-	-	399,174
一定期存放銀行同業及其他金融機	- Placements with banks and other		,					,
構款項(一至十二個月內到期)	financial institutions maturing							
10.30.00	between 1 and 12 months	_	685,712	83,445	_	_	_	769,157
一存款證	- Certificates of deposit held	_	-	299,960	100,000	_	_	399,960
一持作買賣用途證券(附註15)	- Trading debt securities (Note 15)	_	_	200,000	252,597	_	_	252,597
一客戶貸款 (附註16(a))	Advances to customers		_	_	232,007	_	_	232,337
I 7 Se sec ( III III 10(a))	(Note 16(a))	1,932,409	2,718,010	2,548,406	8,085,745	11,526,315	42,702	26,853,587
-銀行同業及其他金融機構之貸款	- Advances to banks and other	1,002,700	2,710,010	2,310,100	0,000,743	11,320,313	72,702	20,033,307
∭ 16(a)) (附註16(a))	financial institutions							
(M) at 10(a))	(Note 16(a))	51		31,778	142,999			174,828
- 持有至到期日及非持作買賣用途之	Held-to-maturity and non-trading		-	31,770	142,333	-	-	174,020
一	•		00 000	700.020	4.010.005	1.005.400		0.040.041
頂份證券(門) 註 18)	debt securities (Note 18)	<del></del>	88,988	709,929	4,813,885	1,035,439		6,648,241
•	_	1,932,460	3,891,884	3,673,518	13,395,226	12,561,754	42,702	35,497,544
負債	Liabilities							
一銀行同業及其他金融機構之存款 一銀行同業及其他金融機構之存款	·	4						
一致打四条灰兵他並關俄梅之行於	Deposits and balances of banks an		222.010	7 700	50.545			440.005
农与左勒	other financial institutions	108,871	236,810	7,799	56,545	-	-	410,025
- 客戶存款	Deposits from customers	7,746,526	24,341,311	1,029,904	138,322	-	-	33,256,063
一已發行之存款證	- Certificates of deposit issued		1,130,543	917,328	2,442,730			4,490,601
		7,855,397	25,708,664	1,955,031	2,637,597	-	-	38,156,689
m. +	07.5							
27. 股本	27.SHARE CA	PITAL						
23. mm nn -2						20	003	2002
註冊股本:	Authorised:							
450,000,000股(二零零二年:	450,000,000		50,000,000	)) ordinary	shares			
450,000,000股) 普通股每股港幣15	t of HK\$1 e	ach				450,0	000	450,000
實收股本:	Issued and fu	ally paid:						
一月一日結餘	At 1st Janua					293,4	<b>4</b> 59	293,429
根據認股權計劃發行之股份	Shares issued	•	hare option	scheme			322	30
293,780,500股(二零零二年:	293,780,500	(2002: 2	93,458.500	)) ordinarv	shares			
293,458,500股)普通股每股港幣15			_ 5, . = 0,000	, =:=:::=:)		293,7	781	293,459
在品,相接动取株益土制整公益。	<b>n</b>				auta 9	f 222 C2	~ - · · · ·	
年內,根據認股權計劃發行之股份	- ,							
為322,000股普通股,其價值為港灣	各 the Bank at a	a conside	ration of H	<b>мф6,975,0</b>	or whic	n HK\$322,	uuu was c	realted to

account.

share capital and the balance of HK\$6,653,000 was credited to the share premium

28. 儲備

# 28.RESERVES

						11,1 74/1	7.KI4			
						The Group	<b>2003</b>			
					銀行行址	投資物業				
					重估儲備	重估儲備	投資	股本贖回		
					Bank	Investment	重估儲備	儲備	盈餘滾存	
		股本溢價賬	資本儲備	一般儲備	premises	property	Investment	Capital	Unappro-	
		Share	Capital	General	revaluation	revaluation	revaluation	redemption	priated	合計
		premium	reserve	reserve	reserve	reserve	reserve	reserve	profits	Total
二零零三年一月一日結餘	At 1st January, 2003									
- 往年報告	- as previously reported	330,677	215,909	2,100,201	321,000	-	(35)	769	3,094,321	6,062,842
- 往年遞延税項之調整	– prior year adjustment									
	in respect of									
	deferred taxation	-	-	-	(47,927)	-	-	_	29,365	(18,562)
一重報		220.077	215.000	2 100 201	272.072		(25)	700	2 122 000	
一里報	– as restated	330,677	215,909	2,100,201	273,073		(35)		3,123,686	6,044,280
換算調整	Exchange adjustments	-	-	(1,122)	) -	53	-	-	-	(1,069)
根據認股權計劃發行之新股	Shares issued under									
	share option scheme	6,653	-	-	-	-	-	-	-	6,653
儲備撥入/(撥出)	Transfer to/(from) reserves	-	-	(8,000)	) –	-	-	-	8,000	-
己扣除遞延税項之重估溢利	Gain on revaluation after									
	deferred tax charge	-	-	-	-	-	17,883	-	-	17,883
支銀行行址重估儲備之遞延税項	Deferred tax charged									
	to bank premises									
	revaluation reserve	-	-	-	(4,156)	-	-	-	-	(4,156)
支投資物業重估儲備之遞延税項	Deferred tax charged									
	to investment property									
	revaluation reserve	-	-	-	-	(39	) -	-	-	(39)
已派股息	Dividends paid	-	-	-	-	-	-	-	(534,328)	(534,328)
年內溢利	Profit for the year	-	-	-	-	-	-	-	863,876	863,876
二零零三年十二月三十一日結餘	At 31st December, 2003	337,330	215,909	2,091,079	268,917	14	17,848	769	3,461,234	6,393,100
	, = • • •								-,	

永亨銀行集團

# 28. 儲備(績)

# 28.RESERVES (CONTINUED)

永亨銀行 The Bank **2003** 

					THE DUTHE LOOP			
				銀行行址				
				重估儲備	投資	股本贖回		
				Bank	重估儲備	儲備	盈餘滾存	
		股本溢價賬	一般儲備	premises	Investment	Capital	Unappro-	
		Share	General	revaluation	revaluation	redemption	priated	合計
		premium	reserve	reserve	reserve	reserve	profits	Total
二零零三年一月一日結餘	At 1st January, 2003							
一往年報告	<ul> <li>as previously reported</li> </ul>	330,677	1,802,374	321,000	(1,828)	769	2,377,513	4,830,505
- 往年遞延税項之調整	- prior year adjustment in respect							
	of deferred taxation	-	-	(47,909)	-	-	18,913	(28,996)
- 重報	- as restated	330,677	1,802,374	273,091	(1,828)	769	2,396,426	4,801,509
換算調整	Exchange adjustments	-	(4)	-	-	_	-	(4)
根據認股權計劃發行之新股	Shares issued under share							
	option scheme	6,653	-	-	-	-	-	6,653
已扣除遞延税項之重估溢利	Gain on revaluation after							
	deferred tax charge	-	-	-	13,227	-	-	13,227
支銀行行址重估儲備	Deferred tax charged to bank							
之遞延税項	premise revaluation reserve	-	-	(4,174)	-	-	-	(4,174)
已派股息	Dividends paid	-	-	-	-	-	(534,328)	(534,328)
年內溢利(附註7)	Profit for the year (Note 7)		-	_		-	866,964	866,964
二零零三年十二月三十一日結餘	At 31st December, 2003	337,330	1,802,370	268,917	11,399	769	2,729,062	5,149,847

# 28. 儲備(續)

# 28. RESERVES (CONTINUED)

					Bank	重估儲備	儲備	盈餘滾存	
		股本溢價賬	資本賭構	一般儲備	premises	Investment	Capital	Unappro-	
		Share	Capital	General	revaluation	revaluation	redemption	priated	合計
		premium	reserve	reserve	reserve	reserve	reserve	profits	Total
二零零二年一月一日結餘	At 1st January, 2002								
- 往年報告	<ul> <li>as previously reported</li> </ul>	329,999	215,909	2,100,178	321,000	(866)	769	2,771,593	5,738,582
- 往年遞延税項之調整	<ul> <li>prior year adjustment in respect of</li> </ul>								
	deferred taxation				(48,283)			40,641	(7,642)
一重報	– as restated	329,999	215,909	2,100,178	272,717	(866)	769	2,812,234	5,730,940
換算調整	Exchange adjustments	_	-	23	-	-	-	-	23
根據認股權計劃發行之新股	Shares issued under share								
	option scheme	678	_	_	-	_	_	_	678
因出售非持作買賣用途證券而實	Realised loss on disposal of								
現之虧損	non-trading securities	-	-	-	-	176	-	-	176
重估之收益	Gain on revaluation	-	-	-	-	655	-	-	655
進銀行行址重估儲備之遞延税項	Deferred tax credited to bank premises revaluation reserve				356				356
已派股息	Dividends paid	-	-	-	250	-	-	(358,019)	(358,019)
年內溢利 年內溢利	Profit for the year	-	-	-	-	-	-	(350,019)	(358,018)
一往年報告 一	•							000 747	000 747
	– as previously reported	-	-	-	-	-	-	680,747	680,747
一往年遞延税項之調整	<ul> <li>prior year adjustment</li> <li>in respect of</li> </ul>								
	deferred taxation							(11 076)	(11 270)
	מכוכוולט נמצמנוטוו		<del></del>					(11,276)	(11,276)
一重報	- as restated							669,471	669,471
二零零二年十二月三十一日結餘	At 31st December, 2002	330,677	215,909	2,100,201	273,073	(35)	769	3,123,686	6,044,280

### 28. 儲備(績)

# 28. RESERVES (CONTINUED)

The Bank 2002 (重線) (restated) 接行社 重的結構 投資 脉本隙回	31,824	会計 Total 4,632,622 (16,376) 4,616,246
Realised loss on disposal of 現力を観視	Unappro- priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
機力が開発	Unappro- priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
型域の	Unappro- priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
機本送債機 一般協備 premises Investment Capital Premises Premises Investment Capital Premises Investment Predemption Predemption Predemption Preserve Pre	Unappro- priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
機本道價膜 一般整備 premises Investment Capital Free General revaluation revaluation redemption reserve rese	Unappro- priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
Share premiumGeneral reserverevaluation revaluationredemption redemption二零零二年一月一日結餘 一往年報告 一往年報任 一在年遞延税項之調整At 1st January, 2002 — as previously reported — prior year adjustment in respect of deferred taxaation329,999 — 1,802,374321,000 — 48,200 — (48,200) — 7(1,574)769一重報 根據認股權計劃發行之新股Shares issued under share option scheme678 — — — — — — — — —因出售非持作買賣用途證券而實 現之虧損 重估之虧損 進銀行行址重估儲備之遞延稅項Realised loss on disposal of non-trading securities — — — — — — — — — — — — (429) — — — — — — — — — — — — — — — — — — —	priated profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
Premium   Premium   Preserve	profits 2,180,054 31,824	Total 4,632,622 (16,376) 4,616,246
二零零二年一月一日結餘       At 1st January, 2002         一往年報告       — as previously reported       329,999       1,802,374       321,000       (1,574)       769         一往年遞延税項之調整       — prior year adjustment in respect of deferred taxaation       — — — (48,200)       — — — —         一重報       — as restated       329,999       1,802,374       272,800       (1,574)       769         根據認股權計劃發行之新股       Shares issued under share option scheme option scheme option scheme       678       — — — — — —       —         因出售非持作買賣用途證券而實 現之虧損 non-trading securities non-trading securities - — — — 175       — — — — 175       — — — — 175       — — — — — 175       — — — — — — — 1429)       — — — — — — — — — — — — — — — — — — —	2,180,054	4,632,622 (16,376) 4,616,246
一往年報告       - as previously reported       329,999       1,802,374       321,000       (1,574)       769         一往年遞延税項之調整       - prior year adjustment in respect of deferred taxaation       (48,200)        -         一重報       - as restated       329,999       1,802,374       272,800       (1,574)       769         根據認股權計劃發行之新股       Shares issued under share option scheme option scheme       678        -         因出售非持作買賣用途證券而實 現之虧損 non-trading securities       175       175       -         重估之虧損 Losses on revaluation       (429)       -         進銀行行址重估儲備之遞延税項       Deferred tax credited to bank	31,824	(16,376) 4,616,246
一往年遞延税項之調整       - prior year adjustment in respect of deferred taxaation       (48,200)          一重報       - as restated       329,999       1,802,374       272,800       (1,574)       769         根據認股權計劃發行之新股       Shares issued under share option scheme option scheme       678           因出售非持作買賣用途證券而實 現之虧損 non-trading securities	31,824	(16,376) 4,616,246
respect of deferred taxaation ————————————————————————————————————		4,616,246
taxaation       -       -       (48,200)       -       -         一重報       - as restated       329,999       1,802,374       272,800       (1,574)       769         根據認股權計劃發行之新股       Shares issued under share option scheme       678       -       -       -       -       -         因出售非持作買賣用途證券而實現之虧損       Realised loss on disposal of non-trading securities       -       -       -       -       175       -         重估之虧損       Losses on revaluation       -       -       -       (429)       -         進銀行行址重估儲備之遞延稅項       Deferred tax credited to bank		4,616,246
一重報       - as restated       329,999       1,802,374       272,800       (1,574)       769         根據認股權計劃發行之新股       Shares issued under share option scheme       678       -       -       -       -         因出售非持作買賣用途證券而實 現之虧損       Realised loss on disposal of 現之虧損       -       <		4,616,246
根據認股權計劃發行之新股 Shares issued under share option scheme 678	2,211,878	
option scheme 678	-	678
因出售非持作買賣用途證券而實Realised loss on disposal of現之虧損non-trading securities175-重估之虧損Losses on revaluation(429)-進銀行行址重估儲備之遞延稅項Deferred tax credited to bank	-	678
現之虧損 non-trading securities 175 - 重估之虧損 Losses on revaluation (429) - 進銀行行址重估儲備之遞延税項 Deferred tax credited to bank		
重估之虧損 Losses on revaluation (429) - 進銀行行址重估儲備之遞延税項 Deferred tax credited to bank		
進銀行行址重估儲備之遞延税項 Deferred tax credited to bank	~	175
	-	(429)
premises revaluation reserve – – 291 – –	-	291
已派股息 Dividends paid	(358,019)	(358,019)
年內溢利 Profit for the year		
一往年報告 - as previously reported	555,478	555,478
一往年遞延税項之調整 - prior year adjustment in respect		555,
of deferred taxation – – – – –	(12,911)	(12,911)
	542,567	542,567
二零零二年十二月三十一日結餘 At 31st December, 2002 330,677 1,802,374 273,091 (1,828) 769	2,396,426	4,801,509

本集團於二零零三年十二月三十一日之盈餘滾存包括應佔聯營公司之 累計虧損為港幣18,018,000元(二零零 二年:港幣29,076,000元)。

股份溢價賬目及股本贖回儲備賬目 的運用、受香港《公司條例》第48B及 49H條所規定。 The Group's unappropriated profits as at 31st December, 2003 included the accumulated losses of HK\$18,018,000 (2002: HK\$29,076,000) of the associated companies.

永亨銀行

The application of the share premium account and the capital redemption reserve is governed by Section 48B and 49H of the Hong Kong Companies Ordinance.

### 28. 儲備(績)

一般儲備包括保留溢利轉賬及海外業務換算差額按附註2(i)入賬。資本儲備包括往年附屬公司發行紅股而引致保留溢利資本化及澳門永亨銀行按澳門法例規定之法定儲備。重估儲備乃重估行址及非持作買賣用途證券之差額按附註2(i)及(k)入賬。

資本儲備,銀行行址重估儲備,投 資物業重估儲備,投資重估儲備及 股本購回儲備並非已實現之利潤, 屬不可派發。

本行及從事銀行業務之附屬公司, 因需按經營所在地之監管要求維持 最低資本充足比率而可能對可派予 股東之保留溢利構成限制。

### 29. 資產負債表以外之風險程度

### (a) 或然債務及承擔

以下為每項或然債務及承擔重 大類別之約定金額概要:

### 28. RESERVES (CONTINUED)

The general reserve was set up from the transfer of retained earnings and exchange differences arising from translation of the accounts of overseas branches and subsidiaries (note 2(i)). The capital reserve comprises retained earnings capitalised on the issue of bonus shares by subsidiaries in previous years and a legal reserve established by Banco Weng Hang, S.A. in accordance with regulations in Macau. Revaluation reserves have been set up and are dealt with in accordance with the accounting policies adopted for the revaluation of premises and non-trading securities (notes 2(j) and (k)).

Capital reserve, bank premises revaluation reserve, investment property revaluation reserve, investment revaluation reserve and capital redemption reserve do not represent realised profits and are not available for distribution.

The Bank and its financial subsidiaries operate under regulatory jurisdictions which require the maintenance of minimum capital adequacy ratios and which could therefore potentially restrict the amount of retained profits which can be distributed to shareholders.

### 29. OFF-BALANCE SHEET EXPOSURES

### (a) Contingent liabilities and commitments

The following is a summary of the contractual amounts of each significant class of contingent liabilities and commitments:

		永亨銀行	う集 團	永亨銀	行
		The G	roup	The Ba	ank
		2003	2002	2003	2002
直接信貸替代	Direct credit substitute	es <b>699,</b> 117	847,709	352,971	640,852
交易有關之或然債務	Transaction-related				
	contingencies	56,645	42,760	226,042	357,906
貿易有關之或然債務	Trade-related				
	contingencies	1,644,315	981,949	804,132	868,767
其他承擔:	Other commitments:				
原到期日一年以下者或可無	With an original				
條件取消者	maturity of under				
	1 year or which are				
	unconditionally				
	cancellable	8,008,954	6,050,289	5,437,002	6,140,897
原到期日一年及以上者	With an original				
	maturity of				
	1 year and over	1,273,762	542,950	276,944	436,534
存放遠期存款	Forward forward				
	deposits placed	979,948	30,779	979,948	30,779
合計(附註31(b))	Total (Note 31(b))	12,662,741	8,496,436	8,077,039	8,475,735

### 29. 資產負債表以外之風險程度(績)

### (b) 衍生工具

衍生工具指財務合約,其價值 視乎所涉及的資產或指數而定。

以下為每項衍生工具重大類別 之名義金額。

滙等	百	約						
Ì	遠期	合約	<del>-</del>	買	賣	用	途	
迼	支期	合約	<u></u>	對	沖	用	途	
Ņ	入	期權	-	買	賣	用	途	
ì	出出	期權	<u> </u>	買	賣	用	途	
滙幸	≅合	約組	額					
利率	至合	約						
担	掉期	合約	<u> </u>	買	賣	用	途	
担	期	合約	) —	對	沖	用	途	
利率	盛合	約組	額					
股份								
Ħ	計入	期權	-	買	賣	用	途	
ñ	出	期權	-	買	賣	用	途	
股份	}合	約						

買賣交易包括為執行客戶買賣 指令或對沖此等持倉交易而持 有的金融工具盤。

# 29. OFF-BALANCE SHEET EXPOSURES (CONTINUED)

### (b) Derivatives

Derivatives refer to financial contracts whose value depends on the value of one or more underlying assets or indices.

The following table is a summary of the notional amounts of each significant type of derivatives.

	永亨銀	行集團	永亨銀行		
	The G	roup	The B	ank	
	2003	2002	2003	2002	
Exchange rate contrac	ts				
Forwards – trading	4,034,010	7,290,915	4,016,465	7,712,734	
Forwards – hedging	2,878,948	2,991,030	2,899,551	2,991,030	
Option purchased					
– trading	508,321	196,641	299,455	196,641	
Option written					
<ul><li>trading</li></ul>	450,158	196,641	241,292	196,641	
Total exchange rate					
contracts	7,871,437	10,675,227	7,456,763	11,097,046	
Interest rate contracts					
Swaps – trading	1,787,676	1,052,910	1,787,676	1,052,910	
Swaps – hedging	24,558,017	10,275,673	24,263,916	10,450,673	
Total interest rate					
contracts	26,345,693	11,328,583	26,051,592	11,503,583	
Equity contracts					
Option purchased					
<ul><li>trading</li></ul>	70,042	-	-	-	
Option written					
<ul><li>trading</li></ul>	70,042			-	
Equity contracts	140,084				
	34,357,214	22,003,810	33,508,355	22,600,629	

The trading transactions include positions arising from the execution of trade orders from customers or transactions taken to hedge these positions.

### 29. 資產負債表以外之風險程度(績)

### (b) 衍生工具(績)

上列資產負債表以外之風險程 度之重置成本及信貸風險加權 金額如下。這些金額並未計及 雙邊淨額安排的影響。

### 29.OFF-BALANCE SHEET EXPOSURES (CONTINUED)

### (b) Derivatives (continued)

The replacement costs and credit risk weighted amounts of the above off-balance sheet exposures are as follows. These amounts do not take into account the effects of bilateral netting arrangements.

永亨銀行集團 The Group

	20	03	2002		
		信貸風險		信貸風險	
		加權金額		加權金額	
	重置成本	Credit risk	重置成本	Credit risk	
F	Replacement	weighted	Replacement	weighted	
	cost	amount	cost	amount	
Contingent liabilities					
and commitments	N/A	1,713,039	N/A	1,069,415	
Exchange rate contract	s <b>55,236</b>	37,360	32,780	45,634	
Interest rate contracts	193,612	64,667	113,276	26,229	
Equity contracts		2,101			
	248,848	1,817,167	146,056	1,141,278	

永亨銀行 The Bank 2003 2002 信貸風險 信貸風險 加權金額 加權金額 重置成本 Credit risk 重置成本 Credit risk Replacement weighted Replacement weighted cost amount cost amount Contingent liabilities and commitments N/A 808,698 N/A 1,121,103 Exchange rate contracts 42,133 24,759 32,383 43,939 Interest rate contracts 188,989 63,332 113,276 26,404 231,122 896,789 145,659 1,191,446

The tables above give the contractual or notional amounts, replacement cost and credit risk weighted amounts of off-balance sheet transactions. These are assessed in accordance with the Hong Kong Monetary Authority's guidelines which implement the Basle agreement on capital adequacy and depend on the status of the counterparty and the maturity characteristics.

### 或然債務及承擔

匯率合約 利率合約 股份合約

或然債務及承擔

匯率合約 利率合約

### 29. 資產負債表以外之風險程度(績)

### (b) 衍生工具(績)

或然債務及承擔方面之風險加權幅度由0%至100%不等,而匯率及利率合約之風險加權幅度由0%至50%不等。合約之重置成由0%至50%不等。合約之重置成本代表所有以市值記賬之正數值合約資產。信貸風險加權金額乃根據銀行條例附表三伸算。

資產負債表以外之金融工具乃來自本集團及本銀行在外匯、 利率及股票等市場內所進行之 遠期、掉期及期權等交易。

此等工具之名義金額顯示於結 算當日尚未完成之交易數量, 但並不代表風險數額。

### (c) 資本承擔

於十二月三十一日為購置物業 及設備而並未在賬項中作出準 備之資本承擔如下:

已核准及簽訂合約之開支

已核准惟未簽訂合約之開支

### 29. OFF-BALANCE SHEET EXPOSURES (CONTINUED)

### (b) Derivatives (continued)

The risk weights used range from 0% to 100% for contingent liabilities and commitments, and from 0% to 50% for exchange rate and interest rate contracts. Replacement cost represents the cost of replacing all contracts which have a positive value when marked to market. The credit risk weighted amount refers to the amount as computed in accordance with the Third Schedule to the Hong Kong Banking Ordinance.

Contingent liabilities and commitments are credit-related instruments which include acceptances, letters of credit, guarantees and commitments to extend credit. The contractual amounts represent the amounts at risk should the contract be fully drawn upon and the client default. Since a significant portion of guarantees and commitments is expected to expire without being drawn upon, the total of the contractual amounts is not representative of future liquidity requirements.

Off-balance sheet financial instruments arise from forward, swap and option transactions undertaken by the Group and the Bank in the foreign exchange, interest rate and equity markets.

The notional amounts of these instruments indicate the volume of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

### (c) Capital commitments

Capital commitments for acquisition of property and equipment outstanding at 31st December not provided for in the accounts were as follows:

	永亨銀行 The G	•	永亨銀行 The Bank		
	2003	2002	2003	2002	
Expenditure authorised and contracted for Expenditure authorised	6,433	19,963	5,091	6,801	
but not contracted for	294			-	
	6,727	19,963	5,091	6,801	

### 30. 綜合現金流量表附註

# (a) 營業溢利與來自營業活動之淨 現金流入對脹表

# 營業溢利 折舊 商譽攤銷(附註22) 已付利得税 原本期限為三個月或以上之政 府債券減少/(增加) 原本期限為三個月或以上之定 期存放銀行同業及其他金融 機構款項減少 扣除準備後之貿易票據增加 存款證減少 持作買賣用途證券增加 扣除準備後之客戶貸款及其他 賬項(增加)/減少 銀行同業及其他金融機構之存 款減少 客戶之存款增加/(減少) 已發行存款證增加 其他賬項及準備增加 來自營業活動之淨現金流入

### (b) 與綜合資產負債表的對賬

現金及短期資金 定期存放銀行同業及其他金融 機構款項(一至十二個月內 到期) 存款證 在綜合資產負債表出現的金額 減:原本期限為三個月以上的

在綜合現金流量表內的現金及 等同現金項目

數額

### 30. NOTE TO THE CONSOLIDATED CASH FLOW STATEMENT

# (a) Reconciliation of operating profit to net cash inflow from operating activities

	2003	2002
Operating profit	994,018	774,123
Depreciation	67,420	50,118
Amortisation of goodwill (Note 22)	12,661	581
Profits tax paid	(177,563)	(76,993)
Decrease/(increase) in treasury bills with		
original maturity of three months or more	318,786	(29,618)
Decrease in placements with banks and other		
financial institutions with original maturity		
of three months or more	386,726	1,070,918
Increase in trade bills less provision	(86,584)	(32,024)
Decrease in certificates of deposit held	306,367	46,444
Increase in trading securities	(286,641)	(252,881)
(Increase)/decrease in advances to customers		
and other accounts less provision	(18,108)	1,157,043
Decrease in deposits and balances of banks and		
other financial institutions	(1,007,101)	(28,978)
Increase/(decrease) in deposits from customers	5,800,079	(395,396)
Increase in certificates of deposit issued	453,307	1,891,413
Increase in other accounts and provision	1,009,398	225,570
Net cash inflow from operating activities	7,772,765	4,400,320

### (b) Reconciliation with the consolidated balance sheet

	2003	2002
Cash and short term fund	18,402,805	12,363,052
Placements with banks maturing between one		
and twelve months	1,542,981	852,511
Certificate of deposit held	129,972	406,370
Amount shown in the consolidated		
balance sheet	20,075,758	13,621,933
Less: amount with an original maturity of		
three months or more	(1,213,687)	(1,573,808)
Cash and cash equivalents in the consolidated		
cash flow statement	18,862,071	12,048,125

### 30. 綜合現金流量表附註(績)

### (c) 收購附屬公司

二零零三年九月三十日、本集 團收購浙江第一銀行集團100% 權 益 · 現 金 代 價 為 港 幣 3,706,616,000元。

客戶之存款 已發行之存款證 其他賬項及準備 已識別資產與負債淨額

綜合產生之正商譽 已付的購入價

減:收購附屬公司之現金及等 同現金

收購附屬公司之現金流入淨額

### 30. NOTE TO THE CONSOLIDATED CASH FLOW STATEMENT (CONTINUED)

### (c) Acquisition of a subsidiary

On 30th September, 2003, the Group acquired a 100% interest in Chekiang First Bank Group for HK\$3,706,616,000, satisfied in cash.

	2003
Cash and short term fund	11,300,741
Placements with banks and other financial institutions	
maturing between one and twelve months	459,834
Trade bills less provision	192,014
Certificates of deposit held	29,969
Advances to customers and other accounts less provision	12,599,089
Held-to-maturity and non-trading securities	247,377
Investments in associated companies	76,326
Tangible fixed assets	457,104
Deposits and balances of banks and other financial	
institutions	(1,121,070)
Deposits from customers	(21,035,976)
Certificates of deposit issued	(100,000)
Other accounts and provisions	(365,132)
Net identified assets and liabilities	2,740,276
Positive goodwill arising on consolidation	966,340
Total purchase price paid	3,706,616
Less: cash and cash equivalents of the subsidiaries	
acquired	(11,010,160)
Net cash inflow in respect of the purchase of subsidiaries	7,303,544

## 31. 分項報告

### (a) 業務分類

零售銀行業務包括接受存款、 住宅樓宇按揭、租賃貸款及私 人貸款業務。

企業銀行業務包括工商業貸款、 貿易融資及機構銀行業務。

財資業務包括外買賣、證券投 資及交易買賣。

其他業務包括保險業務、股票買賣服務及退休福利計劃服務。

未分類的業務項目主要包括股 東資金、行址投資、物業投資 及其他未能合理分配予特定業 務分類的業務活動。

## 31. SEGMENT REPORTING

### (a) Business segments

Retail banking activities include acceptance of deposits, residential mortgages, hire purchase and consumer loans.

Corporate banking activities include advance of commercial and industrial loans, trade financing and institutional banking.

Treasury activities include foreign exchange services, management of investment securities and trading activities.

Other business activities include insurance business, stockbroking activities and services for retirement schemes.

Unallocated items mainly comprise the shareholders' funds, investments in premises and property investment and other activities which cannot be reasonably allocated to specific business segments.

# 31. 分項報告(績)

# (a) 業務分類(績)

# 31. SEGMENT REPORTING (CONTINUED)

# (a) Business segments (continued)

永亨銀行集團 The Group 2003

				;	2003			
							跨業務	
		零售銀行	企業銀行				收支抵銷	
		業務	業務				Inter-	
		Retail	Corporate	財資業務	其他業務	未分類業務	segment	合計
		banking	banking	Treasury	Other	Unallocated	elimination	Total
淨利息收入	Net interest income	1,020,252	324,764	175,344	2,180	55,433	-	1,577,973
其他營業收入	Other operating income	219,490	77,333	60,598	64,712	31,360	_	453,493
<b>跨業務收入</b>	Inter-segment income	210,100	77,000	00,000	04,712	41,351	(41,351)	T30,730
5.未切以八	inter-segment income		<u>-</u>		<b>_</b>	41,351		
營業收入	Operating income	1,239,742	402,097	235,942	66,892	128,144	(41,351)	2,031,466
營業支出	Operating expenses	(453,814)	(92,866)	(39,924)	(32,515)	(93,042)	-	(712,161)
跨業務支出	Inter-segment expenses	(37,499)	(1,609)	(556)	(1,687)	-	41,351	_
1 m h NA (hh h N/ ) (bill hills s) / m (	-							
扣除準備金前之營業溢利	Operating profit before provisions	748,429	307,622	195,462	32,690	35,102	-	1,319,305
呆壞賬準備	Charge for bad and doubtful debts	(193,471)	(131,757)		(59)	-	<u>-</u>	(325,287)
營業溢利	Operating profit	554,958	175,865	195,462	32,631	35,102	_	994,018
重估投資物業及出售有形固	Losses on revaluation of investment		110,000	100/100	02,00	04/102		33.,515
定資產之虧損	properties and disposal of							
人只注人准元	tangible fixed assets	(936)	(14)	(70)	_	(4,513)		(5,533)
出售持有至到期日證券及非	Profits /(losses) on disposal of	(330)	(14)	(70)	_	(4,313)	-	(5,555)
持作買賣用途證券之溢利	· ·							
	held-to-maturity and	(1.000)		05.430				24212
/(虧損)	non-trading securities	(1,228)	-	35,178	90	-	-	34,040
持有至到期日證券之準備金	Provisions made for			, .				
撥備	held-to-maturity securities —			(10,900)			-	(10,900)
正常業務的溢利	Profit on ordinary activities	552,794	175,851	219,670	32,721	30,589	_	1,011,625
應佔聯營公司之淨溢利	Share of net profits in				,			
, , , , , , , , , , , , , , , , , , ,	associated companies	-	-	_	335	291	_	626
	. –							
除税前溢利	Profits before taxation	552,794	175,851	219,670	33,056	30,880	-	1,012,251
折舊(附註4(c))	Donosistico (Note 4/a))	22.114	4.750	2424	1.500	202.20	-	67.400
商譽攤銷(附註4(c))	Depreciation (Note 4(c))	32,114	4,759	3,424	1,503	25,620	-	67,420
	Amortisation of goodwill (Note 4(c))	3,361	2,604	2,570	1,116	3,010	-	12,661
分項資產	Segment assets	33,497,555	19,862,171	17,997,869	259,141	16,976,422	-	88,593,158
聯營公司投資	Investments in associated							
	companies —	<u> </u>			123,538	19,976	<u> </u>	143,514
總資產	Total assets	33,497,555	19,862,171	17,997,869	382,679	16,996,398	_	88,736,672
	-		<del></del> .					
總負債	Total liabilities	72,596,397	902,779	812,740	89,053	5,107,620	-	79,508,589
200 de de 111	-							
資本支出	Capital expenditure	903,076	621,450	74,329	89	104,803		1,703,747

# 31. 分項報告(績)

# (a) 業務分類(績)

# 31. SEGMENT REPORTING (CONTINUED)

# (a) Business segments (continued)

永亨銀行集團 The Group 2002 (重報) (restated)

							跨業務	
		零售銀行	企業銀行				收支抵銷	
		業務	業務				Inter-	
		Retail	Corporate	財資業務	其他業務	未分類業務	segment	合計
		banking	banking	Treasury	Other	Unallocated	elimination	Tota!
淨利息收入	Net interest income	959,689	329,321	120,410	1,484	61,314	-	1,472,218
其他營業收入	Other operating income	197,138	71,510	36,287	34,809	25,669		365,413
跨業務收入	Inter-segment income	<u>-</u>	<u> </u>	<u>.</u> _		39,137	(39,137)	
營業收入	Operating income	1,156,827	400,831	156,697	36,293	126,120	(39,137)	1,837,631
營業支出	Operating expenses	(433,650)	(73,237)	(17,166)	(26,013)	(45,436)	-	(595,502)
跨業務支出	Inter-segment expenses	(34,437)	(1,679)	(392)	(2,629)		39,137	-
扣除準備金前之營業溢利	Operating profit before provisions	688,740	325,915	139,139	7,651	80,684	-	1,242,129
呆壞賬準備	Charge for bad and doubtful debts —	(300,100)	(167,906)	<u>-</u>		<u> </u>		(468,006)
營業溢利 重估投資物業及出售有形固 定資產之虧損	Operating profit  Losses on revaluation of investment  properties and disposal of tangible	388,640	158,009	139,139	7,651	80,684	-	774,123
	fixed assets	(499)	(22)	-	(67)	(14,581)	-	(15,169)
出售持有至到期日證券及非 持作買賣用途證券之溢利 /(虧損)	Profits/(losses) on disposal of held-to-maturity and non-trading securities	(2,494)	_	53,879	(68)	-	-	51,317
持有至到期日證券之準備金	Provisions made for held-to-maturity			ŕ				·
撥備	securities			(21,028)	-		-	(21,028)
正常業務的溢利 應佔聯營公司之淨虧損	Profit on ordinary activities Share of net losses in associated	385,647	157,987	171,990	7,516	66,103	-	789,243
	companies				(7,847)			(7,847)
除税前溢利	Profit before taxation	385,647	157,987	171,990	(331)	66,103		781,396
折舊(附註4(c))	Depreciation (Note 4(c))	25,777	928	479	1,100	21,834	-	50,118
商譽攤銷(附註4(c))	Amortisation of goodwill (Note 4(c))	-	-	-	581	-	-	581
分項資產 聯營公司投資	Segment assets Investments in associated	25,117,874	15,086,573	8,138,657	23,988	8,695,775	-	57,062,867
	companies			<u> </u>	56,924	<u>.</u>		56,924
總資產	Total assets	25,117,874	15,086,573	8,138,657	80,912	8,695,775	<u>-</u>	57,119,791
總負債	Total liabilities	45,707,476	274,300	147,800	8,100	4,623,391		50,761,067
資本支出	Capital expenditure	40,221	710	1,499	534	62,284	-	105,248

# 31. 分項報告(績)

## (b) 區域分項

區域分項資料乃按附屬公司主 要營業所在地劃分,或按負責 匯報業績或將資產入賬之本銀 行分行所在地而劃分。

# 31. SEGMENT REPORTING (CONTINUED)

# (b) Geographical segments

The information concerning geographical segments has been classified by the location of the principal operations of the subsidiaries, or in the case of the Bank itself, of the location of the branch responsible for reporting the results or booking the assets.

				永亨銀行集團		
				The Group		
				2003		
					減:跨區域	
					收支抵銷	
					Less: inter-	
		香港	澳門	其他	segment	合計
		Hong Kong	Macau	Other	elimination	Total
二零零三年十二月三十一日	As at 31st December, 2003					
總營業收入	Total operating income	2,126,056	254,405	58,715	(407,710)	2,031,466
除税前溢利	Profit before taxation	1,179,116	154,549	14,952	(336,366)	1,012,251
總資產	Total assets	97,893,393	9,317,866	10,649,054	(29,123,640)	88,736,673
總負債	Total liabilities	86,226,863	8,691,491	10,565,659	(25,975,424)	79,508,589
或然債務及承擔(附註29(a))	Contingent liabilities and					
	commitments (Note 29(a))	12,241,808	725,483	35,135	(339,685)	12,662,741
資本支出	Capital expenditure	1,642,799	13,818	47,130	-	1,703,747
				永亨銀行集團		
				The Group		
				2002		
				(重報)		
				(restated)		
					減:跨區域	
					收支抵銷	
					Less : inter-	
		香港	澳門	其他	segment	合計
		Hong Kong	Macau	Other	elimination	Total
二零零二年十二月三十一日	As at 31st December, 2002					
總營業收入	Total operating income	1,677,875	237,101	70,475	(147,820)	1,837,631
除税前溢利	Profit before taxation	695,942	142,810	30,023	(87,379)	781,396
總資產	Total assets	56,367,325	8,484,892	6,951,234	(14,683,660)	57,119,791
總負債	Total liabilities	50,524,742	7,853,455	6,693,000	(14,310,130)	50,761,067
或然債務及承擔(附註29(a))	Contingent liabilities and					
500 de de 111	commitments (Note 29(a))	8,425,820	690,084	107,102	(726,570)	8,496,436
資本支出	Capital expenditure	85,282	19,282	684	-	105,248

### 32. 董事及高級職員貸款

遵照香港《公司條例》第161B(4B)節規 定・貸予董事及高級職員之貸款詳 情如下:

於十二月三十一日之貸款總數

全年貸款最高總數

#### 33. 資產抵押

於「定期存放銀行同業及其他金融機構款項(一至十二個月內到期)」中包括定期存款港幣7,763,000元(二零零二年:無)、仍依照美國加州政府法例、按給美國加州政府、作為附屬保證品。

### 34. 關連人士交易

- (a) 本年度內,本集團與本銀行之 主要股東美國紐約銀行集團及 其附屬公司之交易,均按一般 正常業務及商業條件進行。本 年度內之收支及於年終之資產 負债表及資產負債表以外之結 餘詳列如下:
  - (i) 收入及支出

利息收入 利息支出

(ii) 十二月三十一日資產負債 表結餘

> 現金及短期資金 銀行同業及其他金融機構 之存款

(iii) 十二月三十一日資產負債 表以外結餘

> 匯率合約 合約金額 重置成本 信貸風險加權金額

### 32.LOANS TO OFFICERS

Particulars of loans to officers disclosed pursuant to section 161B(4B) of the Hong Kong Companies Ordinance are as follows:

	2003	2002
Aggregate amount of relevant loans		
outstanding at 31st December	261	913
_		
The maximum aggregate amount of		
relevant loans outstanding during the year	913	1,388

### 33.PLEDGE OF ASSETS

The amount of HK\$7,763,000 (2002: Nil) included in "Placements with banks and other financial institutions maturing between one and twelve months" represents a time deposit pledged as collateral with the State of California in compliance with the statutory requirements of the State of California.

### 34. RELATED PARTY TRANSACTIONS

(a) During the year, transactions with The Bank of New York Company Inc. ("BNY"), a substantial shareholder of the Bank, or its subsidiaries were entered into by the Group in the ordinary course of business and on normal commercial terms. The income and expense for the year and on-balance sheet and off-balance sheet outstandings at the year end are:

Income and expense		
	2003	2002
Interest income	548	1,068
Interest expense	368	949
On-balance sheet outstanding at 31st Dece	ember	
	2003	2002
Cash and short-term funds	33,717	22,208
Deposits and balances of banks and other		
financial institutions	17,809	50,856
Off-balance sheet outstanding at 31st Dec	ember	
	2003	2002
Exchange rate contracts		
Contract amount	464,787	102,020
Replacement Cost	-	602
	Interest income Interest expense On-balance sheet outstanding at 31st Dece Cash and short-term funds Deposits and balances of banks and other financial institutions Off-balance sheet outstanding at 31st Dece Exchange rate contracts Contract amount	Interest income 548 Interest expense 368 On-balance sheet outstanding at 31st December  2003 Cash and short-term funds 33,717 Deposits and balances of banks and other financial institutions 17,809 Off-balance sheet outstanding at 31st December  2003 Exchange rate contracts Contract amount 464,787

Credit risk weighted amount

324

930

#### 34. 關連人士交易(續)

(iv) 於一九九九年八月二十七 日及二零零二年九月十九 日,本銀行與美國紐約銀 行集團簽署兩項授權協 議,根據此項協議,本銀 行將提供一項有關證券化 交易之支援服務。

於二零零三年,本銀行已總共收取港幣198,000元(二零零二年:港幣397,000元)服務費。本銀行將按年收取費用至此兩項合約終止。

(b) 於一九九五年六月三十日,本 銀行擁有百分之六十五股權之 附屬公司永亨蘇黎世保險有限 公司(「永蘇保險」)與蘇黎世保 險有限公司(「蘇黎世保險」)之 全資附屬公司瑞泰保險管理(香 港)有限公司(「瑞泰保險」)簽署 一項管理合約。根據此項管理 合約瑞泰保險將負責永蘇保險 有關保險業務之管理工作。蘇 黎世保險為永蘇保險之主要股 東,佔該公司已發行股本百分 之三十五。根據此項管理合約: 永蘇保險付予瑞泰保險港幣 3,524,000元(二零零二年:港幣 1,559,000元) 管理費用。此項費 用乃按所收之保險費及純利而 釐定。於二零零三年一月三十 日·雙方同意將管理合約延至 二零零四年十二月三十一日終 止・但雙方可經六個月通知後 提前解約。此項重訂費用為固 定收費及按所收保險費之百分 率而釐定。

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

(iv) On 27th August, 1999 and 19th September, 2002, the Bank entered into two Delegation Agreements with BNY pursuant to which the Bank agreed to provide various back-up support services to BNY in connection with a securitisation transaction undertaken by BNY.

In 2003, the Bank received from BNY a total service fee of HK\$198,000 (2002: HK\$397,000) and will continue to receive further service fees on an annual basis during the term of two Delegation Agreements.

(b) On 30th June, 1995, Wing Hang Zurich Insurance Company Limited ("WHZ Insurance"), a 65 percent owned subsidiary of the Bank, entered into a Management Agreement with Swiss Insurance Management (Hong Kong) Limited ("Swiss Insurance"), a wholly own subsidiary of Zurich Insurance Limited ("Zurich Insurance") pursuant to which Swiss Insurance has been appointed as manager of WHZ Insurance in connection with the conduct by WHZ Insurance of its insurance business. Zurich Insurance is a substantial shareholder of WHZ Insurance holding 35 percent of WHZ Insurance's issued share capital. Under the Management Agreement, WHZ Insurance paid to Swiss Insurance an amount of HK\$3,524,000 (2002: HK\$1,559,000), being the contractual management fees based on gross premium. On 30th January, 2003, the Management Agreement was extended for two years and will end on 31st December, 2004 but can be terminated by either party with six months' notice. The revised management fee will be based on a fixed fee plus a certain percentage of gross written premiums received.

### 35. 僱員福利

### (a) 退休福利計劃

退休福利成本(附註 4(c))

本集團為香港合資格僱員設立 了一個根據《職業退休計劃條例》 註冊之強制性公積金豁免ORSO 計劃(「ORSO計劃」),以及兩個 根據《強制性公積金條例》成立 之強制性公積金計劃(「強積金 計劃J)。此外,於二零零一年 一月三日,本集團按澳門當地 守則,以不同之供款率為該處 所有僱員設立界定供款計劃。 該等新計劃之成本將計入該年 之損益計算表,該等計劃之資 產均與本集團之資產分開持有。 倘強積金計劃僱員離職而不能 獲得全數的僱主自願性供款。 其剩下的結餘將撥歸本集團。

本集團為浙江第一銀行有限公 司及其本港之附屬公司合資格 僱員設立了一個界定福利計劃: 此計劃下之僱員有權在達到退 休年齡時按其於二零零二年十 二月五日之薪金享有界定福利。 此界定福利計劃已於二零零二 年十二月五日終止,並已作出 安排,致使本集團免除其於該 計劃下之所有有義務及責任。 由於該計劃之責任已全數支付, 因此本集團於二零零二年及二 零零三年並無就該計劃作出供 款。倘該計劃之僱員離職而不 能獲得全數的僱主自願性供款· 其剩下的結餘將撥歸本集團。

#### 35. STAFF BENEFITS

### (a) Retirement schemes

 Retirement benefit costs (Note 4(c))
 2003
 2002

 32,625
 30,432

The Group operates both a Mandatory Provident Fund Exemption ORSO Scheme (the "ORSO Scheme") which is registered under the Occupational Retirement Schemes Ordinance and two Manadatory Provident Fund Schemes (the "MPF Schemes") established under the Manadatory Provident Fund Ordinance to cover all qualifying employees in Hong Kong. In addition, a defined contribution scheme was established on 3rd January, 2001 to cover all qualifying employees in Macau at various funding rates, in accordance with the local practice and requirements. The costs of these new schemes are charged to the profit and loss account for the year and the assets of these schemes are held separately from the Group. Any forfeiture amount under the MPF Scheme is refunded to the Group when the member leaves employment prior to the employer's voluntary contributions being vested fully.

The Group operated a defined benefit scheme for qualifying employees of Chekiang First Bank Limited and its subsidiaries in Hong Kong, under which the employees who were members of the plan were entitled to retirement benefits based on their salary as at 5th December, 2002 on attainment of retirement age. The defined benefit scheme was terminated on 5th December, 2002, with arrangements made for the Group to discharge all of its obligations and liabilities under the scheme. No contribution was made in the years of 2002 and 2003 to the defined benefit scheme as the scheme was fully funded. Any forfeiture amount is refunded to the Group when the member leaves employment prior to vesting fully of the employer's voluntary contributions.

### 35. 僱員福利(績)

### (b) 股份獎勵福利

### (i) 認股權變更

一月一日結餘 已發行 已行使 十二月三十一日結餘

(ii) 於資產負債表結餘日之未到

# 期及未行使的認股權摘要

此等認股權可於授予日第 一週年起至第十週年內行 使。

### 35. STAFF BENEFITS (CONTINUED)

### (b) Equity compensation benefits

Pursuant to the approved Share Option Scheme, the directors are authorised, at their discretion, to invite certain executives, to take up options to purchase ordinary shares in the Bank as incentive to them. Prior to 1st September, 2001, the option price was 80% of the average last dealt price on The Stock Exchange of Hong Kong Limited ("SEHK") on the five business days immediately preceding the date of offer of such options. After 1st September, 2001, the option price should be at least the higher of the closing price of the shares on the SEHK on the date of the grant, which must be a trading day, and the average closing price of the shares on the SEHK for the five business days immediately preceding the date of grant.

### (i) Movements in share options

	2003	2002
	股份數目	股份數目
	Number of	Number of
	shares	shares
At 1st January	772,000	512,000
Issued	290,000	290,000
Exercised	(322,000)	(30,000)
At 31st December	740,000	772,000

### (ii) Terms of unexpired and unexercised share options at balance sheet date

二零零三年十二月三十一日 二零零二年十二月三十一日

			- • • - · · - / · - ·
		31st December 2003	31st December 2002
		股份數目	股份數目
授予認股權日期	認購價	Number of shares	Number of shares
Date of options granted	Option price		
10/03/1994	HK\$14.83	_	102,000
10/03/2001	HK\$23.60	260,000	380,000
15/03/2002	HK\$26.30	190,000	290,000
14/01/2003	HK\$25.80	160,000	-
14/03/2003	HK\$26.50	130,000	
		740,000	772,000

The options granted under the Scheme will be exercisable between the first and the tenth anniversaries of the date of grant.

### 35. 僱員福利(績)

### (b) 股份獎勵福利(績)

(iii) 於年內授予的認股權代價 均為港幣1元

# 35. STAFF BENEFITS (CONTINUED)

### (b) Equity compensation benefits (continued)

(iii) Details of share options granted during the year, all of which were granted with HK\$1.00 consideration.

		2003	2002
行使期間	認購價	股份數目	股份數目
Exercise period	Option price	Number of shares	Number of shares
15/03/2003- 14/03/2012	HK\$26.30	-	290,000
14/01/2004- 13/01/2013	HK\$25.80	160,000	-
14/03/2004- 13/03/2013	HK\$26.50	130,000	
		290,000	290,000

(iv) 於年內行使的認股權之 詳情 (iv) Details of share options exercised during the year

行使日期 Exercise date	認購價 Option price	股份於行使前一日 之每股加權平均收市價 Weighted average closing price per share at preceding day before exercise date	所得收入 Proceeds received	2003 股份數目 Number of shares	2002 股份數目 Number of shares
20/03/2002	HK\$23.60	HK\$27.00	HK\$708,000	-	30,000
09/04/2003	HK\$14.83	HK\$27.20	HK\$1,512,660	102,000	-
31/07/2003	HK\$23.60	HK\$31.30	HK\$708,000	30,000	-
18/08/2003	HK\$23.60	HK\$33.20	HK\$708,000	30,000	=
18/08/2003	HK\$26.30	HK\$33.20	HK\$1,052,000	40,000	-
25/08/2003	HK\$23.60	HK\$34.30	HK\$708,000	30,000	-
05/09/2003	HK\$26.30	HK\$37.30	HK\$1,052,000	40,000	-
24/09/2003	HK\$23.60	HK\$38.00	HK\$708,000	30,000	-
07/11/2003	HK\$26.30	HK\$48.80	HK\$526,000	20,000	_
				322,000	30,000

### 36. 比較數字

由於某些會計政策的項目有所變更, 故若干比較數字已改列,詳情載於 附註3。

### 37. 賬項通過

本賬項已於二零零四年三月十一日 經董事會通過及授權發佈。

### **36.COMPARATIVE FIGURES**

Certain comparative figures have been adjusted as a result of change in accounting policy for certain items, details of which are set out in note 3.

### 37. APPROVAL OF ACCOUNTS

The accounts were approved and authorised for issue by the Board of Directors on 11th March, 2004.

# Unaudited Supplementary Financial Information

(以港幣千元位列示,內文另註除外。)

(Expressed in thousands of Hong Kong dollars unless otherwise stated in the text)

## (a) 資本充足及流動資金比率

## (i) 資本充足比率

核心資本

股本溢價賬 儲備 其他 減:商譽

可計算的附加資本

儲備

一般呆賬準備金

土地及土地權益價值重估的

重估非持作買賣用途證券之

未實現收益/(虧損)

有期後償債項之可計算價值

扣減前的資本基礎總額 資本基礎總額的扣減項目

扣減後的資本基礎總額

十二月三十一日未經調整及 調整後之資本充足比率

缴足股款的普通股股本

## (a) CAPITAL ADEQUACY AND LIQUIDITY RATIOS

### (i) Capital adequacy ratio

The Group   2003   200   (Estate Core capital   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,781   293,4   293,730   330,6   293,730   330,6   293,730   293,73	capital dacquae, in	-	永亨銀行	· 「集團
Core capital   Paid up ordinary share capital   293,781   293,4				
Core capital Paid up ordinary share capital 293,781 293,4 Share Premium 337,330 330,6 Reserves 4,966,124 4,816,7 Others 453,053 149,9 Less: Goodwill (954,260)  Eligible supplementary capital Reserves on revaluation of land and interests in land 188,231 191,11 Unrealised gains/(losses) on revaluation of non-trading securities 11,168 (1,8) General provisions for doubtful debts 467,920 351,01 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,2				2002
Core capital Paid up ordinary share capital 293,781 293,4 Share Premium 337,330 330,6 Reserves 4,966,124 4,816,7 Others 453,053 149,9 Less: Goodwill (954,260)  Eligible supplementary capital Reserves on revaluation of land and interests in land 188,231 191,11 Unrealised gains/(losses) on revaluation of non-trading securities 11,168 (1,8) General provisions for doubtful debts 467,920 351,00 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,2				(重報)
Paid up ordinary share capital       293,781       293,4         Share Premium       337,330       330,6         Reserves       4,966,124       4,816,7         Others       453,053       149,9         Less: Goodwill       (954,260)         Eligible supplementary capital       Reserves on revaluation of land and interests in land       188,231       191,1         Unrealised gains/(losses) on revaluation of non-trading securities       11,168       (1,8         General provisions for doubtful debts       467,920       351,0         Eligible value of term subordinated debt instruments       2,522,910         Total capital base before deductions       8,286,257       6,131,2				(restated)
Share Premium       337,330       330,6         Reserves       4,966,124       4,816,7         Others       453,053       149,9         Less: Goodwill       (954,260)       5,096,028         Eligible supplementary capital       Reserves on revaluation of land and interests in land       188,231       191,10         Unrealised gains/(losses) on revaluation of non-trading securities       11,168       (1,8)         General provisions for doubtful debts       467,920       351,00         Eligible value of term subordinated debt instruments       2,522,910         Total capital base before deductions       8,286,257       6,131,20	Core capital			
Reserves 4,966,124 4,816,7 Others 453,053 149,9 Less: Goodwill (954,260)  5,096,028 5,590,8  Eligible supplementary capital Reserves on revaluation of land and interests in land 188,231 191,1 Unrealised gains/(losses) on revaluation of non-trading securities 11,168 (1,8 General provisions for doubtful debts 467,920 351,0 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,2	Paid up ordinary share	capital	293,781	293,459
Others Less: Goodwill (954,260)  5,096,028 5,590,8  Eligible supplementary capital Reserves on revaluation of land and interests in land Unrealised gains/(losses) on revaluation of non-trading securities 11,168 General provisions for doubtful debts Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,2	Share Premium		337,330	330,677
Less : Goodwill  (954,260)  5,096,028  5,590,8  Eligible supplementary capital Reserves on revaluation of land and interests in land  Unrealised gains/(losses) on revaluation of non-trading securities  General provisions for doubtful debts  Eligible value of term subordinated debt instruments  2,522,910  Total capital base before deductions  8,286,257  6,131,25	Reserves		4,966,124	4,816,787
Eligible supplementary capital Reserves on revaluation of land and interests in land Unrealised gains/(losses) on revaluation of non-trading securities General provisions for doubtful debts Eligible value of term subordinated debt instruments  2,522,910  Total capital base before deductions  5,590,8  5,590,8  5,590,8  188,231 191,10 191	Others		453,053	149,911
Eligible supplementary capital Reserves on revaluation of land and interests in land Unrealised gains/(losses) on revaluation of non-trading securities General provisions for doubtful debts 467,920 351,00 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,25	Less : Goodwill		(954,260)	
Reserves on revaluation of land and interests in land 188,231 191,10  Unrealised gains/(losses) on revaluation of non-trading securities 11,168 (1,8)  General provisions for doubtful debts 467,920 351,00  Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,20			5,096,028	5,590,834
interests in land 188,231 191,10 Unrealised gains/(losses) on revaluation of non-trading securities 11,168 (1,8) General provisions for doubtful debts 467,920 351,00 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,20	Eligible supplementary o	pital		
Unrealised gains/(losses) on revaluation of non-trading securities General provisions for doubtful debts 467,920 351,0 Eligible value of term subordinated debt instruments 2,522,910  3,190,229 540,40  Total capital base before deductions 8,286,257 6,131,2	Reserves on revaluation	n of land and		
of non-trading securities 11,168 (1,8) General provisions for doubtful debts 467,920 351,0 Eligible value of term subordinated debt instruments 2,522,910  Total capital base before deductions 8,286,257 6,131,2	interests in land		188,231	191,164
General provisions for doubtful debts 467,920 351,0  Eligible value of term subordinated debt instruments 2,522,910  3,190,229 540,40  Total capital base before deductions 8,286,257 6,131,2	Unrealised gains/(loss	s) on revaluation		
Eligible value of term subordinated debt instruments  2,522,910  3,190,229  540,44  Total capital base before deductions  8,286,257  6,131,2	of non-trading secu	rities	11,168	(1,828)
debt instruments         2,522,910           3,190,229         540,40           Total capital base before deductions         8,286,257         6,131,20	General provisions for	doubtful debts	467,920	351,065
3,190,229 540,40  Total capital base before deductions 8,286,257 6,131,2	Eligible value of term	ubordinated		
Total capital base before deductions 8,286,257 6,131,2	debt instruments		2,522,910	
·			3,190,229	540,401
·	Total capital base before	deductions	8.286.257	6,131,235
	·			(199,135)
Total capital base after deductions 7,806,049 5,932,10	Total capital base after o	eductions	7,806,049	5,932,100
Unadjusted and adjusted capital	Unadjusted and adjusted	capital		
adequacy ratio at 31st December 15.7% 16.5	adequacy ratio at 31s	December	15.7%	16.5%

The unadjusted capital adequacy ratio is computed on a consolidated basis covering the Bank and certain of its financial subsidiaries as specified by the Hong Kong Monetary Authority ("HKMA") for its regulatory supervision purposes, and is in accordance with the Third Schedule to the Hong Kong Banking Ordinance. The adjusted capital adequacy ratio incorporating market risk is computed on the same consolidated basis, and is in accordance with module on "Maintenance of Adequate Capital Against Market Risks" under Supervisory Policy Manual issued by the HKMA.

# (a) 資本充足及流動資金比率(續)

# (ii) 全年平均流動資金比率

# (a) CAPITAL ADEQUACY AND LIQUIDITY RATIOS (CONTINUED)

(ii) Average liquidity ratio for the year

永亨銀行集團	
The Group	
2003	2002
49.0%	42.4%

全年平均流動資金比率

全年平均流動資金比率乃根據 香港銀行條例附表四計算。此 比率為與香港金融管理局協議 包括所有海外分行、香港辦事 處及附屬公司而計算。 Average liquidity ratio for the year

The average liquidity ratio for the year includes the liquidity positions of all overseas branches, Hong Kong offices and financial subsidiaries in its calculation, which is the basis of computation agreed with the HKMA, and has been computed in accordance with the Fourth Schedule to the Hong Kong Banking Ordinance.

### (b) 客戶貸款 - 行業分類

客戶貸款之行業類別是按該等貸款 之用途分類及未減除任何準備。

### (b) ADVANCES TO CUSTOMERS - BY INDUSTRY SECTORS

The information concerning advances to customers by industry sectors has been classified according to the usage of the loan and is stated gross of any provisions.

		永亨	銀行集團	差幅
		Th	e Group	Change
		2003	2002	%
在香港使用之貸款	Loans for use in Hong Kong			
工業、商業及金融	Industrial, commercial and financial			
一物業發展	<ul> <li>Property development</li> </ul>	746,889	441,002	69.4
一物業投資	<ul> <li>Property investment</li> </ul>	8,301,127	6,064,948	36.9
一財務機構	<ul> <li>Financial concerns</li> </ul>	432,237	606,082	-28.7
一股票經紀	<ul><li>Stockbrokers</li></ul>	299,192	245,272	22.0
一批發與零售業	<ul> <li>Wholesale and retail trade</li> </ul>	1,552,450	746,442	108.0
-製造業	<ul> <li>Manufacturing</li> </ul>	1,477,609	814,887	81.3
<b>-運輸與運輸設備</b>	<ul> <li>Transport and transport equipment</li> </ul>	2,529,990	1,967,964	28.6
一股票有關之貸款	<ul> <li>Share financing</li> </ul>	128,297	206,776	-38.0
一其他 <sub>.</sub>	– Others	3,279,434	2,656,110	23.5
個人	Individuals			
- 購買「居者有其屋」、「私人機	- Loans for the purchase of flats in the	ie		
構參建居屋計劃」及「租者	Home Ownership Scheme, Priva	te		
置其屋計劃」樓宇之貸款	Sector Participation Scheme and	!		
	TenantsPurchase Scheme	1,925,650	658,613	192.4
- 購買其他住宅物業之貸款	<ul> <li>Loans for the purchase of other</li> </ul>			
	residential properties	12,486,065	9,544,144	30.8
一信用咭貸款	<ul> <li>Credit card advances</li> </ul>	326,186	310,711	5.0
- 其他	- Others	3,168,104	2,767,306	14,5
貿易融資	Trade finance	2,710,956	1,670,226	62.3
在香港以外使用之貸款	Loans for use outside Hong Kong			
一澳門	– Macau	3,728,726	3,533,947	5.5
一其他	– Others	3,518,773	2,182,870	61.2
		46,611,685	34,417,300	35.4

# **Unaudited Supplementary Financial Information**

# (c) 客戶貸款、不履行貸款及過期 貸款一地理分類

地理分類資料乃按交易對手的所在 地,並已顧及轉移風險因素。內 而言,在下述情況下才轉移風險: 有關貸款的債權獲得並非交易對 所在地的國家的一方擔保,或該 權的履行對象是某銀行的海外分行, 而該銀行的總辦事處並非設於交易 對手的所在地。

香港 澳門 中華人民共和國 其他

香港 澳門 中華人民共和國 其他

# (c) ADVANCES TO CUSTOMERS, NON-PERFORMING LOANS AND OVERDUE ADVANCES — BY GEOGRAPHICAL AREA

The geographical information has been classified by the location of the counterparties after taking into account any risk transfer. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

永亨銀行集團

	小了以   大田		
	The Group		
	2003		
過期三個月			
以上之貸款			
Overdue advances	不履行貸款	客戶貸款	
for over three	Non-performing	Total advances to	
months	loans	customers	
789,291	1,157,473	40,947,433	Hong Kong
209,792	219,446	3,876,335	Macau
8,113	8,737	843,922	People's Republic of China
2,008	2,008	943,995	Others
1,009,204	1,387,664	46,611,685	
	永亨銀行集團		
	The Group		
	The Group 2002		
過期三個月	•		
過期三個月 以上之貸款	•		
	•	客戶貸款	
以上之貸款	2002	客戶貸款 Total advances to	
以上之貸款 Overdue advances	2002 不履行貸款		
以上之貸款 Overdue advances for over three	2002 不履行貸款 Non-performing	Total advances to	Hong Kong
以上之貸款 Overdue advances for over three months	2002 不履行貸款 Non~performing loans	Total advances to customers	Hong Kong Macau
以上之貸款 Overdue advances for over three months 487,981	2002 不履行貸款 Non-performing loans 782,028	Total advances to customers 29,295,688	-

34,417,300

922,785

719,234

## (d) 過期及重定還款期之資產

# (i) 過期及重定還款期之貸款

## (d) OVERDUE AND RESCHEDULED ASSETS

## (i) Overdue and rescheduled advances

			永亨銀行集團 The Group		
		2003	me Group	2002	
			佔貸款總		佔貸款總
			額之百分比		額之百分比
		金額	% of total	金額	% of total
		Amount	advances	Amount	advances
已過期之客戶貸款	Gross advances to customers				
	which have been overdue f	or			
三個月以上至六個月	6 months or less but ove	ır			
	3 months	158,787	0.34	192,245	0.56
六個月以上至一年	1 year or less but over				
	6 months	215,456	0.46	293,415	0.85
一年以上	Over 1 year	634,961	1.36	233,574	0.68
	_	1,009,204	2.16	719,234	2.09
所持抵押品金額	Amount of collateral held	841,574		796,416	
有抵押貸款數額	Secured balance	768,264		542,165	
無抵押貸款數額	Unsecured balance	240,940		177,069	
特殊準備	Specific provisions	220,991		167,168	
重定還款期之客戶貸款	Rescheduled advances	163,087	0.35	316,455	0.92

於二零零二年十二月三十一日 及二零零三年十二月三十一日· 本集團貸予銀行同業及其他金 融機構之款項中並無過期三個 月以上及重定還款期之貸款。

There were no overdue advances for over 3 months and rescheduled advances to banks and other financial institutions on 31st December, 2003 and 31st December, 2002.

## (ii) 其他過期資產

## (ii) Other overdue assets

		永亨銀行集團		
		The Group		
	2003		2002	
	債務證券		債務證券	
	Debt	貿易票據	Debt	貿易票據
	securities	Trade bills	securities	Trade bills
Other assets which have been				
overdue for				
6 months or less but over				
3 months	-	117	-	2,328
1 year or less but over				
6 months	30,038	-	-	668
Over 1 year		3,089		1,569
	30,038	3,206	-	4,565
	overdue for 6 months or less but over 3 months 1 year or less but over 6 months	債務證券 Debt securities Other assets which have been overdue for 6 months or less but over 3 months - 1 year or less but over 6 months 30,038 Over 1 year -	The Group  2003 債務證券  Debt 貿易票據 securities Trade bills  Other assets which have been overdue for 6 months or less but over 3 months - 117 1 year or less but over 6 months 30,038 - Over 1 year - 3,089	The Group  2003

## (e) 過期及重定還款期貸款與不履 行貸款之對賬表

已過期三個月以上之客戶貸款及重 定還款期貸款:

已過期三個月以上之客戶貸款

重定還款期之貸款

減:過期三個月以上但仍累計利息 之貸款

加:過期三個月或以下但其利息已 撥入暫記賬或已停止累計利息 之貸款

不履行貸款合計

## (f) 收回資產

客戶貸款內包括之收回資產

## (g) 跨境債權

跨境債權資料乃按交易對手的所在 地,並已顧及轉移風險因素。一般 而言,在下述情況下才轉移風險: 有關貸款的債權獲得並非交易對手 所在地的國家的一方擔保・或該債 權的履行對象是某銀行的海外分行, 而該銀行的總辦事處並非設於交易 對手的所在地。

澳門 中華人民共和國 其他亞太區 美國 其他南美及北美國家

中東及非洲 德國 英國 其他歐洲國家

## (e) THE RECONCILIATION BETWEEN OVERDUE AND RESCHEDULED LOANS AND NON-PERFORMING LOANS

AND NON TERRORINING COARS		
	永亨銀行	集團
	The Gro	oup
	2003	2002
Gross advances to customers and rescheduled loans which have been overdue for over three months: Gross advances to customers which have been		
overdue for over three months	1,009,204	719,234
Rescheduled advances	163,087	316,455
	1,172,291	1,035,689
Less: Loans overdue over 3 months and on which interest is still being accrued  Add: Loans overdue for 3 months or less and on which interest is being placed in suspense	(59,745)	(231,630)
or on which interest accrual has ceased	275,118	118,726
Total non-performing loans	1,387,664	922,785
) REPOSSESSED ASSETS	永亨銀行	<b>佳</b>
	水子	未聞

## (f)

KEPOSSESSED ASSETS		
	永亨銀行	<b>集</b> 團
	The Gro	up
	2003	2002
Repossessed assets included in advances to		
customers	262,881	295,164

## (g) Cross-Border Claims

The information concerning cross-border claims has been classified by the location of the counterparties after taking into account any risk transfer. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

		永亨銀行集 The Group		
		2003		
	銀行同業及			
	其他金融機構	公營機構		
	Banks and	Public		
0	ther financial	sector	其他	合計
	institutions	entities	Others	Total
Macau	560,836	_	3,893,773	4,454,609
People's Republic of China	1,022,099	9,190	802,154	1,833,443
Other Asia Pacific	5,315,186	493,348	867,680	6,676,214
United States	1,068,438	416,131	1,989,982	3,474,551
Other North and South				
American countries	2,386,259	_	362,542	2,748,801
Middle East and Africa	3,135	-	1,466	4,601
Germany	6,075,226	-	4,182	6,079,408
United Kingdom	3,441,208	_	84,989	3,526,197
Other European countries	9,859,051		528,209	10,387,260
	29,731,438	918,669	8,534,977	39,185,084

# (g) 跨境債權(續)

澳門

中華人民共和國 其他亞太區 美國

其他南美及北美國家

中東及非洲 德國 英國

其他歐洲國家

# (g) CROSS-BORDER CLAIMS (CONTINUED)

Choss bonden cermins (commonly)					
	永亨銀行集團				
	The Group				
		2002			
	銀行同業及				
	其他金融機構	公營機構			
	Banks and	Public			
0	ther financial	sector	其他	合計	
	institutions	entities	Others	Total	
Macau	335,636	-	3,671,409	4,007,045	
People's Republic of China	515,187	19,899	539,389	1,074,475	
Other Asia Pacific	3,075,500	=	739,043	3,814,543	
United States	1,153,954	511,276	406,369	2,071,599	
Other North and South					
American countries	1,513,776	-	72,752	1,586,528	
Middle East and Africa	3,028	-	921	3,949	
Germany	3,113,626	=	-	3,113,626	
United Kingdom	2,477,894	-	117,643	2,595,537	
Other European countries	4,327,862		510,331	4,838,193	
	16,516,463	531,175	6,057,857	23,105,495	

## (h) 貨幣風險

個別外幣的淨持有額或淨結構性倉 盤若佔所持有外幣總額或結構性倉 盤總額的百份之十或以上,便須作 出披露。

相等於百萬港元 結構性倉盤淨額

## (h) CURRENCY RISKS

The net positions or net structural positions in foreign currencies are disclosed when each currency constitutes 10% or more of the respective total net position or total net structural position in all foreign currencies.

			永亨銀行集團	]		
	The Group					
	2003			2002		
	美	元	合計	美	元	合計
In millions of HK\$ equivalent	U:	S\$	Total	L	JS\$	Total
Spot assets	27,03	37	41,121	13,1	158	21,212
Spot liabilities	(29,3	45)	(42,785)	(11,8	355)	(19,903)
Forward purchases	5,7	57	6,694	4,4	187	5,029
Forward sales	(3,2	14)	(4,701)	(5,6	619) ————————————————————————————————————	(6,094)
Net long positions	2	35	329	1	171	244
		200	)3		2002	
	澳門幣			澳門幣		
	Macau	美元	合計	Macau	美元	合計
In millions of HK\$ equivalent	Patacas	US\$	Total	Patacas	US\$	Total
Net structural positions	515	79	611	424	136	560

## Unaudited Supplementary Financial Information

## (i) 企業管治

#### (i) 行政委員會

行政委員會定期舉行會議,檢 討本集團之管理運作及業務表現,並在董事會直接授權下, 以一般管理委員會形成運作。 委員會成員包括行政總裁及兩 名執行董事。

## (ii) 授信委員會

## (iii) 管理委員會

管理委員會定期舉行會議 討本銀行之財務與業務計劃 主要業務與營運之動向。委員 會成員包括行政總裁、零售銀行 行董事、財務總監、零售銀行 集團主管、資訊科技處主管及 營運管理處主管。

#### (iv) 資產負債管理委員會

## (i) CORPORATE GOVERNANCE

The Bank is committed to high standards of corporate governance and has followed the module on "Corporate Governance of Locally Incorporated Authorised Institutions" under the Supervisory Policy Manual issued by the Hong Kong Monetary Authority in September 2001. The Board of Directors has established a number of committees including the Executive Committee, Credit Committee, Management Committee, Asset and Liability Management Committee, Audit Committee, Director Nomination Committee and Compensation Committee.

#### (i) Executive Committee

The Executive Committee meets regularly to review the management and performance of the Group and operates a general management committee under the direct authority of the Board. The Committee comprises of the chief executive and two executive directors.

#### (ii) Credit Committee

The Credit Committee is responsible for assisting the Board to formulate the Group's risk appetite and strategies for managing the credit risk. It is also responsible for the implementation and maintenance of the Group's credit risk management framework. It also participates in evaluating large credit applications and making credit decisions. The Committee is comprised of chief executive, three executive directors and the head of Corporate Banking Division.

#### (iii) Management Committee

The Management Committee meets regularly to review and approve the financial and business plans and major business and operational initiatives. The Committee comprises of the chief executive, three executive directors, the chief financial officer, and the heads of Retail Banking Group, Information Technology Division and Operation Division.

#### (iv) Asset and Liability Management Committee

The Asset and Liability Management Committee ("ALMCO") is responsible for the implementation and maintenance of the overall risk management framework relating to balance sheet structure, market risks, trading, funding and liquidity management across the Group's banking business. It recommends policy and guidelines to the Board. The Committee is comprised of the chief executive, three executive directors, the chief financial officer, the treasurers, the heads of Retail Banking Group and Risk Management Division.

## (i) 企業管治(續)

## (v) 審核委員會

## (vi) 董事提名委員會

董事提名委員會負責向董事會 提出建議委任本銀行董事、行 政總裁、副行政總裁及總經理 之位。成員包括三名非執行董 事。

## (vii) 薪酬委員會

薪酬委員會每年舉行一次會議, 評估及批准本銀行行政總裁之 薪酬及福利。成員包括兩名非 執行董事。

#### (i) 風險管理

本集團已制定政策及程序,用以監察及控制信貸風險,流動資金、資金及市場風險,並由董事會授予授信委員會及資產負債管理委員會定期檢討,內部核數員亦會定期稽核,以確保該等政策及程序能得以遵從。

#### (i) 信貸風險管理

信貸風險源於交易對手未能履行其承擔,可來自本集團的貸款、貿易融資、財資、衍生工具及其他業務。董事會已授權由本銀行行政總裁任主席的授信委員會以執行信貸風險管理。

## (i) CORPORATE GOVERNANCE (CONTINUED)

#### (v) Audit Committee

The Audit Committee meets regularly with an executive director, chief financial officer, internal auditors and the external auditors to review and discuss financial performance, consider the nature and scope of audit review and the effectiveness of the systems of internal control and compliance. The Committee also discusses matters raised by the internal auditors, external auditors and HKMA and ensure that all audit recommendations are implemented. The Committee comprises of three non-executive directors.

#### (vi) Director Nomination Committee

The Director Nomination Committee is responsible for reviewing and recommending to the Board appointment of all new Directors, Chief Executive, Deputy Chief Executive and General Manager of the Bank. The committee comprises of three non-executive directors.

#### (vii)Compensation Committee

The Compensation Committee meets once a year to evaluate and approve the remuneration policy and package for the Chief Executive of the Bank. The committee comprises of two non-executive directors.

## (j) MANAGEMENT OF RISKS

The Group has established policies and procedures for the control and monitoring of credit risk, liquidity, capital and market risk, which are reviewed regularly by the Credit Committee and ALMCO as delegated by the Board of Directors. The internal auditors also perform regular audits to ensure compliance with the policies and procedures.

## (i) Credit risk management

Credit risk arises from the possibility that the counterparty in a transaction may default. It arises from the lending, trade finance, treasury, derivatives and other activities undertaken by the Group. The Board of Directors has delegated the Group's credit risk management to the Credit Committee, which is chaired by the Bank's Chief Executive.

## (i) 風險管理(續)

## (i) 信貸風險管理(續)

詳盡的信貸風險管理指引已載於本集團的貸款手冊,並經由 授信委員會定期檢閱及批核度 貸款手冊內包括為信貸權限授 權、授信標準、信貸監管處理、 貸款分類系統、信貸追收及撥 備政策。

#### (ii) 流動資金管理

本集團維持充足的備用信貸, 能提供策略性的流動資金,以 應付日常業務中未能預料的大 量資金需求。

## (i) MANAGEMENT OF RISKS (CONTINUED)

#### (i) Credit risk management (continued)

The credit risk management function is independent of the business units. It oversees the implementation of credit policies and ensures the quality of credit evaluation and approval. Credit approval is conducted in accordance with the Group's credit policy, which defines the credit extension criteria, the credit approval and monitoring processes, the loan classification system and provisioning policy. The credit policy also takes into account the requirements of the Hong Kong Banking Ordinance and guidelines issued by the HKMA with respect to large exposures and provisioning requirements.

In evaluating the credit risk of the customers or counterparties, their financial strength and repayment ability are always the Group's primary considerations, though credit risk may be mitigated by obtaining collateral from the customers or counterparties. Concentration risks are monitored by adopting proper risk control such as setting limits on large exposures in relation to the Group's capital base.

Comprehensive guidelines to manage credit risk have been laid down in the Group's Loaning Manual, which is regularly reviewed and approved by the Credit Committee. The Loaning Manual covers the delegated lending authorities, credit extension criteria, credit monitoring process, loan classification system, credit recovery and provisioning policy.

## (ii) Liquidity management

The Group manages the liquidity structure of its assets, liabilities and commitments so as to ensure that all Group operations can meet their funding needs and that the statutory liquidity ratio is complied with. As disclosed in note (a) above, the Group's average liquidity ratio of 49.0% for 2003 is well above the statutory minimum ratio of 25%.

The Board of Directors reviews the current and prospective funding requirements for all operations through regular review of the liquidity ratio and the maturity mismatch profile. The liquidity risk is managed by holding sufficient liquid assets (e.g. cash and short term funds and securities) of appropriate quality to ensure that short term funding requirements are covered within prudent limits.

Adequate standby facilities are maintained to provide strategic liquidity to meet unexpected and material cash outflow in the ordinary course of business.

## (i) 風險管理(績)

#### (iii) 資本管理

本集團的政策是要維持雄厚的 資本·來支持集團的業務發展· 並能達到法定的資本充力。 要求。在附註(a)中已披露 集團在二零零三年十二月三十 一日未經調整及計五點整後資本充遠 是比率為百分之八最低要求。 超法定的百分之八最低要求。

本集團按各業務部門所承受的 風險來分配資本。附屬公司, 受其他監管機構直接監管機構的規定 必須遵守這些監管機構的規定 維持充足的資本。某些附屬公 調亦要符合香港金融管理局公 應監管所需而制定的資本要求。

## (iv) 市場風險管理

市場風險為利率、匯率或股票及商品價格之變動影響本集團持有之金融工具之價值。金融工具包括匯率合約、利息合約、股票及定息票據。

風險乃根據金融工具之本金或 名義本金·交易金額及損失限 額而計算,由資產負債管理委 員會負責管理及檢討已制定之 限額。

本集團以較保守之政策來管理 交易持倉限額,於市場買賣以 減少交易持倉限額。因此,本 集團認為因交易持倉限額而引 起之市場風險不大。

## (k) 比較數字

編製該等未經審核補充財務資料時, 若干比較數字已根據新會計實務準 則第十二號之標準予以改列。

## (j) MANAGEMENT OF RISKS (CONTINUED)

## (iii) Capital management

The Group's policy is to maintain a strong capital base to support the development of the Group's business and to meet the statutory capital adequacy ratio. As disclosed in note (a) above, the Group's unadjusted and adjusted capital adequacy ratio of 15.7% as at 31st December 2003 is well above the statutory minimum ratio of 8%.

Capital is allocated to the various activities of the Bank depending on the risk taken by each business division. Where the subsidiaries are directly regulated by other regulators, they are required to maintain minimum capital according to these regulators' rules. Certain financial subsidiaries, as specified by the HKMA, are subject to the HKMA's capital requirements for its regulatory supervision purposes.

#### (iv) Market risk management

Market risk is the risk that changes in interest rates, foreign exchange rates or equity and commodity prices will affect the prices of financial instruments taken or held by the Group. Financial instruments include foreign exchange contracts, interest rate contracts, equity and fixed income securities.

The limits for financial instruments are approved by ALMCO which is made up of executive directors, the treasurers and senior managers of the Group. ALMCO is responsible for approving the policies relating to asset and liability management and to review, monitor and control the operating ratios and trading limits to ensure compliance.

Exposures are measured and monitored on the basis of principal (or notional) amount, outstanding position and stop-loss limit, and are controlled and reviewed by ALMCO.

The Group adopts a prudent approach to managing its trading portfolios, and reduces any excessive market risk by executing offsetting transactions or hedging contracts with other market counterparties. The Group therefore considers that any market risk arising from its trading book is not material.

## (k) COMPARATIVE FIGURES

In preparing this unaudited supplementary financial information, certain comparative figures have been restated in accordance with the revised SSAP12.

# 主要附屬公司 Major Subsidiaries

澳門永亨銀行

總行 新馬路 241 號

浙江第一銀行有限公司

總行 灣仔告士打道 60號

永亨信用財務有限公司

總行 皇后大道中 183 號中遠大廈 17 樓

永亨財務有限公司

總行 皇后大道中 183 號中遠大廈 15 樓

永亨證券有限公司

總行 中環永和街 23-29 號俊和商業中心 1 樓 Banco Weng Hang, S. A.

Head Office 241 Avenida de Almeida Ribeiro, Macau

**Chekiang First Bank Limited** 

Head Office 60 Gloucester Road, Wanchai

Wing Hang Credit Limited

Head Office 17/F., Cosco Tower, 183 Queen's Road Central

Wing Hang Finance Company Limited

Head Office 15/F., Cosco Tower, 183 Queen's Road Central

Wing Hang Shares Brokerage Company Limited

**Head Office** 1/F., Chun Wo Commercial Centre, 23-29 Wing Wo Street, Central

# 主要分行 Major Branches

#### 香港

總行 皇后大道中 161 號 銅鑼灣分行 波斯富街 82 號 中區分行 雪廠街 10 號新顯利大廈 莊士敦道分行 莊士敦道 131-133 號 筲箕灣分行 寶文街 1 號峻峰花園

## 九龍

旺角道分行 旺角道 16號 深水埗分行 長沙灣道 57號 油蔴地分行 彌敦道 507號

#### 新界

大埔分行 大榮里 12至 26號 F舖 荃灣分行 眾安街 35號

## 中國

深圳分行 中國深圳市深南東路 5002 號 信興廣場地王商業中心 M2 舖

**廣州代表處** 中國廣州市環市東路 362 號 好世界廣場 2710 室

上海代表處 中國上海市浦東新區浦東大道 138號永華大廈 9 樓 E 室

#### HONG KONG

Head Office 161 Queen's Road Central

Causeway Bay Branch 82 Percival Street

Central Branch New Henry House, 10 Ice House Street

Johnston Road Branch 131-133 Johnston Road

Shaukeiwan Branch Perfect Mount Gardens, 1 Po Man Street

#### KOWLOON

Mongkok Road Branch 16 Mong Kok Road Shamshuipo Branch 57 Cheung Sha Wan Road Yaumati Branch 507 Nathan Road

#### **NEW TERRITORIES**

**Tai Po Branch** Shop F, 12-26 Tai Wing Lane **Tsuen Wan Branch** 35 Chung On Street

#### **CHINA**

**Shenzhen Branch** Shop M2, Shun Hing Square, Di Wang Commercial Centre, 5002 Shennan Dong Road, Shenzhen

**Guangzhou Representative** Room 2710 Peace World Plaza, **Office** 362 Huan Shi Road East, Guangzhou

**Shanghai Representative** 9E Majesty Building, 138 Pudong **Office** Avenue, Pudong New District, Shanghai

#### **放** 来 廻 干 八 旹 囲 古

敬啟者本銀行訂於二零零四年四月二十二日〈星期四〉下午三時三十分假座香港皇后大道中一六一號永亨銀行大廈十八樓 貴賓廳舉行股東週年大會,討論下列事項:

- 1. 省覽二零零三年度本銀行總結與董事會及核數師報告書:
- 2. 宣佈派發末期股息;
- 3. 選舉董事及授權董事會釐定董事袍金;
- 4. 重新委聘核數師及授權董事會釐定其酬金;

作為特別事項,考慮及如認為適當通過下列議案為普通決議案:

- 5. 由本決議案通過之日營業時間結束開始,批准及採納新員工獎勵計劃 (「員工獎勵計劃」),其主要條款詳述於日期將 約為二零零四年三月三十一日向本銀行股東寄發之通函(「通函」),(分別註有「A」及「B」字樣之員工獎勵計劃及通函副 本已於大會提呈,並經由大會主席簽署以資識別),並授權本銀行董事會採取一切令員工獎勵計劃由本決議案通過之 日營業時間結束開始時生效所必需、適宜或權宜的步驟。
- 6. (a) 繼續無條件授權董事會在有關期間內配發、發行及處理本銀行之額外股份,其總額以不超逾本決議案通過之日本銀行已發行股本百分之二十為限。根據認股權計劃而配發予本銀行及其附屬公司僱員之認股權或其股份則不在此限;及
  - (b) 就本決議案而言:

「有關期間」指本決議案通過之日至下列三者之較早日期止之期間:

- (i) 本銀行下屆股東週年大會結束之日:
- (ii) 法例規定本銀行須舉行下屆股東週年大會之期限屆滿之日;及
- (iii) 本銀行在股東大會通過普通決議案撤銷或修訂本決議案所述授權之日。
- 7. (a) 在下文(b)項之限制下,全面及無條件批准本銀行董事會於有關期間內(即本會議通告第6(b)項所載)行使本銀行一切權力,購回本銀行股本中之已發行股份;及
  - (b) 根據上文(a)項之批准,可於香港聯合交易所有限公司,根據香港股份購回守則所購回之股份,總面值不得超逾本 決議案通過之日本銀行已發行股本總面值百分之十,而上述批准因而須受此限制。
- 8. 根據本會議通告第六項所載決議案而授予董事會配發股份之一般性授權予以擴大,即在董事會根據該項一般性權力而可予配發或同意配發之股本總面值中加入相等於本銀行根據本會議通告第七項所載決議案所獲授之權力而購回之股本總面值之數額。

作為特別事項,考慮及如認為適當通過下列議案為特別決議案:

- 9. 修改現有組織章程細則:
  - (a) 於章程第2條下整條「聯繫人士」之現有定義,以下述新定義取代:

「聯繫人士」,就個人而言,指上市規則所賦予之意義

(b) 於現有章程第2條加入以下新定義:

「香港財務報告準則」指上市規則所賦予之意義

「國際財務報告準則」指上市規則所賦予之意義

[上市規則]指由聯交所不時制定之證券上市規則

「附屬公司」包括:

- (a) 該條例第2節所賦予之意義
- (b) 根據適用之香港財務報告準則或國際財務報告準則,任何實體之經審核綜合賬項中作為附屬公司入賬及綜合於 另一實體;及
- (c) 根據適用之香港財務報告準則或國際財務報告準則,任何實體因其股本權益被另一實體收購而將賬項入賬於另一實體之經審核綜合賬項中作為附屬公司
- (c) 於緊接現有章程第17條之後增加:

「倘於任何時間本公司之股本被分為不同類別之股份,則當時所發行之每一張股票須遵照該條例第57A節,及不能 就超過一種類別之股份發行股票。」

- (d) 於緊接現有章程第78條之後增加以下之新78A條條文:
  - 「78A。如任何股東根據上市規則須就任何特定決議案放棄投票或限制於只能就任何特定決議案投票贊成或反對, 該股東或其代表所投之任何票如有違反該規定或限制則不會被計算。」
- (e) 删除現有章程第90條整條並以下述之新90條條文取代:
  - 「90。 除了在股東大會上退任之董事外,任何人士(獲董事會推薦者除外)均不得在任何股東大會上作為董事候選人,除非於指定為該選舉之股東大會通告寄發予股東後一天及不少於七天至指定為該選舉之股東大會日期之前不少於七天之期間內,一名有資格出席大會及於會中投票之股東(被提名人士除外)以書面通知秘書其通知之目的為提名該人士應選董事,及一份由被提名人士簽署有關其願意參選。」
- (f) 刪除現有章程第101(H)條整條並以下列新101(H)條條文代替:
  - 「101(H) 董事不得就任何董事會決議案涉及董事會批准其或其聯繫人士擁有重大權益之任何合約或安排或任何其他建議之決議案投票(或計入法定人數),而倘有關董事投票,其票數將不予計算在內,但該項禁制不適用於任何下列事宜:
    - (a) (1) 就董事或其任何聯繫人士應本公司或其任何附屬公司要求或利益借出款項或作出承擔責任而向該 董事或其聯繫人士提供任何抵押品或賠償保證所訂立之任何合約或安排;或

- (2) 就董事或其聯繫人士本身單獨或共同提供全部或部分擔保或賠償保證或提供抵押品之本公司或其 任何附屬公司之負債或承擔責任而向第三者提供任何抵押品或賠償保證所訂立之任何合約或安排;
- (b) 任何有關提呈發售或有關由本公司提呈發售本公司或其創立或擁有權益之任何其他公司之股份或債券或其他證券提呈發售或購買,而董事或其任何聯繫人士參與或將會參與發售建議之包銷或分包銷之建議:
- (c) 任何董事或其聯繫人士只因其本公司股份或債券或其他證券擁有之權益而與本公司股份或債券或其 他證券之其他持有人以同一方式在其中擁有權益之合約或安排:
- (d) 董事或其聯繫人士作為職員或行政人員或股東直接或間接在其中擁有權益之任何其他公司之建議,惟該董事及其任何聯繫人士並非共同實益擁有該公司(或任何透過其權益及其聯繫人士之權益產生之任何第三者公司)之股本之任何類別已發行股份百分之五或以上或投票權:
- (e) 任何有關本公司或其附屬公司僱員利益之建議或安排,包括:
  - (1) 採納、修訂或實施任何董事或其聯繫人士可從中受惠的任何僱員股份計劃或任何股份獎勵計劃或 任何購股權計劃;或
  - (2) 採納、修訂或實施與本公司或其任何附屬公司董事、其聯繫人士及僱員有關之公積金或退休金、 死亡或傷殘津貼計劃,而其中並無給予董事或其聯繫人士任何與該計劃或基金有關之人士一般未 獲賦予之特權或利益。
- (q) 於緊接現有章程第143條之後增加:

「所有須以廣告形式刊登之通告應在至少一份在香港流通之中文報章及一份於香港流通之英文報章刊登。」

本銀行將於二零零四年四月十九日(星期一)至二零零四年四月二十二日(星期四),首尾兩天包括在內,暫停辦理股份過戶登記手續。

建議派發每股港幣一元零八仙之末期股息如獲通過,將於二零零四年五月十日(星期一)派發予於二零零四年四月二十二 日在股東名冊上已登記之股東。

承董事會命 *董事兼秘書* 何志偉 謹啟

香港 二零零四年三月二十三日

#### 附註:

- 1. 如欲獲得建議派發之股息,一切過戶文件連同有關股票及過戶表格須於二零零四年四月十六日(星期五)下午四時前送達本銀行股份過戶登記處,香港灣仔皇后大道東一八三號合和中心十七樓一七一二至一七一六室香港中央證券登記有限公司收。
- 2. 有權出席及投票之股東,均有權委任一位或多位代表出席,並於以按股數表決時代表投票,受委任代表毋須為本銀行股東。代表 委任表格最遲於開會時間四十八小時前送達本銀行股份過戶登記處收。
- 3. 本銀行的組織章程大網及細則以英文撰寫,並無正式中文譯本。因此,上述第九項所載有關修改組織章程細則的決議案之中文本 純為中文譯本。文義如有歧異,應以英文本為準。

## Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the Annual General Meeting of the Bank will be held at the Bank Reception Hall, 18th Floor, Wing Hang Bank Building, 161 Queen's Road Central, Hong Kong on Thursday, 22nd April, 2004 at 3:30 p.m. for the following purposes:

- 1. To receive and consider the Statement of Accounts and Reports of the Directors and Auditors for the year ended 31st December, 2003;
- 2. To declare a final dividend;
- 3. To elect Directors and authorise the Board of Directors to fix directors' fees;
- 4. To re-appoint Auditors and authorise the Directors to fix their remuneration;

As special business, to consider and if thought fit, pass the following resolutions as ordinary resolutions:

5. "THAT, with effect from the close of business of the day on which this resolution is passed, the rules of the new employee incentive plan (the "Employee Incentive Plan"), the principal terms of which are particularly described in the circular (the "Circular") to the shareholders of the Bank to be dated on or about 31st March, 2004 (a copy of the Employee Incentive Plan and the Circular having been produced to the meeting marked "A" and "B" respectively and signed by the chairman of the meeting for the purposes of identification), be approved and adopted and the Directors of the Bank be and they are authorised to take all such steps as may be necessary, desirable or expedient to carry into effect the Employee Incentive Plan with effect from the close of business of the day on which this resolution is passed."

#### 6. "THAT,

- (a) a general mandate be given to the Directors unconditionally during the Relevant Period to allot, issue and deal with additional shares in the capital of the Bank or grant any offers, agreements or options which might require securities to be issued, allotted or disposed of subject to the restriction that the aggregate nominal amount of share capital allotted, other than for allotment under any share option schemes for the time being adopted for the grant or issue to the employees of the Bank and its subsidiaries of shares of the Bank, shall not exceed 20% of the aggregate nominal amount of the share capital of the Bank in issue at the date of this Resolution; and
- (b) for the purpose of this Resolution:

"Relevant Period" means the period from the passing of this Resolution until whichever is the earlier of:

- (i) the conclusion of the next Annual General Meeting of the Bank;
- (ii) the expiration of the period within which the next Annual General Meeting of the Bank is required by law to be held; and
- (iii) the revocation or variation of the authority given under this Resolution by ordinary resolution of the shareholders in general meeting."

## 7. "THAT,

- (a) subject to paragraph (b) below, the exercise by the Directors of the Bank during the Relevant Period (as defined in Resolution No. 6(b) in the notice of this meeting) of all the powers of the Bank to purchase shares in the capital of the Bank be and is hereby generally and unconditionally approved; and
- (b) the aggregate nominal amount of shares of the Bank which may be purchased by the Bank on The Stock Exchange of Hong Kong Limited under the Hong Kong Code on Share Repurchases pursuant to approval in paragraph (a) above shall not exceed 10% of the aggregate nominal amount of the share capital of the Bank in issue at the date of this Resolution, and the said approval shall be limited accordingly."
- 8. "THAT, the general mandate granted to the Directors to allot shares pursuant to the Resolution No. 6 of the notice of this meeting be and is hereby extended by the addition to the aggregate nominal amount of the share capital which may be allotted or agreed to be allotted by the Directors pursuant to such general mandate an amount representing the aggregate nominal amount of the share capital of the Bank repurchased by the Bank under the authority granted pursuant to the Resolution No. 7 of the notice of this meeting."

As special business, to consider and if thought fit, pass the following resolution as a special resolution:

- 9. "THAT, the existing Articles of Association of the Company be and are hereby altered by:
  - (a) deleting in its entirety the existing definition of "associate" under Article 2 and replacing therewith the following new definition:
    - "associate" has, in relation to an individual, the meaning attributed to such term in the Listing Rules
  - (b) adding the following new definitions to the existing Article 2:
    - "Hong Kong Financial Reporting Standards" has the meaning attributed to it in the Listing Rules
    - "International Financial Reporting Standards" has the meaning attributed to it in the Listing Rules
    - "Listing Rules" means the rules governing the listing of securities made by the Stock Exchange from time to time "subsidiary" includes:
    - (a) the meaning attributed to it in section 2 of the Ordinance
    - (b) any entity which is accounted for and consolidated in the audited consolidated accounts of another entity as a subsidiary pursuant to applicable Hong Kong Financial Reporting Standards or International Financial Reporting Standards; and
    - (c) any entity which will, as a result of acquisition of its equity interest by another entity, be accounted for and consolidated in the next audited consolidated accounts of such other entity as a subsidiary pursuant to applicable Hong Kong Financial Reporting Standards or International Financial Reporting Standards
  - (c) adding, immediately after the end of the existing Article 17:
    - "If at any time the share capital of the Company is divided into different classes of shares, every share certificate issued at that time shall comply with section 57A of the Ordinance, and no certificate shall be issued in respect of more than one class of shares."
  - (d) adding, immediately after the end of the existing Article 78, the following new Article 78A:
    - "78A. Where any Member is, under the Listing Rules, required to abstain from voting on any particular resolution or restricted to voting only for or only against any particular resolution, any votes cast by or on behalf of such Member in contravention of such requirement or restriction shall not be counted."
  - (e) deleting the existing Article 90 in its entirety and replacing therewith the following new Article 90:
    - "90. No person other than a Director retiring at the meeting shall, unless recommended by the Directors for election, be eligible for election as a Director at any general meeting unless, during a period of not less than seven (7) days commencing no earlier than the day after the dispatch of the notice of the meeting appointed for such election and ending no later than seven (7) days before the date appointed for the meeting, there shall have been given to the Secretary notice in writing by a Member (other than the person to be proposed) duly qualified to attend and vote at the meeting for which such notice is given of his intention to propose such person for election and also a notice signed by the person to be proposed of his willingness to be elected."
  - (f) deleting the existing Article 101(H) in its entirety and replacing therewith the following new Article 101(H):
    - "101 (H) A Director shall not vote (nor be counted in the quorum) on any resolution of the Board in respect of any board resolution approving any contract or arrangement or other proposal in which he or any of his associates is materially interested, and if he shall do so his vote shall not be counted, but this prohibition shall not apply to any of the following matters namely:
      - (a) any contract or arrangement for the giving by the Company of any security or indemnity either:
        - (1) to the Director or his associate(s) in respect of money lent or obligations incurred or undertaken by him or any of them at the request of or for the benefit of the Company or any of its subsidiaries; or

# Notice of Annual General Meeting

- (2) to a third party in respect of a debt or obligation of the Company or any of its subsidiaries for which the Director or his associate(s) has himself/themselves assumed responsibility or guaranteed or secured in whole or in part and whether alone or jointly under a guarantee or indemnity or by the giving of security;
- (b) any proposal concerning an offer of the shares or debentures or other securities of or by the Company or any other company which the Company may promote or be interested in for subscription or purchase where the Director or his associate(s) is/are or is/are to be interested as a participant in the underwriting or sub-underwriting of the offer;
- (c) any contract or arrangement in which the Director or his associate(s) is/are interested in the same manner as other holders of shares or debentures or other securities of the Company by virtue only of his/their interest in shares or debentures or other securities of the Company;
- (d) any proposal concerning any other company in which the Director or his associate(s) is/are interested only, whether directly or indirectly, as an officer or executive or a shareholder or in which the Director or his associate(s) is/are beneficially interested in shares of that company provided that the Director and any of his associates are not in aggregate beneficially interested in 5% or more of the issued shares of any class of the equity share capital of such company (or of any third company through which his interest or that of his associates is derived) or of the voting rights;
- (e) any proposal or arrangement for the benefit of employees of the Company or its subsidiaries including:
  - (1) the adoption, modification or operation of any employees' share scheme or any share incentive or share option scheme under which the Director or his associate(s) may benefit; or
  - (2) the adoption, modification or operation of a pension fund or retirement, death or disability benefits scheme which relates both to Directors, his associates and employees of the Company or any of its subsidiaries and does not provide in respect of any Director or his associate(s), as such any privilege or advantage not generally accorded to the class of persons to whom such scheme or fund relates.
- (g) adding, immediately after the end of the existing Article 143:
  - "All notices required to be given by advertisement shall be advertised in at least one daily Chinese and one daily English newspaper circulating in Hong Kong.""

The Register of Members will be closed from Monday, 19th April, 2004 to Thursday, 22nd April, 2004, both days inclusive, during which period no share transfers will be registered.

The proposed final dividend of HK\$1.08 per share, if approved, will be paid on Monday, 10th May, 2004 to shareholders whose names are on the Register of Members on 22nd April, 2004.

By Order of the Board **Louis C W Ho** *Director and Secretary*Hong Kong, 23rd March, 2004

#### Notes:

- 1. In order to qualify for the proposed dividend, all transfers accompanied by the relevant share certificates must be lodged with the Registrars of the Bank, Computershare Hong Kong Investor Services Limited, Shops 1712–1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:00 p.m. on Friday, 16th April, 2004.
- A shareholder entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and, on a poll, vote instead of him.
   A proxy need not be a shareholder. All proxies must be deposited at the Registrars of the Bank not later than 48 hours before the time fixed for holding the Meeting.
- 3. The Memorandum and Articles of Association of the Bank is written in English. There is no official Chinese translation in respect thereof. Therefore, the Chinese version of the Resolution as set out in item 9 above on amendments of Articles of Association is purely a translation only. Should there be any discrepancies, the English version will prevail.